

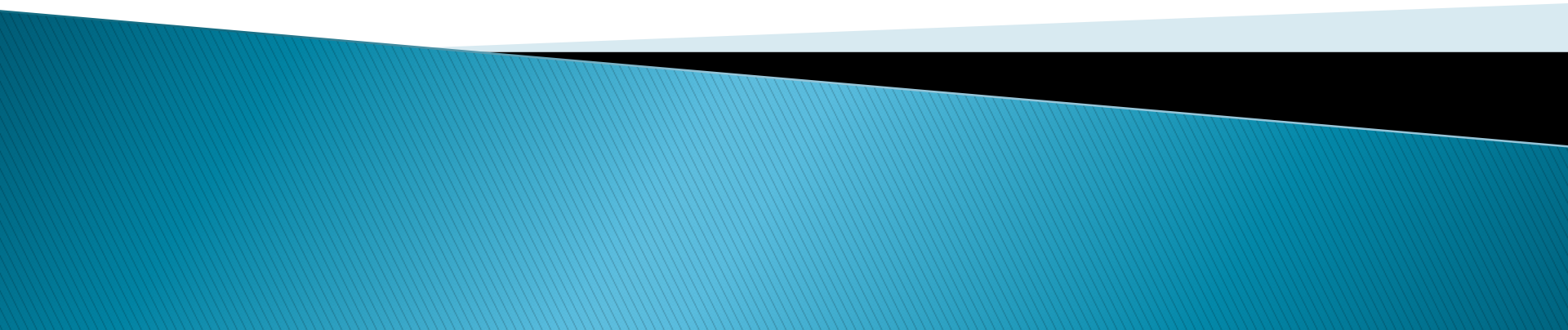


Tellico Village Golf

World Class Golf at a Value

Golf Advisory Committee

September 14, 2020



Agenda

- ▶ Welcome & Opening Comments – Hybrid Meeting
- ▶ Approval of Minutes – H. Higby
- ▶ Golf Rounds and Financial Report – C. Sykes
- ▶ Golf Capital Projects/ LRIP – C. Sykes
 - 2020 Final Capital Requests
 - 2021 Capital Priorities
- ▶ Golf Operations Updates – C. Sykes
 - 2021 Golf Rate Workshop Summary Review
 - Golf Course Value Statement
 - Golf Rules Updated – Parkland Concept
 - Maintenance Guidelines
 - Trackman and Finn Updates
 - COVID-19 – Process and Procedure Update (Status quo)
 - Scripted Message
 - Phase 2 – began June 1st
 - Phase 3 – back to normal
 - Golf Calendar Updates
- ▶ Golf Course Updates – Golf Supers
 - General Course Updates
- ▶ Golf Marketing Updates
- ▶ Other?

Approval of August Minutes

GOLF ADVISORY COMMITTEE MINUTES - AUGUST 10, 2020

Present: Chris Sykes, Ron Coles, Rose Howard, Howard Higby, Kristin Farrington, Bob Brunetti, Sue English-Kover, Larry Fox and several resident attending by Zoom.

Absent: Craig Andrews and Daryl Blevins.

The meeting was called to order by Howard Higby at 3:30 PM

The minutes of the July Meeting were approved unanimously.

ROUNDS

Chris then reported on the rounds for July and Year to date. Member and guest rounds for July 2020 were 3,636 over budget. Year to date Member and Guest rounds are 10,793 over budget. The golf courses are busy.

FINANCIALS

July 2020 was a good month for revenue. Income for the month was \$64,562.53 over budget, year to date income is \$104,035.00 over budget.

Expenses for July 2020 were \$26,788.11 over budget. Year to date however expenses are \$223,580.881 under budget.

CAPITAL REQUESTS

The remaining Capital Request for 2020 are Out-Front Mower Blower for Toqua and a Tanasi Bunker Rate, both are scheduled for action in September.

A list of Capital Requests for 2021 has been developed. A total of 13 items with a total cost of \$897,000.00 is contemplated. The two largest expenditures are replacing the Golf Cart fleet at Kahite at a cost of \$210,000.00 and \$250,000.00 for Renovation of the Front Nine Bunkers at Kahite. The balance of the request is for maintenance equipment. The total of these requests is in line with previous year's requests and less than the placeholder amount of \$ 938,480.

The cost of a new reservation system has not been determined and will be added to these requests. The present Chelsea program is 13 years old. The program by a company called EZLINKS has been demonstrated. This is still a work in progress. The golf team is also working on a ten-year plan for replacement of equipment on a rotating basis based on the useful life of the equipment.

The Kahite Bunker renovation is being developed as a Hybrid plan. The design work will be done by Bill Bergin. An outside contractor will do the liner, drainage and shaping of the bunkers. The sand, dirt and sodding will be done in-house.

Golf Operations Update.

Golf Operations is continuing to [following](#) the State and local Covid-19, guidelines. So far there has been no problems. Single carts are still being offered with a small surcharge.

A plan is being developed to create a Parkland environment so that the golf courses can be enjoyed by golfers, non-golfers, walkers, etc.

There is a website: GolfTellicoVillage.com, where the golf rule book and other golf related information can be found.

Golf rates for 2021 are still being developed and will be the subject of a special meeting dealing with budget and Rate issues only.

The Finn Cycles will be delivered this week and will be used at Kahite. The cost of their use will be \$20.00 Anyone using a Finn Cycle will be required to download the Company App, to their phone. [This App](#), includes a tutorial on how to use the product and the acceptance certain restrictions and disclaimers.

The Trackman is up and running and can be utilized for fittings, [lessons](#) and practice for a fee. These fees can be found on the golf website.

GOLF COURSE UPDATES

All the courses have held up well during the prolonged heat and lack of rain we experienced in July. All the course superintendents are happy with conditions. All the courses have lost some employees as the students have returned to school, so some routine maintenance projects may take longer to be completed.

The committee expressed its gratitude to all the member of the golf team for their hard work in continuing to maintain the excellence of our courses.

The fall Aeration will be done the Tuesday-Thursday after Labor Day. This will be the small hole Aeration as done in previous years.

An Updated golf Calendar can be found on the golf website. As of now the Men's Member-Member is scheduled for September 26 & 27. The Men's Member-Guest with a revised format is scheduled for October 20-23.

There being no further business the meeting adjourned at 4:50 PM, the next regularly scheduled meeting will be September 14, 2020.

