

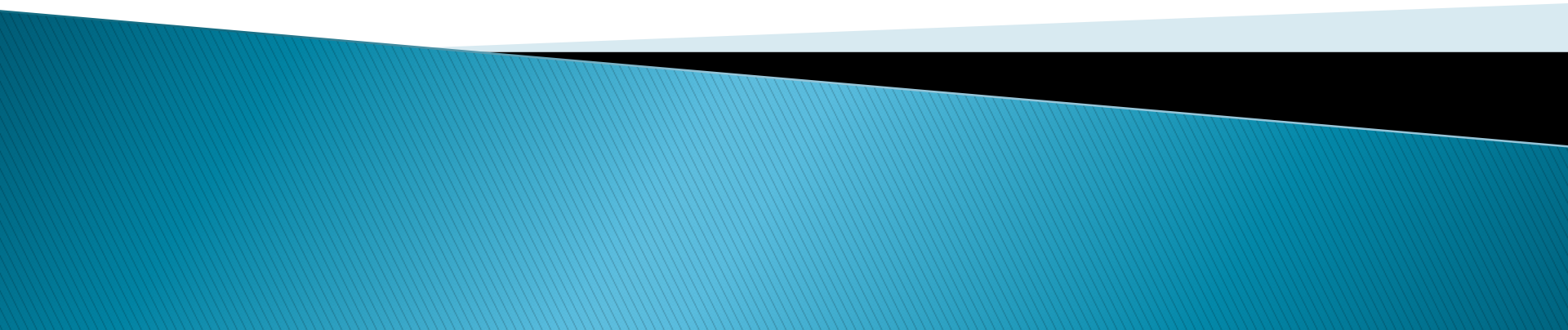


Tellico Village Golf

World Class Golf at a Value

Golf Advisory Committee

July 13, 2020



Agenda

- ▶ Welcome & Opening Comments – Hybrid Meeting
- ▶ Approval of Minutes – H. Higby
- ▶ Golf Rounds and Financial Report – C. Sykes
- ▶ Golf Capital Projects
 - July Requests
 - Toqua Fairway Mowers
 - Toqua Putting Green Fan
 - Trackman simulator accessories
 - Outstanding 2020 Capital
 - 2021 Capital Priorities
- ▶ Golf Operations Updates – C. Sykes
 - Golf Course Value Statement
 - 2021 Golf Rate Strategies
 - Maintenance Guidelines and Long-Range Improvement Plans (LRIP)
 - Trackman and Finn Updates
 - COVID-19 – Process and Procedure Update (Status quo)
 - Phase 2 – began June 1st
 - Phase 3 – back to normal
 - Golf Calendar Updates
- ▶ Golf Course Updates
 - General Course Updates
- ▶ Golf Marketing Updates
- ▶ Other?

Approval of June Minutes

GOLF ADVISORY COMMITTEE MINUTES

JUNE 8, 2020

Present: Bob Brunetti, Chris Sykes, Sue English-Kover, Wells McClure, Ron Coles, Howard Higby, Craig Andrews, Kristin Farrington, Daryl Blevins, Beth Kuberka, Charles Roffers, Rose Howard.

The meeting which was conducted by Zoom was called to order by Chris Sykes at 3:30 PM

The minutes of the May meeting were approved.

Rounds Report

Chris, then recapped the rounds for the month of May, member rounds are over the budgeted amount by 1,245. Guest rounds were over budget by 8.

Member rounds through the end of May are 3,662 over the budgeted number. Guest rounds are 160 below budget.

The total rounds by members through May 20, are 27,278. The total guest rounds through May 20 are 3,140.

As of June 1, the earliest tee time was reduced to 7:30 AM, tee times are again at eight to nine minute intervals and two persons were allowed to ride in a cart as part of Phase 2 Reopening. Single carts are still available for an additional fee of \$5.00 per nine holes. Through June 8, 95 such requests were made.

Financials.

May was a good month for revenue in spite of the Virus, single carts and limited Pro Shop traffic. Income was \$10,331.28 under budget. However, expenses were \$53,558.26 under budget, thus net income for the month was \$43,226.98 to the positive. Year to date as of 5/31 Income is \$ 29,617.45 under budget, expenses are \$254,688.71 under budget. Leaving net income through 5/31 of \$225,071.26.

Capital Requests.

There are no Capital requests for this month. The May requests for a Trackman and a Tractor and Rough Mower for Tanasi were approved and ordered. Other outstanding Capital items which will be coming up in 2020 are, A Toqua Fairway Mower, Toqua Greens Fan Replacements, Toqua Out-Front Blower, Tanasi Bunker Rake, Kahite Greens Roller and Kahite Tee Mower.

