

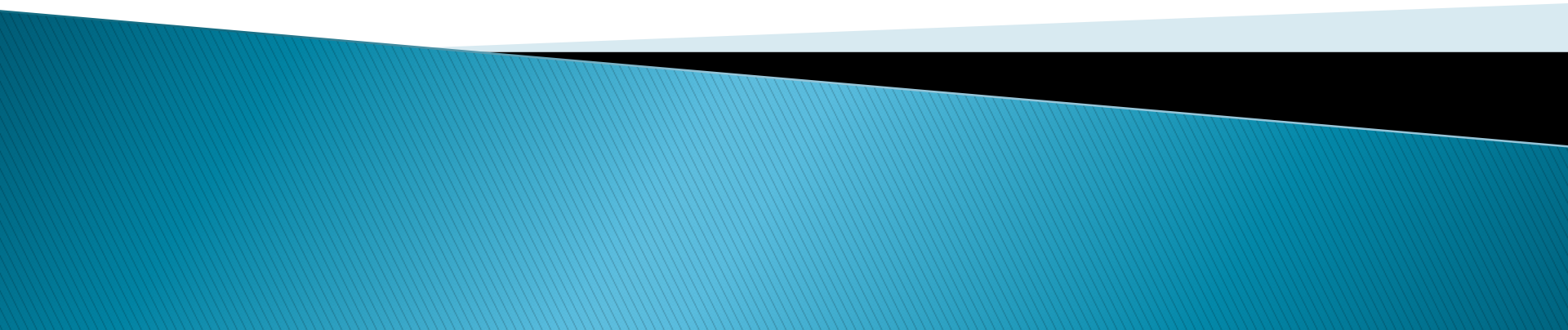


Tellico Village Golf

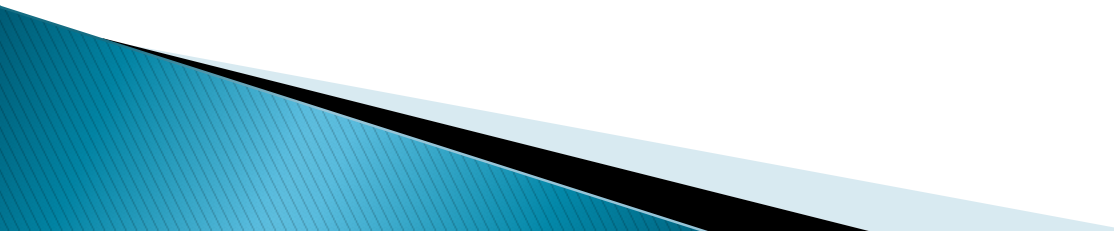
World Class Golf at a Value

Golf Advisory Committee

August 10, 2020



Agenda

- ▶ Welcome & Opening Comments – Hybrid Meeting
 - ▶ Approval of Minutes – H. Higby
 - ▶ Golf Rounds and Financial Report – C. Sykes
 - ▶ Golf Capital Projects/ LRIP – C. Sykes
 - Outstanding 2020 Capital
 - 2021 Capital Priorities
 - ▶ Golf Operations Updates – C. Sykes
 - 2021 Golf Rate Strategies
 - Golf Course Value Statement
 - Golf Rules Updated – Parkland Concept
 - Maintenance Guidelines
 - Trackman and Finn Updates
 - COVID-19 – Process and Procedure Update (Status quo)
 - Scripted Message
 - Phase 2 – began June 1st
 - Phase 3 – back to normal
 - Golf Calendar Updates
 - ▶ Golf Course Updates – Golf Supers
 - General Course Updates
 - ▶ Golf Marketing Updates
 - ▶ Other?
- 

Approval of July Minutes

GOLF ADVISORY COMMITTEE MEETING JULY 23, 2020

Attendee's: Chris Sykes, Ron Coles, Rose Howard, Kristin Farrington, Daryl Blevins, Howard Higby, Bob Brunetti, Craig Andrews, Beth Kuberka, Charles Roffers, Jeff McMillian liaison, Jordan Clark and Wells McClure.

The meeting was called to order by Howard Higby at 3:30 PM

The minutes of the June meeting were approved

Chris Sykes then gave the following reports.

ROUNDS

Member rounds for the month of June were 3,195 over budget. Guest rounds were 460 over budget.

Year to date member rounds are 6,857 ahead of budget and guest rounds are 301 over budget

FINANCIAL

Income for June \$69,090 over budget, expenses were (\$4,319) over budget resulting in profit for June of 64,771.00

Year to date, income is \$39,473 ahead of budget, expenses are (\$250,368.92) under budget. This results in a net income for the year to date of \$289,842.27

A separate account is being kept for Covid-19 expenses, i.e., cleaning supplies, shields etc.

Capital Requests

The committee the voted on and approved three Capital requests. 1. A fairway mover for Toqua, 2, A new Fan for the Toqua putting green and 3, Accessories for the Trackman simulator, projector and screen.

Outstanding Capital items for 2020 are a front-end blower for Toqua and a new Tanasi bunker rake.

New Capital items for 2021, will include, A Greens roller for Kahite, Tee Movers for Kahite, A new computer program for the Pro Shops our Chelsea system is outdated and Completing 9 holes of bunker renovation at Kahite.