Respectfully Submitted

Robert Brunetti, Secretary

Rounds Report – August 2020

- Rainfall for month – 12.23” of rain at Kahite, 8.5” of rain at Tanasi and 5.67” of rain at Toqua. Between 9–16 rain events that lead up to 3 days of CPO.
- Rainfall YTD through end of August – 74” @ Kahite, 54” @ Tanasi 53.25” @ Toqua – annual average is 48” and should be around 34” through the end of August.

		<u>Current Month</u>			
		2020	2019	Variance	Variance
	Aug-20	Budget	Actual	From Budget	From 2019
Member Rounds	10,019	7,658	10,028	2,361	-9
Guest Rounds	1,795	1,250	1,381	545	414
Total Rounds	11,814	8,908	11,409	2,906	405

		<u>Year to Date</u>			
		2020	2019	Variance	Variance
	Through Aug-20	Budget	Actual	From Budget	From 2019
Member Rounds	59,294	47,159	51,650	12,135	7,644
Guest Rounds	8,838	7,274	7,634	1,564	1,204
Total Rounds	68,132	54,433	59,284	13,699	8,848

Financial Report – August 2020

				August 2020		
				2020	2020	
				Actual	Budget	Variance
Gross Profit				\$367,261.36	\$299,091.27	\$68,170.09
Expense				\$345,256.47	\$360,793.62	(\$15,537.15)
Net Income (Loss)				\$22,004.89	(\$61,702.35)	\$83,707.24
					Year-to-date	
				2020	2020	
				Actual	Budget	Variance
Gross Profit				\$2,004,178.69	\$1,831,972.72	\$172,205.97
Expense				\$2,780,131.27	\$3,019,249.23	(\$239,117.96)
Net Income (Loss)				(\$775,952.58)	(\$1,187,276.51)	\$411,323.93

- \$40,577.08 over in Member Revenue
- \$6,597.72 over in Guest Revenue
- \$8,664.06 over in Annual Cart Revenue
- \$10,941.81 over in Merchandise Revenue
- \$15,490.21 under in Salaries and Wages
- \$9,124.38 under in Employee Benefits

Golf Capital Requests

- ▶ **Out-front Mower-Blower for Toqua**
 - Budget amount – \$30,000
 - Request amount – \$31,727.80 (Low bid from Greeneville Turf and Tractor)
 - This is a replacement unit for a 2002 model with 4319 hours on it, which roughly equates to 430,000 miles on an automobile. This item has been deferred for several years and is needed desperately for the upcoming leaf season.

- ▶ **Mechanical Bunker Rake for Tanasi**
 - Budget amount – \$25,000
 - Request amount – \$21,885.61 (Low bid from Greeneville Turf and Tractor)
 - The bunker rake being replaced is a 2002 model with over 5372 hours and has far exceeded its useful life. We conducted demonstrations for each unit and are recommending the John Deere 1200 Hydro Rake which was also the lowest bid by a fairly considerable margin.

- ▶ **Kahite Lightweight Greens Rollers**
 - Budget amount – \$20,000
 - Request amount – \$19,596 (Low bid from Greeneville Turf and Tractor)
 - New lightweight greens rollers to replace the old heavy ones for superior greens rolling. These are the same models used at Toqua and Tanasi, which best fit into our maintenance programs and are used 3–5 days a week on average.

Golf Capital Priorities for 2021

2021 Priorities (partial list and finalizing budget #'s)

1. Golf Cart Fleet
2. Finish Tanasi Bunkers
3. Complete ½ of bunkers at Kahite
4. Cartpath repairs at Tanasi
5. Practice Facility element at Toqua or another Trackman (Extend pad and matting)
6. Golf Reservation–Point of Sale – may be a 2022 but need to identify in 2021
7. Misc. Equipment – will have to be a must need or will defer

2021 Placeholders

- ▶ Turbine blower at Toqua – \$9900 (Defer)
- ▶ Super 600 for all Golf – \$50,000 (Shared multi-purpose unit for all three courses)
- ▶ Rough mower for Toqua – \$93,780 (Demo Tanasi setup this season)
- ▶ Greens fan replacements at Toqua – \$10,000
- ▶ Corrugated metal pipe replacements at Toqua – \$40,000 (Address with failure?)
- ▶ GPS Guided Spray System at Toqua – \$8800 (Defer)
- ▶ 3500 rough mower at Tanasi – \$45,000 (Move mower from Toqua)
- ▶ Trim mower at Tanasi – \$35,000
- ▶ Greensmowers at Tanasi – \$70,000
- ▶ Tanasi bunkers – \$15,000
- ▶ Kahite Truck – \$37,500
- ▶ Kahite Pump rebuild – \$15,000 (Reviewing to determine if necessary)
- ▶ Kahite Nursery Green – \$30,000 (Effective Nursery already completed in-house)
- ▶ Kahite utility vehicles – \$45,000
- ▶ Greensmowers at Kahite – \$70,000
- ▶ Kahite Bunkers – \$150,000
- ▶ Golf Simulator Technology – \$150,000
- ▶ Tanasi Golf Cart batteries – \$47,500
- ▶ Golf Cart Fleet – \$200,000

Total placeholder – \$938,480 (we got \$556,500 in 2020)

Golf LRIP–Capital for 2021

GOLF LRIP									
Priority					Budget				
1	Golf Cart Fleet at Kahite			Replacement	210,000				
2	Tanasi Golf Cart Batteries			Replacement	50,000				
3	Finish Bunker Renovation at Tanasi			Renovation	30,000				
4	Renovate Front 9 Bunkers at Kahite			Renovation	250,000				
5	Cartpath Replacement at Tanasi			Replacement	40,000				
	Toqua Practice Facility Design			Renovation	5,000				
6	Extend Range Pad at Toqua			Improvement	10,000				
	Parking Lot Expansion at Toqua			Improvement	25,000	F&B pays for other \$25K			
7	Greensmowers for Tanasi			Replacement	80,000				
8	Greensmowers for Kahite			Replacement	80,000				
9	Rough Mower for Toqua			Replacement	75,000				
10	Range Picker for Toqua			Replacement	10,000				
11	Greens Fan for Toqua			Replacement	10,000				
12	Heavy Duty Utility Vehicle for Tanasi			Replacement	26,000				
13	Heavy Duty Utility Vehicle for Kahite			Replacement	26,000				
					927,000	versus 938,480 placeholder			
	Golf Reservation-POS			Replacement	TBD				
	Teaching-Fitting-Simulator Facility			Improvement	100,000	Fundraising			