Golf Operations Update.

Chris then reviewed the number of rounds played by the Unlimited Golf Members.

To date 128 Individual Memberships have been, 81 rounds are needed to break even to date the average number played is 41

A total of 48 Family Memberships have been sold 119 rounds are needed to break even, the average number played to date is 82.

A total of 211 after 2 PM memberships have been sold. Eighteen rounds are needed to break even. To date the average number played is 19.5

The After 2 unlimited has proven very popular and will need to be looked at for 2021.

Twenty-four of the public packages have been sold year to date, 22 rounds are needed to break even, year to date the Average is 11 rounds.

Maintenance Guidelines and Long Range Plan.

Chris and the golf staff are working on Maintenance Guidelines for each course and clubhouse. These guidelines will include Quality of all Maintenance Activities, maximizing the first impression of the Gold Courses and Clubhouses, Continuing Education, for the management team and developing a system to rate the golf course experience.

Approval of June Minutes – continue

The long-range plan will address Business needs for 2021, A Teaching-Fitting-Simulator Facility. The possible use of Finn Cycles. A long-range master plan, Incorporating a Par 3 course into each course. Finalizing a Kahite bunker Renovation plan and Time Table. Finishing the Tanasi bunkers and Replacing the needed cart paths. Installing the Simulator Facility at the Toqua driving and expanding the Pad and artificial surface at the Toqua Range.

Beautification Update.

A total of \$3080 was raised through the Pro Shops, this money will be distributed shortly.

Golf Course Updates

All Pro Shops are now open and retail sales have increased. A very successful Callaway Demonstration Day was held on June 5.

A new golf calendar has been prepared which is available, many of the postponed events are now rescheduled to be played in the fall.

Kahite. The filled in bunkers have been shaped and are being sodded this week, this will complete this phase of the bunker renovation project. Bill Bergin the course architect has provided measurement for the renovation and construction of some of the old and new bunkers. Jordon is now starting to get a budget with pricing for the project. This will be a hybrid project much like Tanasi, Bergin will provide the plans and shaping, the liners and sand will be done by in-house personnel. The anticipated plan would be to do the front nine in 2021 and the back nine in 2022.

Tanasi. The bunker renovations for 2020 has been completed. Work has started on repairing the cart path on number 15, number 11 will be started shortly. The drainage problem on number 1 has been completed.

There was a short discussion of the hardness of the tees, the problem is almost all of them are made of clay which gets very hard in the dry conditions we have recently had. Aerification may help but is not scheduled at this time.

It was also noted that the brown spots on some fairways are a result of higher traffic in those areas.

The need for drinking water on the course is being looked at but is difficult due to Covid-19 restrictions. Another concern is the number of non-golfers walking themselves, their dogs or just riding on the cart paths during playing hours, which is unsafe.

Lastly a new Golf Talk will be filming an appearing and airing on Tellico TV. A new Golf Brochure and an update the Golf Website has been completed.

There being no further business the meeting adjourned at 4:33 PM. The next scheduled meeting is July 13, at 3:30 PM

Respectfully submitted:

Robert Brunetti, Secretary.

Rounds Report – June 2020

- Rainfall for month between 1.52” of rain at Toqua, 2.2” of rain at Tanasi and 3.6” of rain at Kahite. 6–13 rain events that lead up to 0 days of CPO. All in all a great weather month for golf.
- Solo cart adjustments opened the tee sheet to full capacity.

	Jun-20	<u>Current Month</u>			
		2020 Budget	2019 Actual	Variance From Budget	Variance From 2019
Member Rounds	11,182	7,987	8,903	3,195	2,279
Guest Rounds	1,885	1,425	1,540	460	345
Total Rounds	13,067	9,412	10,443	3,655	2,624

	Through Jun-20	<u>Year to Date</u>			
		2020 Budget	2019 Actual	Variance From Budget	Variance From 2019
Member Rounds	38,360	31,503	31,590	6,857	6,770
Guest Rounds	5,025	4,724	4,825	301	200
Total Rounds	43,384	36,227	36,415	7,157	6,970

Financial Report – June 2020

				June 2020		
				2020	2020	
				Actual	Budget	Variance
Gross Profit				\$388,075.70	\$318,984.90	\$69,090.80
Expense				\$376,566.67	\$372,246.88	\$4,319.79
Net Income (Loss)				\$11,509.03	(\$53,261.98)	\$64,771.01
				Year-to-date		
				2020	2020	
				Actual	Budget	Variance
Gross Profit				\$1,261,148.95	\$1,221,675.60	\$39,473.35
Expense				\$2,026,176.14	\$2,276,545.06	(\$250,368.92)
Net Income (Loss)				(\$765,027.19)	(\$1,054,869.46)	\$289,842.27

