APRIL GAC

April 10, 2023

POA Conference Room



Agenda

Welcome & Opening Comments Approval of March

Minutes

Golf Rounds and Financial Report Rounds Report
YTD Updates
Capital Requests

Golf Operations Updates - C. Flenniken

Golf Course Updates – W.

McClure

Other?

•Golf Calendar Highlights •Full Calendar Available on the <u>www.golftellicovillage.com</u> website

•New Golf League

Approval of March Minutes

Rounds Report - March 2023

> March proved to be a very busy month.

> Guest rounds for the month were -188 to budget.

Member rounds for the month were +549 to budget (470 of those Annual)

		<u>Cu</u>	rrent Mon	<u>th</u>	
		2023	2022	Variance	Variance
	Mar-23	Budget	Actual	From Budget	From 2022
Member Rounds	6,778	6,229	6,769	549	8
Guest Rounds	618	806	932	-188	-315
Total Rounds	7,395	7,035	7,701	360	-306
		2023	2022	Variance	Variance
	<u>Mar-23</u>	<u>Budget</u>	<u>Actual</u>	<u>From</u> <u>Budget</u>	<u>From</u> 2022
Total Annual Member Rounds Twilight	851	899	1,070	-48	-219
Total Annual Member Rounds	2,540	2,070	2,535	470	5

Rounds Report - YTD 2023

- ➢ We continue to see the impact of no guests during the week (YTD −410 guest rounds)
- > Member rounds way up due to availability in tee sheets and nice weather.
- Annual member rounds are +2199 (Way up from 2022)
- Twilight member rounds are +273 (Down from 2022)

	Year to DateThrough20232022VarianceVariance				
	Through	2023	2022	Variance	Variance
	Mar-23	Budget	Actual	From Budget	From 2022
Member Rounds	15,690	12,273	13,259	3,417	2,431
Guest Rounds	1,178	1,588	1,625	-410	-448
Total Rounds	16,868	13,861	14,884	3,007	1,983
	Through	2023	2022	Variance	Variance
	<u>Mar-23</u>	<u>Budget</u>	<u>Actual</u>	<u>From</u> <u>Budget</u>	<u>From</u> 2022
Total Annual Member Rounds Twilight	2047	1774	2254	273	-207
Total Annual Member Rounds	6275	4076	5321	2199	954

2023 Capital Project Funding Request - Toqua Range Picker

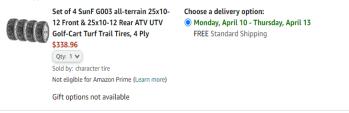
- Project Description: Range Picker for Toqua Golf Club
- Manager: Adam Jacob
- Budget Amount: \$15,173.53
- Request Amount: \$ 15,113.06
- Source of Funds: Reserve Fund
- Finance Advisory Committee Approval? TBD
- (Category 1 replacement)
- Project Justification: The current range picker at Toqua is underpowered for the slope of the range fairway while under a load from golf balls. Parts of the drivetrain have already been replaced by Club Car but are no longer on warranty. The current setup cart for Toqua golf maintenance is old with consistent break issues and is an increasing safety risk. The Polaris Ranger 570 has the ability to handle the slope of the range and the current club car picker can be transferred to the golf maintenance team to use as a setup cart until the lease on it expires. \$1200 has been added to every quote to construct a safety cage in-house.
- Bid from Smith Turf and Irrigation (Club Car) \$
 21,508.50
- Competitor Bid from: Smith Turf and Irrigation (Toro) \$ 27,941.88
- Requested Board of Directors Action: Approval to use reserve
- funding