Golf Operations Updates

2021 Golf Rate Workshop Summary Review

- Base Rates will go up at a rounded approx. value of 2% for inflation
- Twilight Unlimited (formerly called after 2 p.m. Unlimited) – \$525
 - Includes Greens fee only
 - Twilight cart rate will be paid separately upon each use
 - Date Ranges based on Daylight–Demand
 - January through April – after 2 p.m.
 - May – after 1:30 p.m.
 - June through September – after 1 p.m.
 - October – after 1:30 p.m.
 - November – December – after 2 p.m.
- Driving Range – apply increase to a golf reserve for future practice facility upgrades
 - Daily Range – \$6 per bucket (still cheapest in the market)
 - Unlimited Range Individual – \$450 (75 buckets)
 - Unlimited Range Family – \$600 (100 buckets)
- Unlimited Member Individual w/o Range – \$2100
 - Range package sold separately at 50% – \$225
- Unlimited Member Family w/o Range – \$3100
 - Range package sold separately at 50% – \$300



Tellico Village Golf
World Class Golf at a Value

Develop Golf Course Value Statement – complete with GAC by August 30th

- a. Qualify and Quantify for golfers and non-golfers alike
 - i. Golf and Recreation
 - 1. Parkland environment – develop plan for non-golf access for walkers, etc.
 - 2. Mental health and well-being
 - ii. Added Property Value
 - iii. Protected Greenspace
 - 1. Audubon Sanctuary Program
 - 2. Golf takes care of Clubhouse grounds and numerous areas of common property throughout the Village
 - iv. Neighborhood Drainage System
 - v. Golf Pro Shop and Gift Shop

Golf Course Parkland Environment

The Tellico Village Golf Courses serve as a far more than just golf courses. The golf courses are our most beautiful and protected greenspace in the village. They add property value, serve as the neighborhood watershed and are Certified Audubon Sanctuaries. They can also be utilized as a Parkland Environment in accordance with the policies below.

The Golf Course may be used for Parkland activities such as walking, jogging, golf cart cruising, [fishing](#) and some games outside of regular business hours, which are listed below and posted by season on the golftellicovillage.com website.



Golf Course Parkland Hours of Operation

	Available until Tee times start	Available after Golf has concluded
January	10 a.m.	4:30 p.m.
February	10 a.m.	4:30 p.m.
March	9 a.m.	6 p.m.
April	8:30 a.m.	6 p.m.
May	8 a.m.	6:30 p.m.
June	7:30 a.m.	7 p.m.
July	7:30 a.m.	7 p.m.
August	7:30 a.m.	6:30 p.m.
September	8 a.m.	6 p.m.
October	8:30 a.m.	5 p.m.
November	9 a.m.	4:30 p.m.
December	10 a.m.	4:30 p.m.

*All activities are at your own risk

*Please yield to golfers and staff

*Consult twitter for further detail

Any person found guilty of willfully damaging the golf course or property or operating POA carts for other than intended use shall be charged for the damages, suspended from utilizing TVPOA amenities or both.

Golfers and Golf Maintenance staff have the right of way and all activities are at your own risk.

Consult twitter to daily updates for each golf course parkland environment for further details:

 @toquagolf
@tanasigolf
@kahitegolf

Get out and enjoy the great outdoors and the beauty that is East Tennessee in Tellico Village.

Maintenance Guidelines

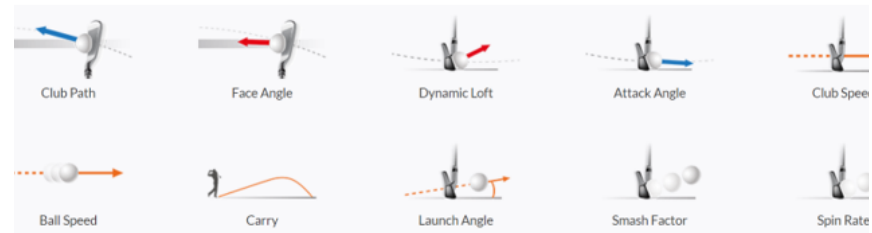
- ▶ **Develop Maintenance Guidelines for each Golf Course and Clubhouse Grounds Facility**
 - Qualify and Quantify all maintenance activities
 - Maximize the First Impression and Overall Golf Course Experience
 - Continuing Education a must for entire management team – PGA, GIS, etc.
 - Golf Course Maintenance–Golf Experience Scorecard
 - Develop rating system and conduct at peak season
 - Refine data management systems for golf course maintenance activities

Trackman Utilization and Activities

- Trackman has led to close to \$70,000 in equipment sales from demo days and custom fittings since June 1st
- Trackman has been used for closest to the hole competitions for recent events including the Lions Club, VFW and Kiwanis.



Instant feedback of club delivery, launch, ball flight and landing



Custom Fitting – \$75 per fitting that is waived if a purchase is made

Book your custom fitting today and get properly fitted for your swing with the latest technology from the top brands in the game:



See any member of your Golf Professional Staff to get custom fitted and start getting the most out of your game.



Trackman 4

DATE CHANGE!!!

In order to best accommodate what we see as a large interest we are changing the date to **August 19th from 9am - 5pm**.

Trackman 4 has come to Tellico Village bringing its dual capabilities in order to help you with your game and club fitting experience. This demonstration is free of charge, and a great opportunity to see what Trackman can do for your game.

In addition to its ability to measure everything related to your golf swing, it is also a simulator which will allow anyone to play golf courses we could only dream about playing. Have you ever wanted to play St Andrews? Trackman simulator can take you there to the windswept dunes, and the iconic road hole. Do you have what it takes to carry over the hotel? All these features and more will become available soon!

For now, come and test this new technology with us and see how fast your swing speed is, or how high you're launching your driver. Hope to see you there!

Charles Roffers
Assistant Golf Professional
Tellico Village - Toqua
865-458-6546



Trackman Test Drive – had over 100 participants that will lead to increased utilization

Simulator Sneak Preview

- Will be scheduling a preview event where the GAC competes against the BOD for a Golf Simulator Preview event at the Toqua Pavilion.
- Light Hors d'oeuvres and drinks will be provided for an alternate shot event at The Old Course at St. Andrews.
- Time and Date TBD



The Finn Cycles have arrived at Kahite! Call Jeff Harrington's Team at the Kahite Pro Shop (865) 408-2639 to reserve yours today. These motorized scooters will add a whole new element of fun to your round!



www.finnscooters.com

Go to your app store and download the Finn app to get started.