- \$45,928.86 over in Member Revenue
- \$5094.10 over in Guest Revenue
- \$10,132.80 over in Annual Cart Revenue
- \$21,234.89 over in Merchandise Revenue
- \$23,170.13 under in Salaries and Wages (Staffing levels)
- \$8,000.23 under in Benefits (Staffing levels)
- \$11,480.97 over in Operating Supplies (Timing and COVID Expenses)
- \$21,758.63 over in Maintenance Costs (Timing and annual grind)

Golf Capital Requests

- ▶ Fairway Mowers for Toqua Golf Club
 - Budget amount – \$115,000
 - Request amount – \$114,951.53 (Low bid from Toro – STI)
 - These replacement units have been deferred since 2019 and have become problematic. The current units are 2013 models with over 2400 hours.

- ▶ Fan for Toqua Putting Green
 - Budget amount – \$10,000
 - Request amount – \$9600 (Subair is Sole Source for Turfbreeze fans)
 - Replacement unit for putting green fan that is close to 30 decibels quieter than the existing unit plus it has a VFD which enables us to control the RPM's and thus further reduce the noise even further during specified times. The existing fan is close to 20 years old and will be repurposed as an emergency fan.

- ▶ Trackman accessories for simulator – projector & screen
 - Budget amount – in lieu of utility vehicles @ \$65,000 (–\$25,974.15)
 - Request amount – \$5000
 - Will fully equip us to have full simulator capabilities at the pavilion. All materials are portable and will work into long-term facility.

Toqua Fairway Mowers

SMITH TURF & IRRIGATION

DISTRIBUTORS

Quoted To:
Toqua GC



Quoted From:
Nashville Office
526 Fairground Court
Nashville, TN 37211
615-726-8811

Attn:
Chris Sykes

Territory Manager: G. Timothy Long, SCPS

Qty	Model	Description	Unit Price	Extended
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2	03821	Reelmaster 3575-D	\$58,120.02	\$114,878.00
10	03641	22 Inch 7-Inch, 11-Blade		
2	03408	7 Inch Powered Rear Roller Brush	Sale tax	\$8,121.46
			Total	\$122,999.46

Trades

2		John Deere 7700 fairway units	\$4,000.00	\$8,000.00
			Total	\$114,999.46

Payment Terms: Net 10th Prox (Upon Credit Approval)

Prices And Terms Shown Will Be Valid For 30 Days From Date Quoted.
After This Period, We Reserve The Right To Make Any Necessary
Adjustments To Prices And/Or Payment Terms.

Sub Total

*Sales Tax
Total

Quote Prepared By: G. Timothy Long

Date: 6/26/2020

Quote Accepted By: _____

Date: _____

8073.53
122,951.53

114,951.53

Toqua Fairway Mowers Cont'

Toqua GC
Chris Sykes
865-228-3370
csykes@tvpaa.com
5.20.20
Quote



Greenville Turf & Tractor

701 Sandy Springs Rd.
Piedmont, SC 29673
866-485-8873 Toll Free
864-751-5981 Fax

David Sluder
Territory Sales Manager
864-419-3369

John Deere Golf & Turf Equipment Lease Proposal

Qty.	Order Codes	Description	List Price	Preferred Customer Unit Price	Extended Preferred Customer Total
2	1427TC	John Deere 7700A Fairway Mowers	\$ 62,321.93		\$ 124,643.86
2	001A	US/Canada			
2	443	All Other Countries			
2	1208	QA7 8 Blade Cutting Units			
2	1307	3In. Spiral Grooved Rollers			
2	1408	Less Counter Weights			
2	1191	Factory Installed Hydraulics			
2	9739	FTC Shafts and Blades			
2	9744	QA7 FTC Gear Drives			
2	9746	QA7 22In. Rear Roller Power Brushes			
2	9749	QA7 Rear Roller Power Brush Drives			
2	9764	Canopy			
		Parts and Operators Manuals			
		2 Year Warranty			
		Trade In			
		1TC7700XKDT060017 2300Hrs	\$	(3,200.00)	
		1TC7700XEDT060027 2100Hrs	\$	(3,200.00)	
		Sale Price	\$	118,243.86	
		Sales tax (9.5%)	\$	11,233.17	
		Total Sale Price	\$	129,477.03	