GOLF OPERATIONS

The golf staff is pursuing a value statement for our courses. Golf Rates will be reviewed and adjusted based on the data being compiled by the staff. Maintenance guidelines and Lon range Improvement plans are being developed.

The Covid-19 regulations are working keeping all Villagers safe. A new cup saver has been installed along with the new lightweight flagsticks have been installed on all courses.

The golf calendar has been updated and is available on the Tellico Village Website.

COURSE UPDATES

All three courses are in good shape, the green speeds are a bit slower, this is needed to keep the grass healthy

Toqua, the course is in good shape, some tee aerification has started, the tees will be sanded just like the greens.

Tanasi, overall in good shape the bunkers on numbers six and 9 will be sodded shortly.

Kahite, the drainage work on number 10 has been completed, the bunker fill-ins are growing in good and should be completely healed by the fall.

General Updates

Golf Marketing is working on a new brochure and updating the golf website. Finn Cycles the one-person golf cart will soon arrive and put into use first at Kahite, hands free hydration stations have been installed, Coolers will soon be in the Golf Shops.

The meeting adjourned at 4:58, the next meeting will be on August 10, 2020

Respectfully submitted.

Robert Brunetti, Secretary

Rounds Report – July 2020

- Rainfall for month was 2.1” of rain at Tanasi, 3.29” of rain at Toqua and 4.25” of rain at Kahite. 7-11 rain events that lead up to 0 days of CPO.
- All in all another great weather month for golf.
- Tee sheet is at full capacity.

| | Jul-20 | <u>Current Month</u> | | |
|---------------------|---------------|----------------------|----------------|--|
| | | 2020 Budget | 2019 Actual | Variance From Budget Variance From 2019 |
| Member Rounds | 10,915 | 7,998 | 10,032 | 2,917 883 |
| Guest Rounds | 2,019 | 1,300 | 1,429 | 719 591 |
| Total Rounds | 12,934 | 9,298 | 11,460 | 3,636 1,473 |

| | Through Jul-20 | <u>Year to Date</u> | | |
|---------------------|-------------------|---------------------|----------------|--|
| | | 2020 Budget | 2019 Actual | Variance From Budget Variance From 2019 |
| Member Rounds | 49,274 | 39,501 | 41,622 | 9,773 7,653 |
| Guest Rounds | 7,044 | 6,024 | 6,253 | 1,020 791 |
| Total Rounds | 56,318 | 45,525 | 47,875 | 10,793 8,443 |

Financial Report – June 2020

| | | | | June 2020 | | |
|-------------------|--|--|--|----------------|------------------|----------------|
| | | | | 2020 | 2020 | |
| | | | | Actual | Budget | Variance |
| Gross Profit | | | | \$388,075.70 | \$318,984.90 | \$69,090.80 |
| Expense | | | | \$376,566.67 | \$372,246.88 | \$4,319.79 |
| Net Income (Loss) | | | | \$11,509.03 | (\$53,261.98) | \$64,771.01 |
| | | | | Year-to-date | | |
| | | | | 2020 | 2020 | |
| | | | | Actual | Budget | Variance |
| Gross Profit | | | | \$1,261,148.95 | \$1,221,675.60 | \$39,473.35 |
| Expense | | | | \$2,026,176.14 | \$2,276,545.06 | (\$250,368.92) |
| Net Income (Loss) | | | | (\$765,027.19) | (\$1,054,869.46) | \$289,842.27 |

- \$45,928.86 over in Member Revenue
- \$5094.10 over in Guest Revenue
- \$10,132.80 over in Annual Cart Revenue
- \$21,234.89 over in Merchandise Revenue
- \$23,170.13 under in Salaries and Wages (Staffing levels)
- \$8,000.23 under in Benefits (Staffing levels)
- \$11,480.97 over in Operating Supplies (Timing and COVID Expenses)
- \$21,758.63 over in Maintenance Costs (Timing and annual grind)

Golf Capital Requests

▶ Outstanding Capital Items for 2020

1. Toqua Out-front Mower-Blower – \$30,000 – Sept
2. Tanasi Bunker Rake – \$25,000 – Sept
3. *Kahite Greens Rollers – \$20,000*
4. *Kahite Tee Mowers – \$15,000*

*\$65,000 for Utility vehicles deferred for Trackman

Golf Capital Priorities for 2021

2021 Priorities (partial list and finalizing budget #'s)

1. Golf Cart Fleet
2. Finish Tanasi Bunkers
3. Complete ½ of bunkers at Kahite
4. Cartpath repairs at Tanasi
5. Practice Facility element at Toqua or another Trackman (Extend pad and matting)
6. Golf Reservation–Point of Sale – may be a 2022 but need to identify in 2021
7. Misc. Equipment – will have to be a must need or will defer