\$21 for 18-holes

\$11 for 9-holes





Tellico Village Golf Operations Update – 5/31/2020

First and foremost, we want to thank the entire golf community for keeping golf a safe haven in Tellico Village.

We are excited to announce the Board of Directors has approved **Phase 2 COVID-19 Golf Operations, which will go into effect on Monday, June 1st**. The primary changes are related to Golf Shop operations and golf carts.

Golf Shop Operations

We will be reopening the golf shop lobbies for check-in and retail shopping in adherence with state guidelines.

- We ask that you stay home if you have any COVID-19 symptoms or have been exposed to anyone with COVID-19 in the last 14-days.
- We encourage everyone to check-in via the golf shop, but we will still be able to process via telephone.
- As a convenience and social distancing precaution, all league play will be automatically checked-in prior to your round unless you cancel in advance.
- Traffic flow – please enter the golf shop through the main clubhouse entrance and exit through the golf shop side door.
- Social Distancing – please abide by all postings and placards.
- We will continue to disinfect all touch points. Sanitizing stations are available at all locations.
- Golf shop merchandise will continue to be marketed via social media and on the www.golftellicovillage.com.
- Golf shop purchases can be made online or via telephone with delivery options available.



Golf Carts

- We have fabricated and installed a barrier system in the golf carts so we can most effectively and safely return to two-persons per cart. **These dividers can be pinned up or rolled up for storage; please see a member of the golf staff to adjust up or down.**
- Two persons per cart will lead to more tee time availability and therefore a greater likelihood of fulfilling tee time requests.
- We will also continue to afford the option of a solo cart for a modest surcharge of \$5 per nine holes.
 - Carts are still first come first serve.
 - Private carts are exempt.
 - Does not apply to second cart in a threesome.
- We will continue to disinfect golf carts prior to use. Divot bottles and scorecards will be placed back on the golf carts and disinfected accordingly.



Additional

- Shotgun starts – guidelines now allow for groups of up to 50 persons so we will carefully bring back shotgun starts taking social distancing into consideration.
- Range balls – we will be shifting back to a token system to be placed in baskets, all of which will be disinfected between users.
- All non-essential items will remain off the golf course to remove any unnecessary touch points for the time being.

Golf Calendar Updates – please stay tuned for additional updates

- Parent-Child on Father's Day Sunday, June 21st @ Toqua – tee times starting at Noon
- 2020 Palmer Cup set to begin on Wednesday, June 24th @ Toqua Golf Club
- Independence Day Scramble – Saturday, July 4th @ Toqua Golf Club – TBD
- Junior Golf Camp – Monday, July 6th – Friday, July 10th
- Lions Club - August 1st @ Toqua GC
- Smoky Mountain Service Dogs - August 29th @ Toqua GC
- Hopewell Fire Department - September 12th @ The Links at Kahite
- MGA Member-Member - September 26th & 27th @ Toqua GC & The Links at Kahite
- MACA - October 10th @ The Links at Kahite
- Men's Member-Guest - October 20th – 23rd @ Toqua GC & The Links at Kahite

We appreciate your patience and understanding as we work to navigate these difficult times as this remains a fluid situation where everything is subject to change.

Your Golf Management Team



Coach,

We are proud to partner with your school and support local High School Golf. Please do not hesitate if there is anything we can do to help further support your efforts.

We are working through an unprecedented time and are fortunate that we have been able to keep Golf as a Safe Haven for our Members and Guests. We are all in this together but will need your assistance with the following in adherence with our rules as well as TSSAA Guidelines:

- COVID-19 Questionnaire and Temperature Checks – all players, coaches, administrative personnel, parents and spectators need to be screened each day prior to course arrival
- Masks – a face covering must be worn anytime when you are in or around the clubhouse as well as anytime social distancing of 6' cannot be managed
- Hand Washing-Sanitizer – please make sure to wash hands for a minimum of 20 seconds if you use clubhouse or golf course bathroom facilities
- Social Distancing – please communicate to your Players, Parents and Spectators to always use proper Social Distancing Rules
- Warmup – Please do NOT arrive any earlier than 45-minutes prior to your tee time for warmup
- Starting and post round Scoring areas – please make sure social distancing is maintained at all times
- Coaches Carts – a complimentary cart will be afforded to a head coach and one assistant. Please abide by cart rules and assist the Golf Staff accordingly at the conclusion of your match.
- Spectator Carts – spectator carts will be \$10 per cart for a 9-hole match. Restricted to two riders per cart and these carts must remain on the cartpath at all times in accordance with spectator guidelines. Please assist the golf staff accordingly at the conclusion of your match.
- Course Setup
 - Flagsticks are to be left in at all times, which does conform with the USGA Rules of Golf
 - The bunkers are all in excellent condition but there are no rakes on the course. Please smooth tracks with your feet upon exit and you may want to consider a local rule to allow 'lift, clean and place' in a bunker
- Food and Beverage
 - Please plan accordingly as the only water fountains currently on the course are at the course bathrooms and have a hands-free bottle re-fill mechanism
 - The restaurants are open to the public and are adhering to all State Guidelines

Thanks in advance for adhering to these policies and procedures and best of luck on a great season!

Sincerely,

Christopher C. Sykes
Director of Golf – Tellico Village
(865) 310-9621
GolfTellicovillage.com
Twitter - @TellicoGolf

COVID-19 Message

Our Policies and Procedures remain the same. We continue to go above and beyond all State and CDC Guidelines to keep golf in Tellico Village as safe as possible.

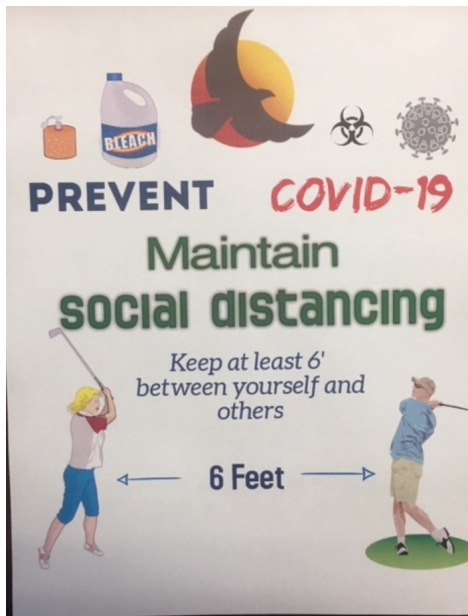

The Health Department handles all Contact Tracing. We cannot divulge any personal information and you will be notified by the Loudon or Monroe County Health Departments if you have been in close proximity to any individual that has tested positive for COVID-19.