		TOMMY'S 2401 N CH CL			RS BLVD		
TYLER THIE	S	E	Buyer	's Order	Date Deal No. Salespers		(JIM) SIBLEY
н	w	C	865-3	99-1456	Lienholde Email	r –	
I bereby agree	to purchase the follo	owing unit(s) from	you und	er the terms	and conditions spec	cified. Delivery	is to be made
as soon as pos	ssible. It is agreed, h	nowever, that neith	ner you	nor the manu	facturer will be liabl	e for failure to n	nake delivery.
			Jnit In	ormation			The statistics
	Make	Model		Serial No		Stock No.	Price (Incl factory options)
New 2023 I	POLARIS	R23MAA57B1		3NSMAA	573PE252741	PU252741	\$11,699.00
Parts and Labor: K-ACCY ROOF POL	.Y,SPORT(2)	Price \$440.99	Qty 1	Ext Price \$440.99	Dealer Unit Pric Parts & Accesso Labor Freight	ories	\$11,699.00 \$440.99 \$0.00 \$0.00 \$499.99
					Cash Price		\$12,639.98
Labor:					Trade Allowan Payoff	ce	\$0.00 \$0.00 \$0.00
					Net Trade Net Sale (Cash Sales Tax Title/License/I Document or	Registration I	de) \$12,639.98 \$1,018.08 Fees \$56.00 on Fees \$199.00
Notes:					Credit Life Ins Accident & Di	surance	\$0.00 \$0.00
Trade Information					Total Other C Sub Total (N Cash Down F	let Sale + Other	\$1,273.08 Charges) \$13,913.06 \$0.00
					Amount to P	ay/Finance	\$13,913.06
		£ \$12.042.0	Ear 4	Mont	ns at 0.00%	Interest	
	thly Payment o			a any blank on	acces to be filled in (2)	You are entitled	to a completely filled in copy of this a subject to suit and liability for
preement. (3) If you default in e unpaid indebtedness eviden	the performance of you ced by this agreement.	ir obligations under t	nis agree	ment, the veric	ie may be repossesse	id and you may be	e subject to suit and liability for
RADE-IN NOTICE: Customer /ith Approved Credit. Interest	respresents that all trac	de in units described ment are approximat	te and ma	e free of all lie ay vary from the	ose determined by the	lendor.	V
an Approved Credit. Interest	rates and monthly pays					1	7 - ale
ustomer Signature		Thank	You fo	or Your Bu	_ Dealer Sign siness!	hature /	
							C

am	azon	Checkout (1 item)			
1	Group	Toqua Golf Maintenance Group under Tellico Village POA		Place your order	
2	Business order information	PO number: No value entered Ch: GL code: 1845 Department: 4 Business Purpose: Range Cart Tires	ange	By placing your order, you a Amazon Business Accounts Conditions and Amazon's priv	Terms and
3	Shipping address	Tyler Thies Ch. 200 Toqua Club Way Loudon, TN 37774	ange	Items: Shipping & handling: Total before tax: Estimated tax to be collected:*	\$338.96 \$0.00 \$338.96 \$32.20
4	Payment method	Pay by Invoice Cha	ange	Order total:	\$371.16
5	Review items and sh	Enter code Apply	[How are shipping costs calculate Why didn't I qualify for Prime Sh	

Estimated delivery: April 10, 2023 - April 13, 2023

Items shipped from character tire



Order total: \$371.16 Place your order By placing your order, you agree to the Amazon Business Accounts Terms and Conditions and Amazon's privacy notice.

*Why has sales tax been applied? See tax and seller information.

Need help? Check our Help pages or contact us

For an item sold by Amazon.com: When you click the "Place your order" button, we'll send you an email message acknowledging receipt of your order. Your contract to purchase an item will not be complete until we send you an email notifying you that the item has been shipped.

Important information about sales tax you may owe in your state

You may return new, unopened merchandise in original condition within 30 days of delivery. Exceptions and restrictions apply. See Amazon.com's Returns Policy.

Need to add more items to your order? Continue shopping on the Amazon.com homepage.

SMITH TURF & IRRIGATION

DISTRIBUTORS

Quoted To:
Toqua Golf Course



Quoted From: Nashville Office 525 Fairground Court Nashville, TN 37211 615-726-8811

Attn

Territory Manager: C. Timothy Long. TSPC

Joi

Qty Model Description Unit Price Extend	n: n No	rth	Territory Manager: G. Timothy Long, TSPC						
4-Wheel Hydraulic Disc Brakes, brush guard	Qty		Description	Unit Price	Extended				
4-Wheel Hydraulic Disc Brakes, brush guard									
Image: second	1	103179102	4-Wheel Hydraulic Disc Brakes, brush guard		\$18,950.00				

Net 10th Prox (Upon Credit Approval) Payment Terms: Sub Total Тах Total Due to Worldwide Supply Chain Volatility, Some Orders May Experience Price Increases Beyond the Control of STI and Our Vendors. Price Adjustments May Be Required Between the Time of Order and Delivery. STI Will Communicate any Changes to Customers as They Occur. STI will guarantee that any increase will not exceed 10% of the original order price.

G. Timothy Long Quote Prepared By: Date: 2/21/2023 Quote Accepted By: Date:

Sales Tax is subject to change based on the current rules and regulations in effect at the time of delivery.