2021 Placeholders

- ▶ Turbine blower at Toqua – \$9900 (Defer)
- ▶ Super 600 for all Golf – \$50,000 (Shared multi-purpose unit for all three courses)
- ▶ Rough mower for Toqua – \$93,780 (Demo Tanasi setup this season)
- ▶ Greens fan replacements at Toqua – \$10,000
- ▶ Corrugated metal pipe replacements at Toqua – \$40,000 (Address with failure?)
- ▶ GPS Guided Spray System at Toqua – \$8800 (Defer)
- ▶ 3500 rough mower at Tanasi – \$45,000 (Move mower from Toqua)
- ▶ Trim mower at Tanasi – \$35,000
- ▶ Greensmowers at Tanasi – \$70,000
- ▶ Tanasi bunkers – \$15,000
- ▶ Kahite Truck – \$37,500
- ▶ Kahite Pump rebuild – \$15,000 (Reviewing to determine if necessary)
- ▶ Kahite Nursery Green – \$30,000 (Effective Nursery already completed in-house)
- ▶ Kahite utility vehicles – \$45,000
- ▶ Greensmowers at Kahite – \$70,000
- ▶ Kahite Bunkers – \$150,000
- ▶ Golf Simulator Technology – \$150,000
- ▶ Tanasi Golf Cart batteries – \$47,500
- ▶ Golf Cart Fleet – \$200,000

Total placeholder – \$938,480 (we got \$556,500 in 2020)

Golf LRIP–Capital for 2021

| Priority | | | | | Budget | | | | |
|----------|---------------------------------------|--|--|-------------|---------|-------------|--|----------------------------|--|
| 1 | Golf Cart Fleet at Kahite | | | Replacement | 210,000 | | | | |
| 2 | Tanasi Golf Cart Batteries | | | Replacement | 50,000 | | | | |
| 3 | Finish Bunker Renovation at Tanasi | | | Renovation | 30,000 | | | | |
| 4 | Renovate Front 9 Bunkers at Kahite | | | Renovation | 250,000 | | | | |
| 5 | Cartpath Repairs at Tanasi | | | Renovation | 40,000 | | | | |
| 6 | Extend Range Pad at Toqua | | | Improvement | 10,000 | | | | |
| 7 | Greensmowes for Tanasi | | | Replacement | 80,000 | | | | |
| 8 | Greensmowes for Kahite | | | Replacement | 80,000 | | | | |
| 9 | Rough Mower for Toqua | | | Replacement | 75,000 | | | | |
| 10 | Range Picker for Toqua | | | Replacement | 10,000 | | | | |
| 11 | Greens Fan for Toqua | | | Replacement | 10,000 | | | | |
| 12 | Heavy Dury Utility Vehicle for Tanasi | | | Replacement | 26,000 | | | | |
| 13 | Heavy Dury Utility Vehicle for Kahite | | | Replacement | 26,000 | | | | |
| | | | | | | | | | |
| | | | | | 897,000 | | | versus 938,480 placeholder | |
| | | | | | | | | | |
| | Golf Reservation-POS | | | Replacement | TBD | | | | |
| | Teaching-Fitting-Simulator Facility | | | Improvement | 100,000 | Fundraising | | | |

Golf LRIP – Summary

| | | | | |
|---------------------------|--|--|--|--|
| TOQUA | | | | |
| Course | | | | |
| | Irrigation | | | |
| | Drainage | | | |
| | Greens Fans | | | |
| | Course Tee Improvements | | | |
| | Practice Facility Overhaul | | | |
| Facility | | | | |
| | Golf Teaching-Simulator Facility | | | |
| | Range Shack | | | |
| | Golf Course Bathrooms | | | |
| | Maintenance Facility | | | |
| Equipment (see Equip tab) | | | | |
| | Golf POS-Reservation System | | | |
| | Golf Cart Fleet every 6-8 years | | | |
| | Golf Cart Batteries year 3 if electric | | | |
| | Rough Mower | | | |
| | Utility Vehicles | | | |
| | Range Picker | | | |
| | Deep Tine - split all 3 | | | |

| | | | | |
|---------------------------|--|--|--|--|
| TANASI | | | | |
| Course | | | | |
| | Finish Capillary Concreter in Bunkers | | | |
| | Concrete Cartpath Repairs | | | |
| | Irrigation | | | |
| | Drainage | | | |
| | Greens Fans | | | |
| | Short Course Under Power Lines | | | |
| | Practice Facility Overhaul | | | |
| Facility | | | | |
| | Golf Teaching-Simulator Facility | | | |
| | Tile Bathrooms at Starter Shack | | | |
| | Tanasi Golf Shop Carpet | | | |
| | Clubgrounds Landscape | | | |
| | Golf Course Bathrooms | | | |
| | Maintenance Facility | | | |
| Equipment (see Equip tab) | | | | |
| | Golf POS-Reservation System | | | |
| | Golf Cart Fleet every 6-8 years | | | |
| | Golf Cart Batteries year 3 if electric | | | |
| | Pro Gator | | | |
| | Greensmowers | | | |
| | Deep Tine - split all 3 | | | |

| | | | | |
|---------------------------|---|--|--|--|
| KAHITE | | | | |
| Course | | | | |
| | Bunker Renovation | | | |
| | Cartpath Repairs | | | |
| | Irrigation | | | |
| | Drainage | | | |
| | Forward Tee Improvements | | | |
| | Course Greens Renovation (encroachment) | | | |
| | Practice Facility Overhaul | | | |
| Facility | | | | |
| | Golf Teaching-Simulator Facility | | | |
| | Clubhouse Landscape | | | |
| | Golf Course Bathrooms | | | |
| | Maintenance Facility | | | |
| Equipment (see Equip tab) | | | | |
| | Golf POS-Reservation System | | | |
| | Golf Cart Fleet every 6-8 years | | | |
| | Golf Cart Batteries year 3 if electric | | | |
| | Pro Gator | | | |
| | Greensmowers | | | |
| | Deep Tine - split all 3 | | | |