Golf remains committed to keep Golf a Safe Haven by executing our Phase 2 COVID-19 Golf Operations. Access protocols remain in place and you are asked to not enter any building if you have symptoms or have been in contact with anyone who has a confirmed case of COVID-19 in the last 14 days. Golf shop lobby traffic remains one-way where you enter via the main clubhouse entrance and exit via the side door to the golf shop. Electronic-phone check-in remains available and we ask that everyone maintain social distancing at all times. All touch points are routinely disinfected including golf carts between users. Non-essential items remain off the golf course to eliminate any unnecessary touch points. Walking is encouraged, solo carts are available for a nominal surcharge of \$5 per 9-holes and we also have a cart divider system available. As a result, the risk of a casual exposure is extremely limited.

We encourage all Members and Guests to follow all CDC and state guidelines by staying six feet apart from anyone not in your household, wearing a mask when distancing is not possible or practical and staying home if you are not feeling well or if you're awaiting test results. The best offense is a good defense. Truth be told, anyone can be carrying COVID-19 without even knowing it. Everywhere we go and everyone we come into contact with poses a potential risk. This is why it is so important to follow the safety guidelines.

We are often asked, "Should I get a test?" According to the CDC, the highest chance of contracting COVID-19 requires more than ten minutes of close contact with a person who has tested positive. A shorter answer is, if you're unsure or concerned, get a test. If you have additional questions, please contact the Loudon County Health Department or your personal medical professional.

Golf is a game of social distancing where you never have to touch anything that doesn't belong to you. We are all in this together so let's continue to Play it Safe!

Social Distancing Golf Tips

- Golf is played outdoors where you can get out and enjoy some fresh air. It is an individual, non-contact sport where social distancing is attainable without disrupting the experience.
- Suggestions, tips to help navigate your round:
 - Stay at home if you have any cold or flu-like symptoms
 - Try to avoid touching anything not yours and if you do make sure to wash your hands for minimum of 20-seconds or make use of hand sanitizer before touching your face
 - Bring your own hand sanitizer and wipes
 - Check-in electronically to maintain a 6' buffer
 - Maintain a 6' buffer when warming up
 - Walk if capable as a great form of exercise
 - Solo carts are required unless you ride do so with someone from your household
 - Use your own private cart
 - Bring your own water bottle
 - Leave the flagstick in as allowed by USGA rules
 - If you use the on-course bathroom make sure to wash your hands following
 - Maintain a 6' buffer throughout your round and avoid post rounds handshakes = a simple club tap is recommended.
 - Skip post round drinks and bet setting or be responsible doing so including necessary buffers and hygiene.

All non-essential items that are potential touch points have been removed from the golf course for your safety i.e. ball washers, divot pails, bunker rakes, etc.

- Safely enjoy the great outdoors and the beauty that is Tellico Village with our golf courses.





Golf Calendar Updates

Please stay tuned for additional updates:

- ▶ MGA Member–Member – September 26th & 27th @ Toqua GC & The Links at Kahite
- ▶ Patriot Golf Day – Thursday, October 1st – will include a Golf Marathon with our PGA Professionals featuring the Finn Cycles and Live Sports Animal Remote @ The Links at Kahite
- ▶ MACA – October 10th @ The Links at Kahite
- ▶ Men's Member–Guest – October 20Th – 23rd @ all 3 of our World Class Golf Courses



TELLICO VILLAGE
Red-Tailed Hawk Invitational
October 21st – 24th, 2020

August 20, 2020

TO: Tellico Village Membership
FROM: 2020 Red-Tailed Hawk Invitational Tournament Committee
RE: 2020 Tournament Entry

The *Red-Tailed Hawk Invitational* (formerly known as the Men's Member-Guest Tournament) is the elite event showcasing Tellico Village. The 2020 Red-Tailed Hawk Invitational is scheduled to be held on October 21st – October 24th. This fall date will afford us the best possible weather and course conditions. Our guests will be able to experience the best that East Tennessee and Tellico Village has to offer.

The 2020 Tournament Committee has been working hard to come up with the best possible plan for an event considering the ongoing coronavirus pandemic. This year's event will be more of a traditional golf event minus the large social gatherings (participants stag night, the ladies luncheon and the banquet at the Yacht club). The golf aspects will be virtually unchanged and include Food and Beverage offerings for those days.

EVENT HIGHLIGHTS:

- The 2020 *Red-Tailed Hawk Invitational* will be held at all three of our World Class Golf Courses – Toqua, Tanasi and The Links at Kahite
 - Wednesday, October 21st – Practice Round
 - Thursday, October 22nd – Two 9-hole Matches at Toqua Golf Club
 - Friday, October 23rd – Two 9-hole Matches at The Links at Kahite
 - Saturday, October 24th – Final 9-hole Match at Tanasi Golf Club
 - Saturday, October 24th – Championship Shootout at Tanasi
- Matches will begin at 9:30 a.m.
- Field will consist of a maximum of 10 flights with six teams per flight
- Five 9-hole matches: your team will play a match against every team in your flight for a fun and challenging competition
- The format for all five matches will be four-ball (2-person best ball)
- All tee assignments will be from the tee from which your handicap is established
- The maximum handicap differential between partners is 15.0. Teams with greater differentials may still participate; however handicaps will be based on the maximum allowable differential.
- Optional "Skins Game" within each flight
- Breakfast and lunch on Thursday and Friday, Breakfast on Saturday
- \$100 shopping spree for each Member and Guest
- *Unparalleled FUN!!!*

Past year participants have the first opportunity to sign up for this event. However, every year there have been numerous opportunities for NEW teams to sign up and participate in the event. Because there is an excellent probability that there will be more NEW teams applying than available slots, a lottery will be held to determine which teams get in the event and also determine the order of the waiting list. Based on prior years' experience the chance of "winning" this lottery and gaining entry into the *Red-Tailed Hawk Invitational* will likely be as great as 50:50 or greater!