All Vendor Demo Day Friday, April 14th @ Toqua 12 PM - 4 PM

- ➤ Titleist
- > PING
- Callaway
- > Taylormade
- Custom Fittings
- Corporate Sponsors on site
- Free food courtesy of AWE



Senior Club Championship April 29 - 30

- Sign-ups now open!
- First round at Kahite
- Second round at Toqua



Red-Tailed Hawk Invitational

- ≽ \$800/team
- Sign-ups now open through April 24th
- > Daily flight winner payout is back
- Callaway/Adidas will be at Stag night (each player receives \$100)
- DJ & dancing after dinner Saturday dinner
- > New and improved prizes



2023 Red-Tailed Hawk Invitational



The **Red-Tailed Hawk Invitational** (formerly known as the Men's Member-Guest Tournament) is the elite event in Tellico Village, showcasing our golf courses, facilities, and the lifestyle that makes the Village such a special place to live and enjoy the great game of golf. The event will be held on June 14th - 17th. Below is the entry form and detailed letter of the event.

All applications are due by 5:00 p.m. on Monday, April 24th.

If you have questions, please contact Casey Flenniken by email at CFlenniken@tvpoa.org or by phone at (865) 458-4707. We hope that you consider participating in this outstanding event.

Your Member-Guest Committee,

Howard Higby, Tom McPhee, Jim Dullea, Casey Flenniken, Adam Jacob



New Ladies Golf League

- Thursdays at NOON (May October)
- Will pay full rate for 9-holes
- Filling a hole in tee sheet after Tellico Linksters shotgun
- Limit 40 players/week to allow us to prepare for New Villagers
- Will not displace any member tee times
- Sharon Lemelman Pro
- \$30,000 in FOUND REVENUE
- Thanks to Wells and his team for accomodating

Golf Pros Continued Education

Lucas Forstrom

Attended PGA HOPE Certification event Attended PGA Level 2 in Frisco, TX



Casey Flenniken, PGA @C_Flen... · 3/10/23 ··· Very proud of @TellicoVillage @Toquagolf Assistant Professional @LucasForstrom who completed the steps to become PGA HOPE Certified. Lucas is now better equipped to serve our veterans and active duty military as they explore the game of golf!



Golf Ops

Tanasi Outside Services

Filled divots on courseDetailed all 60 golf cars



Casey Flenniken, PGA @C_Flen... · 3/23/23 ··· The outside services team @Tanasigolf has crushed it during aeration week. Taking advantage of an empty golf course - they were able to sand all golf course divots and detail all 60 golf cars. Kudos to the team for all their efforts.



 ♥
 12
 11
 574
 1

Golf Talk is back!

Wells McClure, Casey Flenniken, & Pat White

Different topics each week
Pat White co-host
Tips from Casey
Maintenance updates and common practices from Wells
Meet the Staff segmens
Upcoming events segments
Etc.

Tanasi Modular Home Update



Tanasi Modular Home Update



Kahite Golf Maintenance Updates



Kahite Golf Maintenance Updates



Toqua Golf Maintenance Update

- Staffing
 - John North taking over as Head Golf Course Superintendent
 - Tyler Theiss last day is Friday 4/14
 - Drew Starnes is being promoted from Spray Tech to Assistant Superintendent
 - Jason Kinneary will move into the Spray Tech position
 - In search of 4 full time seasonal employees
 - This will leave 1 full time spot available

Toqua Equipment Update

- Expecting delivery of new JD2550 Greensmowers and new Turfbreeze fans very soon.
- Sold 4 old JDcx Gators to Ruggles Ferry
- Range picker in process





Toqua project- 18 dogleg

- The site is prepped and ready for 20 pallets of Palisades Zoysia.
- Zoysia should arrive weather permitting Tuesday 4/11
- This is an all hands on deck project which will require coordination and help from all 3 golf courses. Excited to work together with other crews.



Toqua Projects - Walk path 10-11

- The asphalt milling material has worked out great on the path from 10-11
- We feel this is a great alternative to mulch and even better because its free!
- Tanasi and Toqua will be taking advantage of any material it can get from public works to improve these paths throughout the golf courses.