Golf LRIP – Equipment Lifecycle

| Golf Course Equipment Lifecycles | | | | | | | |
|----------------------------------|-----------|-----------|--|--|--|--|--|
| Machine | Example | Lifecycle | | | | | |
| Riding Greensmowers | 2500E | 5 | | | | | |
| Greens Rollers | Tru-Turf | 10 | | | | | |
| Riding Tee Mowers | 2500 | 10 | Greensmowers cycle and become tee mowers | | | | |
| Trim Mower | 3100D | 8 | | | | | |
| Fairway Mowers | 3575D | 6 | | | | | |
| Large Primary Rough Mower | 4700 | 8 | Tractor pull behind | | | | |
| Small Primary Rough Mower | 3500 | 10 | | | | | |
| Secondary Rough Mower | Out-front | 12 | Secondary attachments | | | | |
| Heavy Duty Utility Vehicles | ProGator | 10 | | | | | |
| Medium Duty Utility Vehicles | TXGator | 8 | | | | | |
| Light Duty Utility Vehicles | Carry-all | 8 | | | | | |
| Greens Spray Rig | HD200 | 10 | | | | | |
| Course Spray Rig | HD300 | 10 | | | | | |
| Turbine Blower | Buffalo | 8 | | | | | |
| Utility Tractor | JD5200 | 15 | | | | | |
| Skid Steer | | 20 | | | | | |
| Bush hog | | 10 | | | | | |
| Leaf Vac | | 15 | | | | | |
| Range Picker | | 10 | | | | | |
| Mechanical Bunker Rake | Sandpro | 12 | | | | | |
| Spinner Topdresser | Turfco | 15 | | | | | |
| Fertilizer Spreader | Vicon | 10 | | | | | |
| Sweeper | | 15 | | | | | |
| Greens Aerators | ProCore | 15 | | | | | |
| Fairway Aerator | | 15 | | | | | |
| Material Handler | MH400 | 20 | | | | | |
| Dump Trailer | Dandy | 20 | | | | | |
| Reel Gridner | | 20 | | | | | |
| Bedknife Grinder | | 20 | | | | | |
| Pickup Truck | F150 | 8 | | | | | |

EZLinks

OUR PRODUCTS **POWERFULLY EZ**

Golf's Technology Leader.



PRODUCTS



MARKETING SUITE





Golf Operations Updates

2021 Golf Rate Strategies

- Plan is to explore every option to provide the best golf experience possible while maximizing revenue