Attached, please find an application for the 2020 *Red-Tailed Hawk Invitational*. If you are interested in participating in this year's event, you must return a completed application to the Toqua proshop by Friday, September 11th at 5:00 p.m. The lottery to determine new teams in the event will be held at the Toqua Proshop at 9:30 a.m. on Monday, September 14th. Incomplete applications will be returned and not considered in the lottery (including entry fee, all necessary information about your guest's home course and handicap information).

Below is an outline of more specific details about the *Red-Tailed Hawk Invitational*:

Wednesday, October 21st: Optional practice round at any of our three World Class Golf Courses - Toqua Golf Club, Tanasi Golf Club or The Links at Kahite (included in entry fee).

Thursday, October 22nd: First day of competition, matches 1 and 2. Play will begin at 9:30 a.m. at Toqua Golf Club. Breakfast will be available starting at 8:00 a.m. with lunch served between matches.

Friday, October 23rd: Second day of competition, matches 3 and 4. Play will begin at 9:30 a.m. at The Links at Kahite. Breakfast will be available at 8:00 a.m. with lunch served between matches.

Saturday, June 20th: Final day of competition, match 5. Play will begin at 9:30 a.m. at Tanasi Golf Club. Breakfast will be available at 8:00 a.m.

Saturday, June 20th: Our CHAMPIONSHIP SHOOTOUT will begin at 1:00 p.m. where all flight winners will compete to determine the 2020 CHAMPIONSHIP TEAM. Spectators are allowed with social distancing precautions and the Awards presentation will be conducted on the course when the final championship match is concluded.

You may return your application by mail or in person to the Toqua Golf Club. The cost for the 2020 Member-Guest is just \$500.00 per team, which affords you and your guest the following:

- 63-holes of golf for each Member and Guest
 - Breakfast for all three tournament rounds on Thursday, Friday and Saturday
 - Lunch for the tournament rounds on Thursday and Friday
 - Beverages including beer at each event location
 - \$100 shopping spree for each member and guest
 - Additional prize opportunities for Flight Winners, Runners-up and Overall Champion
- ***Overall value of well over \$600***

A check payable to the "*TIPOA*" must be included with your completed application. **Applications are due by 5:00 p.m. on Friday, September 11th.**

If you have questions, please contact Chris Sykes via email at csykes@tvpoa.org or by phone at (865) 458-6546. We hope that you consider participating in this outstanding event.

Please note that this is all subject to change as work to best manage these ever-changing times.

Your Member-Guest Committee,

Howard Higby
 Barry Corle
 Tom McPhee
 Neal Cowley
 Chris Sykes
 Adam Jacob



Golf Course Updates

Golf Course Updates

- ▶ General Golf Course Updates
 - Toqua Golf Club
 - Tanasi Golf Club
 - The Links @ Kahite



Tellico Village Golf @TellicoGolf · Sep 13



The greens are still rolling great! The Fall Dryject is the perfect compliment to our aggressive Spring cultivation practices. We are setup for a strong conclusion to an outstanding golf season @Toquagolf @Tanasigolf @Kahitegolf - Tee it up Tellico Village!



WORLD CLASS GOLF CONDITIONS

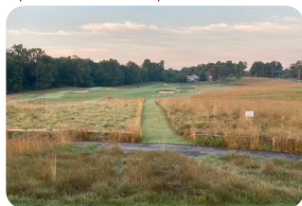
One of our greatest assets at Tellico Village is our three world-class golf courses. Our new slogan has become 'World Class Golf at a Value' and we definitely have the golf courses to back that up. We have the perfect combination of beautiful, scenic settings, quality design and excellent course conditions thanks to the ongoing commitment of our Golf Course Maintenance Teams.

The courses have never been better, despite what has proved to be another crazy weather season. Our average annual rainfall is around 48 inches and we have already received over 54 inches through the end of May at Kahite. We have followed a historic wet spring with a summer drought, which is great for golf and even out the total rainfall to a little closer to "average." We received as little as 1.52 inches of rain at Toqua in June. While we like a good drought because it affords us more control, we sure could use a little rain.

The courses could not be any better prepared for what is proving to be a great season for golf. The putting surfaces have been perfect all season and we have made the necessary adjustments to best position our Bentgrass greens for the summer season.

Please thank your Golf Course Superintendents for a job well done the next time you see them or a member of their teams.

The Links at Kahite
Jordan Clark - Golf Course Superintendent
Summer has arrived here in Tellico Village and what a crazy year it has been thus far. With adjustments from COVID-19, limited staffing, and yet another year of extreme weather patterns, The Links at Kahite continues to look on the brighter side of abnormal in hopes of continuing to provide the great golfing experience we know it is capable of.



Everything begins with Mother Nature. As of the end of June, we have received 54 inches of rain at Kahite. This already surpasses the yearly total from 2016's rain count of 41.18 inches. Nonetheless, the putting surfaces are the best they have ever been as we approach the agronomic stress period in the Bentgrass world. Firmness, root depth, and ball roll are at its peak of the season. The plant has responded well with all fertility inputs and we are staying ahead of the game with our fungicides to provide a preventative approach to soil-borne diseases that commonly affect us when the plant is stressed.

The walking bridge on Hole #3 has finally been repaired! In April, we received a single rain event of 5 inches that wiped out our bridge. Repairing the bridge has been no easy task, but as John Lennon once said, "we get by with a little help from our friends." Gary Mulliner and the Kahite trail gang have been very busy building parks and walking sites throughout the neighborhood. The walking community continues to rise, which provides a nice addition to our neighborhood. Gary and his team came up with a solution to repair the bridge and did a magnificent job. Naturally, all building projects take place during the winter, so this takes a huge burden off the golf maintenance staff in a time where we are solely focused on the golf course. Thank you, Gary and team.

Finally, the bunker project has been completed. 32 of the 93 original bunkers have been successfully eliminated according to architect Bill Bergin's overall bunker improvement plan. This project has been in the works for over a year now. With the dedication and resiliency from the golf maintenance staff, we overcame all obstacles that Mother Nature challenged us with and have set the stage for what is to come. We are very excited and thankful for

the opportunity to make this great golf course even better.

Tanasi Golf Club
Wells McClure - Golf Course Superintendent
2020 has proven to be a year of firsts around the world but for us at Tanasi Golf Maintenance, it is business as usual with a few extra precautions. The year started off very wet but has since stabilized and the course has dried out and filled in. We are currently in the midst of a drought and it is starting to show on the course as we are getting a little brown around the edges. However, this is not a bad thing because we feel the course plays much better and the turf performs better when we can control the moisture. We feel we are set up for another very successful summer season!