8309.07

124,552.95



6881 APPLING FARMS PARKWAY
MEMPHIS TENNESSEE 38133
jrump@bobladd.com

Quotation To: Toqua Golf Course

PROPOSAL

Date: 5/10/2020

Reference Fairway Mowers

ATTN: Chris Sykes

WE ARE PLEASED TO SUBMIT THE FOLLOWING QUOTATION FOR YOUR CONSIDERATION

	Equipment Specifications	Price Ea.	Total
1 New	Jacobsen LF570 Fairway Mower 2WD 37.5hp Kubota diesel engine, 2 wheel drive, cruise control, headlights, programmable max mow & transport speed settings, active monitoring & full text diagnostics, 11 blade reels with grooved front rollers & scrapers, ROPS & seat belt.		\$ 57,776.00
1 New	Jacobsen LF570 Fairway Mower 4WD 37.5hp Kubota diesel engine, 4 wheel drive, programmable max transport & mow speed settings, onboard diagnostics console, cruise control, headlights, backlapping, 11 blade reels with grooved front rollers, front roller scrapers, ROPS & seat belt.		\$ 61,067.00

122,134
8581.38
130,715.38

*Price does not include any applicable taxes

TERMS F.O.B DELIVERY

Prices quoted are those in effect at the time of quotation. This quotation is subject to acceptance within 15 days.

ACCEPTED:

Company

By

Title

Date

Yours Very Truly,

Jeff Rumph

LADD'S

Toqua Putting Green Fan



1164 Industrial Avenue
Graniteville, SC 29829

Voice: 803-641-6663
Toll Free: 866.641.6663
Fax: 803-265-7828

QUOTATION

Quote Number: TB10437

Quote Date: June 29, 2020

All SubAir Systems/TurfBreeze Fans Parts and Labor
Include a One Year Warranty from Date of Installation.

Quoted To:

Toqua Golf Club
200 Toqua Club Way
Loudin, TN 37774

Phone: 865-228-3370
Fax: 865-458-9129

Ship To:

Toqua Golf Club
Chris Sykes
200 Toqua Club Way
Loudin, TN 37774

Customer Contact	Payment Terms	Sales Rep
Chris Sykes	Net Due	Matt Cindea

Quantity	Item	Description	Unit Price	Amount
1.00	TB5000D	TurfBreeze 59" Direct Drive Oscillating Fan with 5 HP - Inc oscillating assembly, SMART Control, fan pole & ground pole (pre-wired & pre-assembled) - Power TBD	7,264.00	7,264.00
1.00		VFD control upgrade	900.00	900.00
1.00		S/H to be determined		
		Terms - 50% due upon order. Balance net 30 after shipment.		

All Quotes are provided in U.S. dollars. Any SubAir products that are listed on this quote are covered by one or more of SubAir Systems, LLC patents. SubAir Systems, LLC has spent considerable time and resources developing and protecting its innovations. SubAir Systems, LLC has in the past and will continue to act to protect its valuable property.

For Questions Please Contact:
803-641-6663 / info@subairsystems.com

Financing options available for equipment
purchases over \$10,000 USD (subject to
approval, U.S. only).

Subtotal	8,164.00
Shipping & Handling	To Be Determined
TOTAL	To Be Determined

Pricing Subject to Change Without Notice

SubAir orders require a minimum 30 day leadtime from receipt of order to shipment.
TurfBreeze orders require a minimum 14 day leadtime from receipt of order to shipment.

~\$9500

Trackman Simulator Accessories

NEW! Stealth Retractable Impact Projection Screen



\$1,477.43

Available Options:

Operation:

Side Wall Protection:

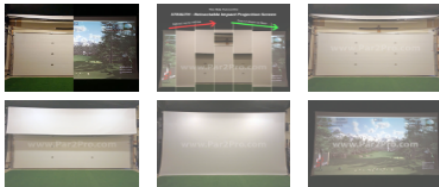
SportScreen Width:

SQ Impact Screen Width:

Target:

Quantity:

 [Add to Cart](#)



(1 Reviews)

☐ [Compare](#)

Panasonic PT-VZ580U

- Resolution: Wide UXGA (1920 x 1200)
- Brightness: 5000
- Contrast: 16000
- Weight: 10.8

[View all specs and features](#)

\$1,999.00



Free Shipping

Golf Capital Requests

- ▶ Outstanding Capital Items for 2020
 1. Toqua Out-front Mower-Blower – \$30,000
 2. Tanasi Bunker Rake – \$25,000
 3. Kahite Greens Rollers – \$20,000
 4. Kahite Tee Mowers – \$15,000
- *\$65,000 for Utility vehicles deferred for Trackman

Golf Capital Priorities for 2021

2021 Priorities (partial list and finalizing budget #'s)

1. Finish Tanasi Bunkers
2. Complete ½ of bunkers at Kahite
3. Cartpath repairs at Tanasi
4. Practice Facility element at Toqua or another Trackman (Extend pad and matting)
5. Golf Cart Fleet
6. Golf Reservation–Point of Sale – may be a 2022 but need to identify in 2021
7. Misc. Equipment – will have to be a must need or will defer