| RATES | | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|------------------------------------|--|-------------|-------------|-------------|-------------|-------------|-------------|
| Guest of Member WD | | \$ 48.00 | \$ 49.00 | \$ 50.00 | \$ 51.00 | \$ 52.00 | \$ 53.00 |
| Guest of Member WE | | \$ 48.00 | \$ 49.00 | \$ 50.00 | \$ 51.00 | \$ 52.00 | \$ 53.00 |
| Rack Rate Guest WD | | \$ 59.00 | \$ 60.00 | \$ 61.00 | \$ 62.00 | \$ 63.00 | \$ 64.00 |
| Rack Rate Guest WE | | \$ 59.00 | \$ 60.00 | \$ 61.00 | \$ 62.00 | \$ 63.00 | \$ 64.00 |
| Daily Member - 18 Hole | | \$ 27.25 | \$ 27.80 | \$ 28.35 | \$ 28.92 | \$ 29.50 | \$ 30.09 |
| Daily Member - 9 Hole | | \$ 16.50 | \$ 16.83 | \$ 17.17 | \$ 17.51 | \$ 17.86 | \$ 18.22 |
| Prepaid Member - 18 Hole | | \$ 26.00 | \$ 26.52 | \$ 27.05 | \$ 27.59 | \$ 28.14 | \$ 28.71 |
| Prepaid Member - 9 Hole | | \$ 15.50 | \$ 15.81 | \$ 16.13 | \$ 16.45 | \$ 16.78 | \$ 17.11 |
| Unlimited Member After 2:00pm | | \$ 515.00 | \$ 525.30 | \$ 535.81 | \$ 546.52 | \$ 557.45 | \$ 568.60 |
| 12 Mo. Unlimited Member Individual | | \$ 2,100.00 | \$ 2,142.00 | \$ 2,184.84 | \$ 2,228.54 | \$ 2,273.11 | \$ 2,318.57 |
| 12 Mo. Unlimited Member Family | | \$ 3,100.00 | \$ 3,162.00 | \$ 3,225.24 | \$ 3,289.74 | \$ 3,355.54 | \$ 3,422.65 |
| 8 Mo. Unlimited Member Individual | | \$ 2,100.00 | \$ 2,142.00 | \$ 2,184.84 | \$ 2,228.54 | \$ 2,273.11 | \$ 2,318.57 |
| 8 Mo. Unlimited Member Family | | \$ 3,100.00 | \$ 3,162.00 | \$ 3,225.24 | \$ 3,289.74 | \$ 3,355.54 | \$ 3,422.65 |
| Guest Cart | | \$ 17.00 | \$ 17.34 | \$ 17.69 | \$ 18.04 | \$ 18.40 | \$ 18.77 |
| Daily Cart | | \$ 14.50 | \$ 14.79 | \$ 15.09 | \$ 15.39 | \$ 15.70 | \$ 16.01 |
| Prepaid Cart | | \$ 13.75 | \$ 14.02 | \$ 14.30 | \$ 14.59 | \$ 14.88 | \$ 15.18 |
| Unlimited Cart Individual | | \$ 1,950.00 | \$ 1,989.00 | \$ 2,028.78 | \$ 2,069.36 | \$ 2,110.74 | \$ 2,152.96 |
| Unlimited Cart Family | | \$ 2,700.00 | \$ 2,754.00 | \$ 2,809.08 | \$ 2,865.26 | \$ 2,922.57 | \$ 2,981.02 |
| Daily Path | | \$ 11.25 | \$ 11.48 | \$ 11.70 | \$ 11.94 | \$ 12.18 | \$ 12.42 |
| Prepaid Path | | \$ 10.00 | \$ 10.20 | \$ 10.40 | \$ 10.61 | \$ 10.82 | \$ 11.04 |
| Unlimited Path Individual | | \$ 1,350.00 | \$ 1,377.00 | \$ 1,404.54 | \$ 1,432.63 | \$ 1,461.28 | \$ 1,490.51 |
| Unlimited Path Family | | \$ 1,950.00 | \$ 1,989.00 | \$ 2,028.78 | \$ 2,069.36 | \$ 2,110.74 | \$ 2,152.96 |
| | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Daily Range | | \$ 5.00 | \$ 5.10 | \$ 5.20 | \$ 5.31 | \$ 5.41 | \$ 5.52 |
| Unlimited Range Ind | | \$ 375.00 | \$ 382.50 | \$ 390.15 | \$ 397.95 | \$ 405.91 | \$ 414.03 |
| Unlimited Range Fam | | \$ 500.00 | \$ 510.00 | \$ 520.20 | \$ 530.60 | \$ 541.22 | \$ 552.04 |

2021 Golf Rate Strategies

▶ Unlimited Golf Updates

- Individual
 - 130 sold YTD
 - 81 rounds for breakeven
 - 71 rounds average through end of July
- Family
 - 51 sold YTD
 - 119 rounds for breakeven
 - 142 rounds average through end of July
- After 2 p.m.
 - 220 sold YTD
 - 18 rounds for breakeven
 - 38 rounds average through end of July



Tellico Village Golf
World Class Golf at a Value

Develop Golf Course Value Statement – complete with GAC by August 30th

- a. Qualify and Quantify for golfers and non-golfers alike
 - i. Golf and Recreation
 - 1. Parkland environment – develop plan for non-golf access for walkers, etc.
 - 2. Mental health and well-being
 - ii. Added Property Value
 - iii. Protected Greenspace
 - 1. Audubon Sanctuary Program
 - 2. Golf takes care of Clubhouse grounds and numerous areas of common property throughout the Village
 - iv. Neighborhood Drainage System
 - v. Golf Pro Shop and Gift Shop

TELLICO VILLAGE PROPERTY OWNERS ASSOCIATION
GOLF RULE BOOK



*Updated copy is located on
golftellicovillage.com website

- 14. The Golf Course may be used for Parkland activities such as walking, jogging, golf cart cruising, fishing and some games outside of regular business hours, which are posted by season on the golftellicovillage.com website.
- 15. Any person found guilty of willfully damaging the golf course or property or operating POA carts for other than intended use shall be charged for the damages, suspended from utilizing TVPOA amenities or both.

| Golf Course Parkland Hours of Operation | | |
|---|-----------------|--------------------|
| | Available until | Available after |
| | Tee times start | Golf has concluded |
| January | 10 a.m. | 4:30 p.m. |
| February | 10 a.m. | 4:30 p.m. |
| March | 9 a.m. | 6 p.m. |
| April | 8:30 a.m. | 6 p.m. |
| May | 8 a.m. | 6:30 p.m. |
| June | 7:30 a.m. | 7 p.m. |
| July | 7:30 a.m. | 7 p.m. |
| August | 7:30 a.m. | 6:30 p.m. |
| September | 8 a.m. | 6 p.m. |
| October | 8:30 a.m. | 5 p.m. |
| November | 9 a.m. | 4:30 p.m. |
| December | 10 a.m. | 4:30 p.m. |
| | | |
| *All activities are at your own risk | | |
| *Please yield to golfers and staff | | |
| *Consult twitter for further detail | | |

Maintenance Guidelines

- ▶ **Develop Maintenance Guidelines for each Golf Course and Clubhouse Grounds Facility by August 30th**
 - Qualify and Quantify all maintenance activities
 - Maximize the First Impression and Overall Golf Course Experience
 - Continuing Education a must for entire management team – PGA, GIS, etc.
 - Golf Course Maintenance–Golf Experience Scorecard
 - Develop rating system and conduct at peak season
 - Refine data management systems for golf course maintenance activities

Trackman and Finn Updates



Trackman 4

DATE CHANGE!!!