Toqua #8

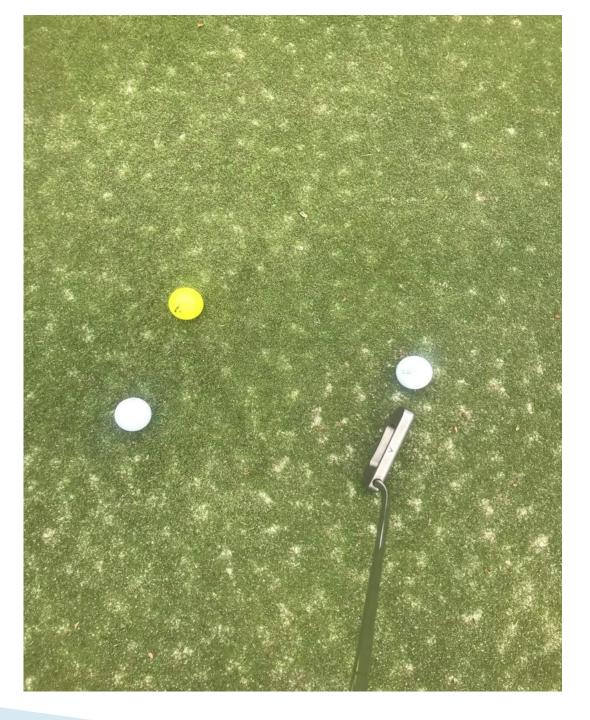
- John, Tyler and their team have done a lot over the last few years to improve spring conditions of number 8.
- Chemical applications, cultural practices, selective tree removal are all necessary to improve this area and will pay off for years to come
- Below are pictures from April 6, 2023 and April 26, 2022





Toqua Greens update

- > Toqua greens were aerated 5 weeks ago.
- Surface is close to being healed. HOC down to .140
- Important to not get impatient. Recovery is directly related to air and soil temperature no matter how much fertilizer is applied.
 - Average soil temp 3/6-3/20=48
 - Average soil temp 3/13-3/26=49
 - Average soil temp 3/20-4/2=56
 - Average soil temp 4/1-4/6=62



Tanasi Golf Maintenance Update

Staffing

- Finally, fully staffed as of 4/17. New hire Gabe Watkins joining our team from ORCC. Has 4 seasons of golf maintenance experience
- All Villagers are back with us in their normal schedule and receiving some additional training to be more utilized in other areas
- Searching for 2 full time seasonal employees
- Equipment- Tanasi Turfco blower and Turfbreeze fan should be coming in soon

Tanasi Project update

- Drainage on 13/16 have been completed. We will keep these areas roped or staked off until the sod roots and we can mow the area.
- Drainage is top priority at all three courses and will be ongoing as budgets allow.
- We will explore purchasing an airway a deep tine aerator. These machines will help open up the surface and provide channels for water to pass through our clay soils easier



Tanasi Greens

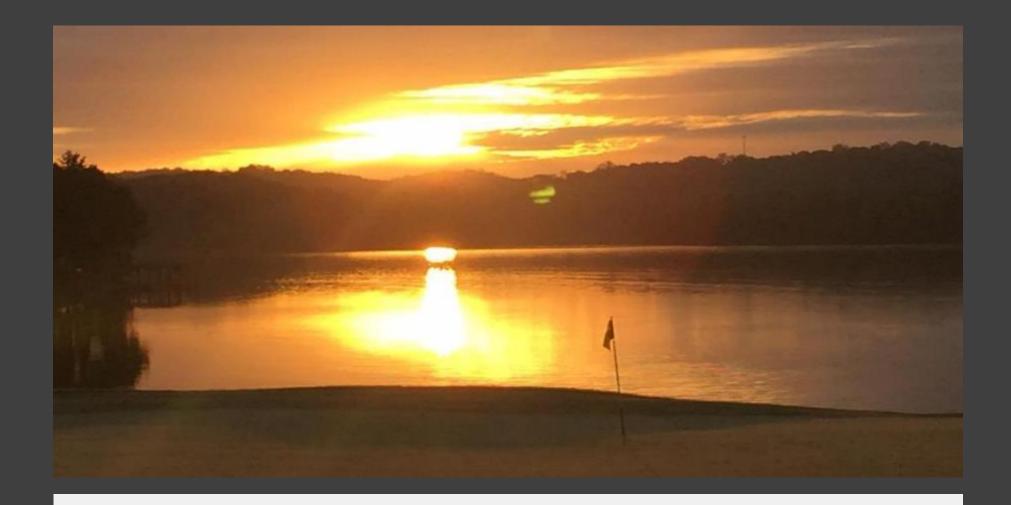
Tremendous improvement over the last 7–10 days. Directly related to soil temp being above 60. (Pictures below are from 3/23,4/3,4/6)



Winter Damage

- As expected we did receive some winter damage but looking on the bright side it is way less than expected. Less than 1% of our total bermudagrass short cut areas.
- > All areas are either north facing slopes and or directly related to traffic.





- Other business?
- Any questions?
- Thank you for all your support for Golf in Tellico Village!