Staffing has not been as much of a challenge for us as it has been in many other industries. We are lucky at Tanasi to have a team full of dedicated individuals who look forward to getting up every day and making this course the best it can possibly be. I feel we are in better shape than we have ever been and that is a direct reflection of the hard work and dedication of our staff. We are operating at almost full capacity, with the exception of one full time highly skilled position, but the rest of the team is stepping up and filling that void. We also were able to return two of our seasonal employees and only brought on two new seasonal employees.

The putting surfaces at Tanasi are in phenomenal shape and possibly better than they have ever been. We did get a little stressed on greens during the last hot spell, but the cooler nights and lower humidity we have received have helped heal any worn areas. We are in maintenance mode from a fertility standpoint and putting out almost no nitrogen on a weekly basis. This allows us to control our top-growth, thus allowing for more consistent green speeds. We will stay this course for the remainder of

the summer to continue maintaining the surface we have.

Our tees and fairways have also come in very nicely this year and, in my opinion, the best they have ever transitioned out of dormancy. We have very little weed pressure in our short grass areas thanks to an excellent application of spectacle last fall to control winter weeds and primarily Poa Annua. There are some application limitations as well as financial limitations last fall that inhibited us from spraying spectacle in our roughs and this led to an increased population of poa that is really starting to show signs of resistance to glyphosate (roundup). We typically spray roundup with our winter premerge in February to kill any poa that has come up. Every year we are seeing more resistant poa population throughout our golf course.

One disease that we do battle on our fairways and tees is Spring Dead Spot. This is a very difficult disease to control, as the application timing is very important. Last fall we monitored our soil temps and did not spray for SDS until we had a 5-day average soil temperature of 65 degrees. This led to an application of Tebuconazole being applied the first week of October with a follow-up application coming 4 weeks later. We do still have some SDS present but this is by far the best results we have ever had. We plan to repeat this application again this fall and expect better results next year, as research has shown that control of the disease is greatly increased after years two and three.



We were able to complete this year's bunker renovation of eight additional fairway bunkers by the end of May. Once the final bill comes in, we expect to be about \$2,000 under our approved budget. Another project we have recently started is repairing some of our worst cart path areas. We are not laying concrete but we do plan to remove the worst cracked and raised areas and replace the damaged concrete path with crush and run. This is not a permanent fix, but a very economical band-aid that will also serve

as the base layer for when we eventually replace the concrete paths.

As we continue to move through the summer, we look forward to providing world class playing conditions while also chipping away at the never-ending project list, which ranges from drainage work, cart paths, course details, mulch, clubhouse landscape improvements, irrigation improvements and so on. We take pride in making Tanasi the best course it can be.

Toqua Golf Club
Jon North and Tyler Thies - Assistant Golf Course Superintendents

The first half of 2020 has been generally good for Toqua Golf Club from a maintenance standpoint. A warm wet winter combined with a more thorough spring dead spot regime in the fall of 2019 has resulted in little to no spring dead spot and bermudagrass winter kill throughout the course. While the chilly temperatures of May delayed the growth of our bermudagrass, June has shown that our Bermuda is the healthiest it has been in recent years. Following the success of ryegrass collar experiment in 2018/2019 on Holes #5 and #8, we expanded the program of overseeding narrow collars of perennial ryegrass around all our greens for 2019/2020. The overall benefit brought by this program has exceeded expectations, enabling us to skip direct fertilization of the collars and providing us with healthy greens edges going into the summer stress period.

The arrival of summer has been the first true test of the clubhouse irrigation infrastructure and overall landscape installation that was performed last October. The irrigation system is performing above expectations and required only a few minor adjustments of timing and nozzle selection. Out of the more than 130 trees and shrubs planted last October, only one needed to be replaced. This is remarkable, as the general estimate of plant material loss is close to 10 percent. Our annual flower beds are now filled with beautiful SunPatiens and we have coordinated with the restaurant to halt operation of our putting green fan during their peak lunch and dinner times.

The new clubhouse has shown to be a massive upgrade to the golf course and we are constantly pursuing new improvements out on the golf course and around our maintenance shop. This year, we are striving to increase the amount of covered storage space around our shop which will allow us to protect more equipment from the weather, reducing the cost of maintaining equipment and allowing more resources to be put towards larger

improvement projects. We are currently working on the establishment of our first Butterfly Garden behind 1 Green. This garden is designed to attract Monarch Butterflies and other pollinating insects to our course to further enhance Toqua's natural aesthetic. New benches have also been placed throughout the course and flagstone pads are being built to add a little flare while increasing the life of



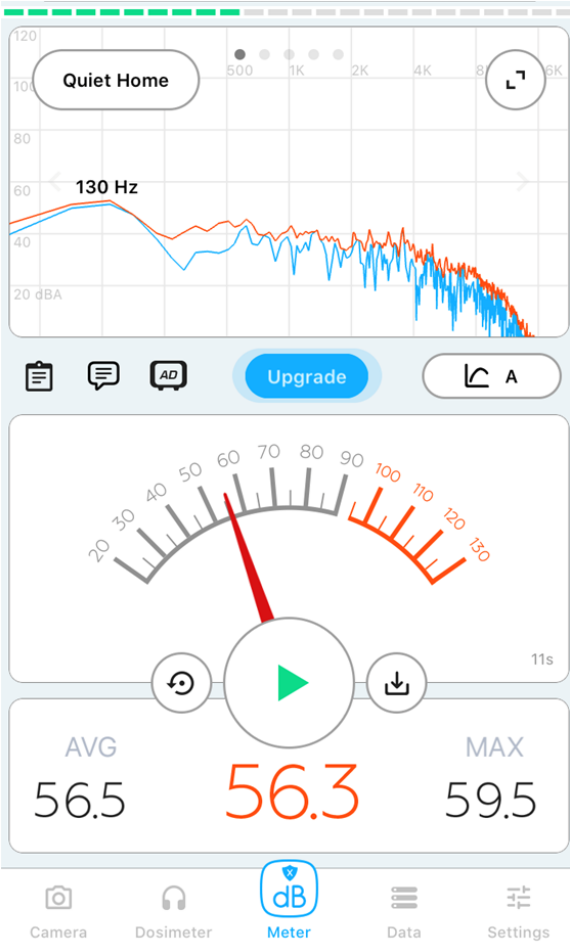
the new benches.