2021 Placeholders

- ▶ Turbine blower at Toqua – \$9900 (Defer)
- ▶ Super 600 for all Golf – \$50,000
- ▶ Rough mower for Toqua – \$93,780 (Demo Tanasi setup this season)
- ▶ Greens fan replacements at Toqua – \$10,000
- ▶ Corrugated metal pipe replacements at Toqua – \$40,000 (Address with failure?)
- ▶ GPS Guided Spray System at Toqua – \$8800 (Defer)
- ▶ 3500 rough mower at Tanasi – \$45,000 (Move mower from Toqua)
- ▶ Trim mower at Tanasi – \$35,000
- ▶ Greensmowers at Tanasi – \$70,000
- ▶ Tanasi bunkers – \$15,000
- ▶ Kahite Truck – \$37,500
- ▶ Kahite Pump rebuild – \$15,000 (Reviewing to determine if necessary)
- ▶ Kahite Nursery Green – \$30,000 (Effective Nursery already completed in-house)
- ▶ Kahite utility vehicles – \$45,000
- ▶ Greensmowers at Kahite – \$70,000
- ▶ Kahite Bunkers – \$150,000
- ▶ Golf Simulator Technology – \$150,000
- ▶ Tanasi Golf Cart batteries – \$47,500
- ▶ Golf Cart Fleet – \$200,000

Total placeholder – \$938,480 (we got \$556,500 in 2020)



Golf Operations Updates



Tellico Village Golf
World Class Golf at a Value

Develop Golf Course Value Statement – complete with GAC by August 30th

- a. Qualify and Quantify for golfers and non-golfers alike
 - i. Golf and Recreation
 - 1. Parkland environment – develop plan for non-golf access for walkers, etc.
 - 2. Mental health and well-being
 - ii. Added Property Value
 - iii. Protected Greenspace
 - 1. Audubon Sanctuary Program
 - 2. Golf takes care of Clubhouse grounds and numerous areas of common property throughout the Village
 - iv. Neighborhood Drainage System
 - v. Golf Pro Shop and Gift Shop

2021 Golf Rate Strategies

- Plan is to explore every option to provide the best golf experience possible while maximizing revenue

RATES	2020	2021	2022	2023	2024	2025
Guest of Member WD	\$ 48.00	\$ 49.00	\$ 50.00	\$ 51.00	\$ 52.00	\$ 53.00
Guest of Member WE	\$ 48.00	\$ 49.00	\$ 50.00	\$ 51.00	\$ 52.00	\$ 53.00
Rack Rate Guest WD	\$ 59.00	\$ 60.00	\$ 61.00	\$ 62.00	\$ 63.00	\$ 64.00
Rack Rate Guest WE	\$ 59.00	\$ 60.00	\$ 61.00	\$ 62.00	\$ 63.00	\$ 64.00
Daily Member - 18 Hole	\$ 27.25	\$ 27.80	\$ 28.35	\$ 28.92	\$ 29.50	\$ 30.09
Daily Member - 9 Hole	\$ 16.50	\$ 16.83	\$ 17.17	\$ 17.51	\$ 17.86	\$ 18.22
Prepaid Member - 18 Hole	\$ 26.00	\$ 26.52	\$ 27.05	\$ 27.59	\$ 28.14	\$ 28.71
Prepaid Member - 9 Hole	\$ 15.50	\$ 15.81	\$ 16.13	\$ 16.45	\$ 16.78	\$ 17.11
Unlimited Member After 2:00pm	\$ 515.00	\$ 525.30	\$ 535.81	\$ 546.52	\$ 557.45	\$ 568.60
12 Mo. Unlimited Member Individual	\$ 2,100.00	\$ 2,142.00	\$ 2,184.84	\$ 2,228.54	\$ 2,273.11	\$ 2,318.57
12 Mo. Unlimited Member Family	\$ 3,100.00	\$ 3,162.00	\$ 3,225.24	\$ 3,289.74	\$ 3,355.54	\$ 3,422.65
8 Mo. Unlimited Member Individual	\$ 2,100.00	\$ 2,142.00	\$ 2,184.84	\$ 2,228.54	\$ 2,273.11	\$ 2,318.57
8 Mo. Unlimited Member Family	\$ 3,100.00	\$ 3,162.00	\$ 3,225.24	\$ 3,289.74	\$ 3,355.54	\$ 3,422.65
Guest Cart	\$ 17.00	\$ 17.34	\$ 17.69	\$ 18.04	\$ 18.40	\$ 18.77
Daily Cart	\$ 14.50	\$ 14.79	\$ 15.09	\$ 15.39	\$ 15.70	\$ 16.01
Prepaid Cart	\$ 13.75	\$ 14.02	\$ 14.30	\$ 14.59	\$ 14.88	\$ 15.18
Unlimited Cart Individual	\$ 1,950.00	\$ 1,989.00	\$ 2,028.78	\$ 2,069.36	\$ 2,110.74	\$ 2,152.96
Unlimited Cart Family	\$ 2,700.00	\$ 2,754.00	\$ 2,809.08	\$ 2,865.26	\$ 2,922.57	\$ 2,981.02
Daily Path	\$ 11.25	\$ 11.48	\$ 11.70	\$ 11.94	\$ 12.18	\$ 12.42
Prepaid Path	\$ 10.00	\$ 10.20	\$ 10.40	\$ 10.61	\$ 10.82	\$ 11.04
Unlimited Path Individual	\$ 1,350.00	\$ 1,377.00	\$ 1,404.54	\$ 1,432.63	\$ 1,461.28	\$ 1,490.51
Unlimited Path Family	\$ 1,950.00	\$ 1,989.00	\$ 2,028.78	\$ 2,069.36	\$ 2,110.74	\$ 2,152.96
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Daily Range	\$ 5.00	\$ 5.10	\$ 5.20	\$ 5.31	\$ 5.41	\$ 5.52
Unlimited Range Ind	\$ 375.00	\$ 382.50	\$ 390.15	\$ 397.95	\$ 405.91	\$ 414.03
Unlimited Range Fam	\$ 500.00	\$ 510.00	\$ 520.20	\$ 530.60	\$ 541.22	\$ 552.04