In order to best accommodate what we see as a large interest, we are changing the date to **August 19th from 9am - 5pm.**

Trackman 4 has come to Tellico Village bringing its dual radar capabilities in order to help you with your game and club fitting experience. This demonstration is free of charge, and a great opportunity to see what Trackman can do for your game.

In addition to its ability to measure everything related to your golf swing, it is also a simulator which will allow anyone to play golf courses we could only dream about playing. Have you ever wanted to play St Andrews? Trackman simulator can take you there to the windswept dunes, and the iconic road hole. Do you have what it takes to carry over the hotel? All these features and more will become available soon!

For now, come and test this new technology with us and see how fast your swing speed is, or how high you're launching your driver. Hope to see you there!

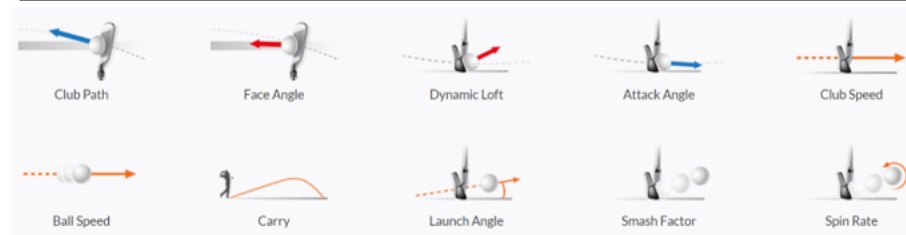
Charles Roffers
Assistant Golf Professional
Tellico Village - Toqua
865-458-6546

Finn cycles arrive this week!





Instant feedback of club delivery, launch, ball flight and landing.



Custom Fitting – \$75 per fitting that is waived if a purchase is made

- Get properly fitted for your swing with the latest technology from the top brands in the game: Callaway, Cobra, [Ping](#) and Titleist.

Lesson – additional \$25 to standard lesson fee

- Get more out of your lesson by taking advantage of instant feedback from Trackman.

Clinics – \$15 per player

- Add value to a clinic with 15-minute spots, limited to 4 people per hour

Practice – \$25 per hour

- Maximize your time on the range or practice green

Golf Simulator – \$15 per hour per player (plus a \$25 per hour professional fee for the group)

- Over 85 courses including: St. Andrews, Copperhead, Muirfield Village, Liberty National, Olympic Golf Course, PGA National and Sweetens Cove.
- Take advantage of virtual range or play a Trackman game like Capture the Flag or Hit It

Event – \$5-\$10 per player

- Add fun to your event with Closest to the hole, Longest [Drive](#) or any number of Trackman Events.
- Includes Trackman report for each participant.

*** Trackman must be accompanied by a member of the Golf Staff at all times ***



Tellico Village Golf Operations Update – 5/31/2020

First and foremost, we want to thank the entire golf community for keeping golf a safe haven in Tellico Village.

We are excited to announce the Board of Directors has approved **Phase 2 COVID-19 Golf Operations, which will go into effect on Monday, June 1st**. The primary changes are related to Golf Shop operations and golf carts.

Golf Shop Operations

We will be reopening the golf shop lobbies for check-in and retail shopping in adherence with state guidelines.

- We ask that you stay home if you have any COVID-19 symptoms or have been exposed to anyone with COVID-19 in the last 14-days.
- We encourage everyone to check-in via the golf shop, but we will still be able to process via telephone.
- As a convenience and social distancing precaution, all league play will be automatically checked-in prior to your round unless you cancel in advance.
- Traffic flow – please enter the golf shop through the main clubhouse entrance and exit through the golf shop side door.
- Social Distancing – please abide by all postings and placards.
- We will continue to disinfect all touch points. Sanitizing stations are available at all locations.
- Golf shop merchandise will continue to be marketed via social media and on the www.golftellicovillage.com.
- Golf shop purchases can be made online or via telephone with delivery options available.



Golf Carts

- We have fabricated and installed a barrier system in the golf carts so we can most effectively and safely return to two-persons per cart. **These dividers can be pinned up or rolled up for storage; please see a member of the golf staff to adjust up or down.**
- Two persons per cart will lead to more tee time availability and therefore a greater likelihood of fulfilling tee time requests.
- We will also continue to afford the option of a solo cart for a modest surcharge of \$5 per nine holes.
 - Carts are still first come first serve.
 - Private carts are exempt.
 - Does not apply to second cart in a threesome.
- We will continue to disinfect golf carts prior to use. Divot bottles and scorecards will be placed back on the golf carts and disinfected accordingly.



