

	<u>Current Month</u>				
	Dec-21	2021 Budget	2020 Actual	Variance From Budget	Variance From 2020
Member Rounds	5,033	2,471	3,762	2,562	1,271
Guest Rounds	680	337	473	343	207
Total Rounds	5,712	2,808	4,234	2,904	1,478

	<u>Year to Date</u>				
	Through Dec-21	2021 Budget	2020 Actual	Variance From Budget	Variance From 2020
Member Rounds	90,431	66,595	88,569	23,837	1,862
Guest Rounds	17,470	10,920	14,201	6,550	3,269
Total Rounds	107,901	77,515	102,770	30,387	5,131

Year-end Golf Financial summary – we have a # of discrepancies we are working through with our finance team so this should look even better when all is said and done.

'21 Total Revenue
 Actual - \$3,787,464.15
 Budget - \$3,018,962.02
 Variance - \$768,502.13

'21 Total Expense
 Actual - \$4,186,811.22
 Budget - \$4,406,318.79
 Variance - -\$219,507.57

'21 Net Income
 Actual - -\$747,310.26
 Budget - -\$1,570,558.59
 Variance - \$823,248.33

2022 Annual Memberships as of 1/14/22 (approaching budget and haven't had many good golf days yet this month)
 Unlimited Member Individual – 127 sold YTD versus a budget of 150
 Unlimited Member Two-Person Household – 67 sold YTD versus a budget of 75
 Unlimited Member Twilight – 172 sold YTD versus a budget of 250