2021 Golf Rate Strategies

► Unlimited Golf Updates

- Individual
 - 130 sold YTD
 - 81 rounds for breakeven
 - 68 rounds average through end of June
- Family
 - 51 sold YTD
 - 119 rounds for breakeven
 - 136 rounds average through end of June
- After 2 p.m.
 - 220 sold YTD?
 - 18 rounds for breakeven
 - 26 rounds average through end of June
- Public
 - 25 sold YTD?
 - 22 rounds to breakeven
 - 14 rounds average through end of June

Long-Range Improvement Plan

- ▶ **Develop Long-Range Improvement Plan for each Golf Course and Clubhouse Grounds Facility by August 30th which will serve as foundation for future Capital Budgets requests**
 - Statement of Business Needs by 2021
 - Business Plan for Teaching-Fitting-Simulator Facility
 - Alternative Golf Transportation i.e. Finn Cycles
 - LRIP Master Plan that can prioritize and work towards in future
 - Incorporate Par 3 Course into each facility
 - Kahite Playability – finalize plan for Bunker renovation project
 - Tanasi – finish bunkers and finalize plan for cartpath repairs
 - Toqua Driving Range
 - Expand range pad and artificial surface

Maintenance Guidelines

- ▶ **Develop Maintenance Guidelines for each Golf Course and Clubhouse Grounds Facility by August 30th**
 - Qualify and Quantify all maintenance activities
 - Maximize the First Impression and Overall Golf Course Experience
 - Continuing Education a must for entire management team – PGA, GIS, etc.
 - Golf Course Maintenance–Golf Experience Scorecard
 - Develop rating system and conduct at peak season
 - Refine data management systems for golf course maintenance activities



Tellico Village Golf Operations Update – 5/31/2020

First and foremost, we want to thank the entire golf community for keeping golf a safe haven in Tellico Village.

We are excited to announce the Board of Directors has approved **Phase 2 COVID-19 Golf Operations, which will go into effect on Monday, June 1st**. The primary changes are related to Golf Shop operations and golf carts.

Golf Shop Operations

We will be reopening the golf shop lobbies for check-in and retail shopping in adherence with state guidelines.

- We ask that you stay home if you have any COVID-19 symptoms or have been exposed to anyone with COVID-19 in the last 14-days.
- We encourage everyone to check-in via the golf shop, but we will still be able to process via telephone.
- As a convenience and social distancing precaution, all league play will be automatically checked-in prior to your round unless you cancel in advance.
- Traffic flow – please enter the golf shop through the main clubhouse entrance and exit through the golf shop side door.
- Social Distancing – please abide by all postings and placards.
- We will continue to disinfect all touch points. Sanitizing stations are available at all locations.
- Golf shop merchandise will continue to be marketed via social media and on the www.golftellicovillage.com.
- Golf shop purchases can be made online or via telephone with delivery options available.