Additional

- Shotgun starts – guidelines now allow for groups of up to 50 persons so we will carefully bring back shotgun starts taking social distancing into consideration.
- Range balls – we will be shifting back to a token system to be placed in baskets, all of which will be disinfected between users.
- All non-essential items will remain off the golf course to remove any unnecessary touch points for the time being.

Golf Calendar Updates – please stay tuned for additional updates

- Parent-Child on Father's Day Sunday, June 21st @ Toqua – tee times starting at Noon
- 2020 Palmer Cup set to begin on Wednesday, June 24th @ Toqua Golf Club
- Independence Day Scramble – Saturday, July 4th @ Toqua Golf Club – TBD
- Junior Golf Camp – Monday, July 6th – Friday, July 10th
- Lions Club - August 1st @ Toqua GC
- Smoky Mountain Service Dogs - August 29th @ Toqua GC
- Hopewell Fire Department - September 12th @ The Links at Kahite
- MGA Member-Member - September 26th & 27th @ Toqua GC & The Links at Kahite
- MACA - October 10th @ The Links at Kahite
- Men's Member-Guest - October 20th – 23rd @ Toqua GC & The Links at Kahite

We appreciate your patience and understanding as we work to navigate these difficult times as this remains a fluid situation where everything is subject to change.

Your Golf Management Team

COVID-19 Message

Our Policies and Procedures remain the same. We continue to go above and beyond all State and CDC Guidelines to keep golf in Tellico Village as safe as possible.

The Health Department handles all Contact Tracing. We cannot divulge any personal information and you will be notified by the Loudon or Monroe County Health Departments if you have been in close proximity to any individual that has tested positive for COVID-19.

Golf remains committed to keep Golf a Safe Haven by executing our Phase 2 COVID-19 Golf Operations. Access protocols remain in place and you are asked to not enter any building if you have symptoms or have been in contact with anyone who has a confirmed case of COVID-19 in the last 14 days. Golf shop lobby traffic remains one-way where you enter via the main clubhouse entrance and exit via the side door to the golf shop. Electronic-phone check-in remains available and we ask that everyone maintain social distancing at all times. All touch points are routinely disinfected including golf carts between users. Non-essential items remain off the golf course to eliminate any unnecessary touch points. Walking is encouraged, solo carts are available for a nominal surcharge of \$5 per 9-holes and we also have a cart divider system available. As a result, the risk of a casual exposure is extremely limited.

We encourage all Members and Guests to follow all CDC and state guidelines by staying six feet apart from anyone not in your household, wearing a mask when distancing is not possible or practical and staying home if you are not feeling well or if you're awaiting test results. The best offense is a good defense. Truth be told, anyone can be carrying COVID-19 without even knowing it. Everywhere we go and everyone we come into contact with poses a potential risk. This is why it is so important to follow the safety guidelines.

We are often asked, "Should I get a test?" According to the CDC, the highest chance of contracting COVID-19 requires more than ten minutes of close contact with a person who has tested positive. A shorter answer is, if you're unsure or concerned, get a test. If you have additional questions, please contact the Loudon County Health Department or your personal medical professional.

Golf is a game of social distancing where you never have to touch anything that doesn't belong to you. We are all in this together so let's continue to Play it Safe!

Golf Calendar Updates

Please stay tuned for additional updates as a number of golf events have already been postponed to later in the year due to COVID-19. These include:

- ▶ KAWGA – August 20th @ Toqua GC
- ▶ Hopewell Fire Department – September 12th @ The Links at Kahite
- ▶ MGA Member–Member – September 26th & 27th @ Toqua GC & The Links at Kahite
- ▶ MACA – October 10th @ The Links at Kahite
- ▶ Men's Member–Guest – October 20Th – 23rd @ Toqua GC & The Links at Kahite

Member–Guest Survey this week



Red-Tailed Hawk Invitational Survey

This years Tellico Village Member-Guest was postponed from the traditional June date to October 21st – 23rd in hope that the effects of the coronavirus would have lessened. Your Member-Guest Committee has come up with a revised event strategy for which we are conducting this survey.

The tentative plan for the Fall 2020 Event is to have more of a traditional golf event minus the large social gatherings, which includes participants stag night, the ladies luncheon and the banquet at the Yacht Club. The golf aspects would be virtually unchanged and include Food and Beverage offerings for those days. The proposed cost of the event would be \$500 which would still include your traditional prize payouts, daily flight winners and a nice tee gift.

Please use the link below and answer the survey questions assuming things remain the same as they are today.

<https://www.surveymonkey.com/r/Y8G93W2>

We ask that you complete this survey by 5 p.m. Friday, August 14th so that the Member-Guest Committee can make best use of this response data for a potential 2020 event.

Thank you for your response and understanding,

Your Member-Guest Committee



Golf Course Updates

Golf Course Updates

- ▶ General Golf Course Updates
 - Toqua Golf Club
 - Tanasi Golf Club
 - The Links @ Kahite

Golf Marketing-Communications

- ▶ Monthly 'Tellico Village Golf Talk' via TVB
- ▶ Golf Card Radio spot – revamped to highlight new technology in Tellico Village
- ▶ Updating Brochure and Website
- ▶ Southeastern Golf Directories
- ▶ Golfing Guy

ABOUT TELLICO VILLAGE

Tellico Village is a lakefront community that offers a unique combination of natural beauty, outstanding recreational facilities, and proximity to the benefits of a thriving city.