The new flagsticks with cup-saver attachments have been a hit at all three courses. The new flagsticks are thinner and more flexible than the old ones, which will allow more give when a ball strikes the flag. This will reduce the amount of times the balls bounce out of the cup due to hitting the flags. The cup-saver attachments are small trays that will be raised about a ball's height below the lip of the cup. These cup savers will allow us to turn the cups right-side up while maintaining hole balls to rest just below the lip where they can be easily reached. The plastic tray design will also eliminate the strange bounce outs



that the upside-down cups would sometimes cause.

Our next project will be to aerify our tee tops and top dress them with sand. The goal will be to improve the tees agronomically through the aerification process as well as incorporate sand into the clay-based tee boxes. This will soften the tee tops and



Golf Marketing–Communications

- ▶ Monthly ‘Tellico Village Golf Talk’ – September Episode will focus on Finns
- ▶ Patriot Golf Day @ Kahite on Oct 1st will feature a live Sports Animal Remote
- ▶ Creating brochures for Trackman and Finns
- ▶ Updating Website

ABOUT TELLICO VILLAGE

Tellico Village is a lakefront community that offers a unique combination of natural beauty, outstanding recreational facilities, and proximity to the benefits of a thriving city.

Nestled in the foothills of the Great Smoky Mountains, Tellico Village comprises nearly 5,000 acres along Tellico Lake. Established in 1986, it has become one of the premier golf and water communities in the southeast. Its three private championship golf courses offer a pristine resource for boating, fishing, and swimming. Other amenities include a state-of-the-art wellness center, Har-Tru tennis courts, pickleball, indoor and outdoor swimming pools and a library. The Tellico Village Yacht Club offers casual upscale dining in one of the most beautiful settings in East Tennessee.

Just 31 miles from Knoxville—home to the University of Tennessee—Tellico Village has 8,800 residents who come from all over the United States. Together they have created a friendly, welcoming community.

TOQUA GOLF COURSE

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(865) 458-6546
@toquagolf

TANASI GOLF COURSE

450 Clubhouse Point
Loudon, Tennessee 37774
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THE LINKS AT KAHITE

400 Kahite Trail
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@kahitegolf

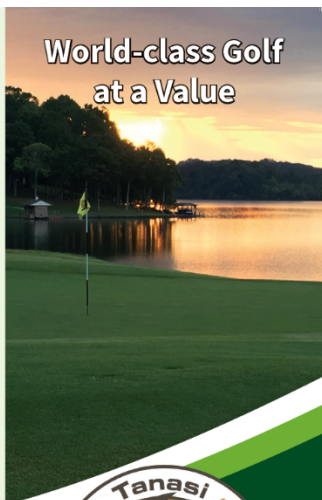
www.golftellicovillage.com

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© 202 Chota Road Loudon, Tennessee 37774

World-class Golf at a Value



Tellico Village is home to three of the most beautiful and challenging championship golf courses in East Tennessee. All three courses were designed by the prestigious firm of Ault, Clark, and Associates, architects of some of America's greatest courses.

TOQUA GOLF COURSE

Toqua is a beautiful golf course cut through a forest on Tellico Lake. You have everything from tree-lined holes to a links setting on the lake. The genius of the course is that it is playable for all levels of golfers.

The Toqua course offers a driving range, short-game practice area and practice putting green. It has a brand-new clubhouse that opened in 2019, as well as a pavilion that is used for tournaments, banquets, and other large gatherings and events. The new clubhouse features a Golf Pro Shop and sports bar-themed restaurant that provides a spacious veranda for post-play food and refreshments.

Toqua has hosted numerous Tennessee Golf Association events—including the 2005 Senior Amateur Championship, the 2009, 2011 and 2018 Four-Ball Championships and the 2009, 2011, and

2017 Senior Four-Ball Championships—as well as the 2008, 2009, and 2010 PGA Tour Nationwide Knoxville Open Qualifier.

TANASI GOLF COURSE

Tanasi was the second of the Tellico Village courses to open. It has a fun and contemporary layout that winds through the Tanasi neighborhood, and even has some holes that run over and alongside parts of Tellico Lake.

Tanasi offers options for players of all ages and skillsets, as well as a selection of tees to best fit your game. Our Black Championship tees measure 6,731 yards, while our yellow tees offer a fun short course at 4,486 yards. Tanasi is a fun course to play with wide fairways, large flat landing areas and big undulating greens.

Tanasi also has an expansive putting green with large undulations that mimic the greens you will encounter throughout the golf course. The Tanasi Clubhouse includes an excellent restaurant that offers casual dining with beautiful views of Tellico Lake. The wrap-around porch invites you to relax and enjoy the spectacular lake and golf course view while you dine.

THE LINKS AT KAHITE

Opened in 2002, the Links at Kahite is Tellico Village's hidden gem in Vonore, TN. The golf course is surrounded by Tellico Lake and offers breathtaking, panoramic views of the Great Smoky Mountains. It sits on over 200 acres of property and offers a variety of turfgrass species that adds difficulty and beauty on every hole. Kahite has six sets of tees that play from 7,170 yards to 4,435 yards to provide a variety of options and difficulty while making the experience fun and challenging.

Kahite features a practice facility that includes a driving range and practice putting green. The Kahite Pub & Grill offers casual dining and an outdoor patio with a great view.

In 2003, the Links at Kahite was nominated by Golf Digest as best new private course and has since hosted many Tennessee Golf Association events, including the 2009 and 2011 Four-Ball and Senior Four-Ball Championships, as well as the 2009 and 2010 PGA Tour Nationwide Open Qualifier.





**Get your 30 oz Tellico
Village Tumbler and
start saving 25% on
any non-alcoholic or**



**beer 'To Go Refills' at any of your Tellico
Village participating restaurants including
Toqua Sports Bar and Grill, Tanasi Restaurant
and the Kahite Pub. These 30 oz Stainless
Steel Tumblers are available at your Tellico
Village Golf and Gift Shop for \$30.**



Other Business

- Practice Facility Dress Code
- Other?



A photograph of a sunset over a body of water. The sun is low on the horizon, creating a bright orange and yellow glow that reflects on the water. The sky is filled with soft, orange-tinted clouds. In the foreground, a dark, silhouetted shoreline is visible, with a small flag on a pole to the right. The text "Thank you? Any questions?" is overlaid in white, sans-serif font in the center of the image.

Thank you? Any questions?