Golf Carts

- We have fabricated and installed a barrier system in the golf carts so we can most effectively and safely return to two-persons per cart. **These dividers can be pinned up or rolled up for storage; please see a member of the golf staff to adjust up or down.**
- Two persons per cart will lead to more tee time availability and therefore a greater likelihood of fulfilling tee time requests.
- We will also continue to afford the option of a solo cart for a modest surcharge of \$5 per nine holes.
 - Carts are still first come first serve.
 - Private carts are exempt.
 - Does not apply to second cart in a threesome.
- We will continue to disinfect golf carts prior to use. Divot bottles and scorecards will be placed back on the golf carts and disinfected accordingly.



Additional

- Shotgun starts – guidelines now allow for groups of up to 50 persons so we will carefully bring back shotgun starts taking social distancing into consideration.
- Range balls – we will be shifting back to a token system to be placed in baskets, all of which will be disinfected between users.
- All non-essential items will remain off the golf course to remove any unnecessary touch points for the time being.

Golf Calendar Updates – please stay tuned for additional updates

- Parent-Child on Father's Day Sunday, June 21st @ Toqua – tee times starting at Noon
- 2020 Palmer Cup set to begin on Wednesday, June 24th @ Toqua Golf Club
- Independence Day Scramble – Saturday, July 4th @ Toqua Golf Club – TBD
- Junior Golf Camp – Monday, July 6th – Friday, July 10th
- Lions Club - August 1st @ Toqua GC
- Smoky Mountain Service Dogs - August 29th @ Toqua GC
- Hopewell Fire Department - September 12th @ The Links at Kahite
- MGA Member-Member - September 26th & 27th @ Toqua GC & The Links at Kahite
- MACA - October 10th @ The Links at Kahite
- Men's Member-Guest - October 20th – 23rd @ Toqua GC & The Links at Kahite

We appreciate your patience and understanding as we work to navigate these difficult times as this remains a fluid situation where everything is subject to change.

Your Golf Management Team

Golf Calendar Updates

Please stay tuned for additional updates as a number of golf events have already been postponed to later in the year due to COVID-19. These include:

- ▶ Lions Club – August 1st @ Toqua GC
- ▶ KAWGA – August 20th @ Toqua GC
- ▶ Hopewell Fire Department – September 12th @ The Links at Kahite
- ▶ MGA Member–Member – September 26th & 27th @ Toqua GC & The Links at Kahite
- ▶ MACA – October 10th @ The Links at Kahite
- ▶ Men's Member–Guest – October 20Th – 23rd @ Toqua GC & The Links at Kahite



Golf Course Updates

Golf Course Updates

- ▶ General Golf Course Updates
 - Toqua Golf Club
 - Tanasi Golf Club
 - The Links @ Kahite

Golf Marketing–Communications

- ▶ Monthly 'Tellico Village Golf Talk' via TVB
 - Next Two Episodes will feature new Trackman Technology and arrival of Finn Cycles
- ▶ Golf Card Radio spot – revamping to highlight new technology in Tellico Village
- ▶ Updating Brochure and Website
- ▶ Southeastern Golf Directories

ABOUT TELLICO VILLAGE

Tellico Village is a lakefront community that offers a unique combination of natural beauty, outstanding recreational facilities, and proximity to the benefits of a thriving city.

Nestled in the foothills of the Great Smoky Mountains, Tellico Village comprises nearly 5,000 acres along Tellico Lake. Established in 1986, it has become one of the premier golf and water communities in the southeast. Its three private championship golf courses offer a pristine resource for boating, fishing, and swimming. Other amenities include a state-of-the-art wellness center, Har-Tru tennis courts, pickleball, indoor and outdoor swimming pools and a library. The Tellico Village Yacht Club offers casual upscale dining in one of the most beautiful settings in East Tennessee.

Just 31 miles from Knoxville—home to the University of Tennessee—Tellico Village has 8,800 residents who come from all over the United States. Together they have created a friendly, welcoming community.

TOQUA GOLF COURSE

200 Toqua Club Way
Loudon, Tennessee 37774
(865) 458-6546
@toquagolf

TANASI GOLF COURSE

450 Clubhouse Point
Loudon, Tennessee 37774
(865) 458-4707
@tanasigolf

THE LINKS AT KAHITE

400 Kahite Trail
Vonore, Tennessee 37885
(865) 408-2639
@kahitegolf

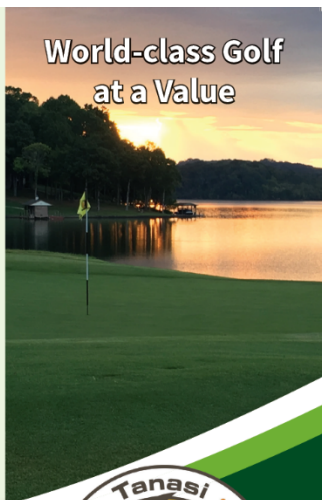
www.golftellicovillage.com

@tellicogolf

865-458-7061

info@tvpca.org www.tellicovillage.org
© 202 Chota Road Loudon, Tennessee 37774

World-class Golf at a Value



Tellico Village is home to three of the most beautiful and challenging championship golf courses in East Tennessee. All three courses were designed by the prestigious firm of Ault, Clark, and Associates, architects of some of America's greatest courses.