Nestled in the foothills of the Great Smoky Mountains, Tellico Village comprises nearly 5,000 acres along Tellico Lake. Established in 1986, it has become one of the premier golf and water communities in the southeast. Its three private championship golf courses offer a pristine resource for boating, fishing, and swimming. Other amenities include a state-of-the-art wellness center, Har-Tru tennis courts, pickleball, indoor and outdoor swimming pools and a library. The Tellico Village Yacht Club offers casual upscale dining in one of the most beautiful settings in East Tennessee.

Just 31 miles from Knoxville—home to the University of Tennessee—Tellico Village has 8,800 residents who come from all over the United States. Together they have created a friendly, welcoming community.

TOQUA GOLF COURSE

200 Toqua Club Way
Loudon, Tennessee 37774
(865) 458-6546
@toquagolf

TANASI GOLF COURSE

450 Clubhouse Point
Loudon, Tennessee 37774
(865) 458-4707
@tanasisgolf

THE LINKS AT KAHITE

400 Kahite Trail
Vonore, Tennessee 37885
(865) 408-2639
@kahitegolf

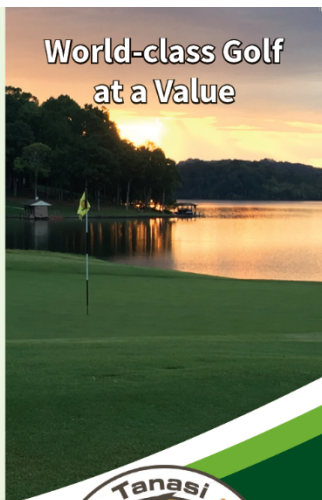
www.golftellicovillage.com

@tellicogolf

865-458-7061

info@tvpca.org www.tellicovillage.org
© 202 Chota Road Loudon, Tennessee 37774

World-class Golf at a Value



Tellico Village is home to three of the most beautiful and challenging championship golf courses in East Tennessee. All three courses were designed by the prestigious firm of Ault, Clark, and Associates, architects of some of America's greatest courses.

TOQUA GOLF COURSE

Toqua is a beautiful golf course cut through a forest on Tellico Lake. You have everything from tree-lined holes to a links setting on the lake. The genius of the course is that it is playable for all levels of golfers.

The Toqua course offers a driving range, short-game practice area and practice putting green. It has a brand-new clubhouse that opened in 2019, as well as a pavilion that is used for tournaments, banquets, and other large gatherings and events. The new clubhouse features a Golf Pro Shop and sports bar-themed restaurant that provides a spacious veranda for post-play food and refreshments.

Toqua has hosted numerous Tennessee Golf Association events—including the 2005 Senior Amateur Championship, the 2009, 2011 and 2018 Four-Ball Championships and the 2009, 2011, and

2017 Senior Four-Ball Championships—as well as the 2008, 2009, and 2010 PGA Tour Nationwide Knoxville Open Qualifier.

TANASI GOLF COURSE

Tanasi was the second of the Tellico Village courses to open. It has a fun and contemporary layout that winds through the Tanasi neighborhood, and even has some holes that run over and alongside parts of Tellico Lake.

Tanasi offers options for players of all ages and skillsets, as well as a selection of tees to best fit your game. Our Black Championship tees measure 6,731 yards, while our yellow tees offer a fun short course at 4,486 yards. Tanasi is a fun course to play with wide fairways, large flat landing areas and big undulating greens.

Tanasi also has an expansive putting green with large undulations that mimic the greens you will encounter throughout the golf course. The Tanasi Clubhouse includes an excellent restaurant that offers casual dining with beautiful views of Tellico Lake. The wrap-around porch invites you to relax and enjoy the spectacular lake and golf course view while you dine.

THE LINKS AT KAHITE

Opened in 2002, the Links at Kahite is Tellico Village's hidden gem in Vonore, TN. The golf course is surrounded by Tellico Lake and offers breathtaking, panoramic views of the Great Smoky Mountains. It sits on over 200 acres of property and offers a variety of turfgrass species that adds difficulty and beauty on every hole. Kahite has six sets of tees that play from 7,170 yards to 4,435 yards to provide a variety of options and difficulty while making the experience fun and challenging.

Kahite features a practice facility that includes a driving range and practice putting green. The Kahite Pub & Grill offers casual dining and an outdoor patio with a great view.

In 2003, the Links at Kahite was nominated by Golf Digest as best new private course and has since hosted many Tennessee Golf Association events, including the 2009 and 2011 Four-Ball and Senior Four-Ball Championships, as well as the 2009 and 2010 PGA Tour Nationwide Open Qualifier.



Other Business

➤ Other?



A photograph of a sunset over a body of water. The sun is low on the horizon, creating a bright orange and yellow glow that reflects on the water's surface. The sky is filled with soft, orange-tinted clouds. In the foreground, a dark silhouette of a beach is visible, with a small flag on a pole standing on the right side. The text "Thank you? Any questions?" is overlaid in white, sans-serif font across the middle of the image.

Thank you? Any questions?