TOQUA GOLF COURSE

Toqua is a beautiful golf course cut through a forest on Tellico Lake. You have everything from tree-lined holes to a links setting on the lake. The genius of the course is that it is playable for all levels of golfers.

The Toqua course offers a driving range, short-game practice area and practice putting green. It has a brand-new clubhouse that opened in 2019, as well as a pavilion that is used for tournaments, banquets, and other large gatherings and events. The new clubhouse features a Golf Pro Shop and sports bar-themed restaurant that provides a spacious veranda for post-play food and refreshments.

Toqua has hosted numerous Tennessee Golf Association events—including the 2005 Senior Amateur Championship, the 2009, 2011 and 2018 Four-Ball Championships and the 2009, 2011, and

2017 Senior Four-Ball Championships—as well as the 2008, 2009, and 2010 PGA Tour Nationwide Knoxville Open Qualifier.

TANASI GOLF COURSE

Tanasi was the second of the Tellico Village courses to open. It has a fun and contemporary layout that winds through the Tanasi neighborhood, and even has some holes that run over and alongside parts of Tellico Lake.

Tanasi offers options for players of all ages and skillsets, as well as a selection of tees to best fit your game. Our Black Championship tees measure 6,731 yards, while our yellow tees offer a fun short course at 4,486 yards. Tanasi is a fun course to play with wide fairways, large flat landing areas and big undulating greens.

Tanasi also has an expansive putting green with large undulations that mimic the greens you will encounter throughout the golf course. The Tanasi Clubhouse includes an excellent restaurant that offers casual dining with beautiful views of Tellico Lake. The wrap-around porch invites you to relax and enjoy the spectacular lake and golf course view while you dine.

THE LINKS AT KAHITE

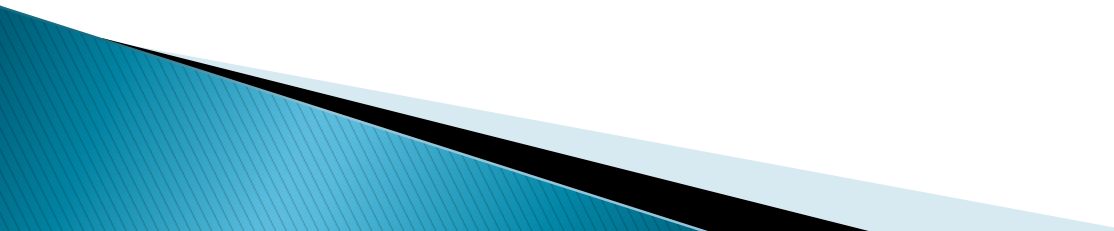
Opened in 2002, the Links at Kahite is Tellico Village's hidden gem in Vonore, TN. The golf course is surrounded by Tellico Lake and offers breathtaking, panoramic views of the Great Smoky Mountains. It sits on over 200 acres of property and offers a variety of turfgrass species that adds difficulty and beauty on every hole. Kahite has six sets of tees that play from 7,170 yards to 4,435 yards to provide a variety of options and difficulty while making the experience fun and challenging.

Kahite features a practice facility that includes a driving range and practice putting green. The Kahite Pub & Grill offers casual dining and an outdoor patio with a great view.

In 2003, the Links at Kahite was nominated by Golf Digest as best new private course and has since hosted many Tennessee Golf Association events, including the 2009 and 2011 Four-Ball and Senior Four-Ball Championships, as well as the 2009 and 2010 PGA Tour Nationwide Open Qualifier.



Other Business

- Hydration – adding hands free stations at bathrooms on the golf courses and we have coolers coming to each golf shop location.
 - Parkland – updating Golf Rules including Golf Course Parkland policy and schedule
 - Other?
- 



A photograph of a sunset over a body of water. The sun is low on the horizon, creating a bright orange and yellow glow that reflects on the water. The sky is filled with soft, orange-tinted clouds. In the foreground, a dark silhouette of a shoreline is visible, with a small flag on a pole to the right. The text "Thank you? Any questions?" is overlaid in white, centered on the image.

Thank you? Any questions?