



JUNE GAC

JUNE 12, 2023

POA Conference Room



Approval of May Minutes



Rounds Report – May 2023

- Opened tee sheet for limited times to public on May 14th
- Guest play +394 rounds this month!
- Only 2 days impacted by weather equates to more rounds!

	<u>Current Month</u>				
		2023	2022	Variance	Variance
	May-23	Budget	Actual	From Budget	From 2022
Member Rounds	12,527	9,579	9,552	2,948	2,974
Guest Rounds	1,624	1,230	1,789	394	-165
Total Rounds	14,151	10,809	11,341	3,341	2,809
		2023	2022	Variance	Variance
	<u>May-23</u>	<u>Budget</u>	<u>Actual</u>	<u>From Budget</u>	<u>From 2022</u>
Total Annual Member Rounds Twilight	1,261	1,392	1,418	-132	-158
Total Annual Member Rounds	3,855	3,173	2,929	682	927

Rounds Report – 2023 YTD

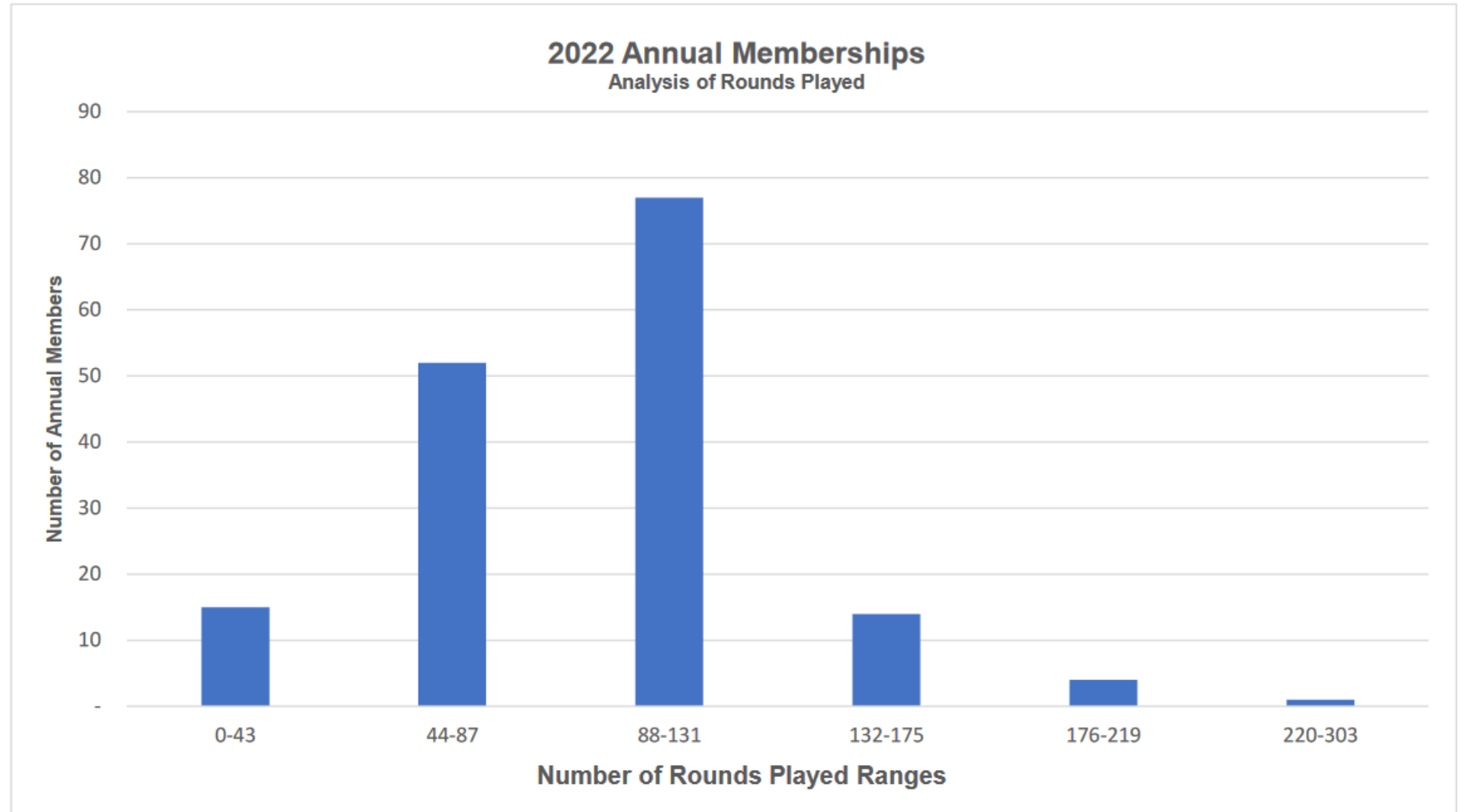
	<u>Year to Date</u>				
	Through	2023	2022	Variance	Variance
	May-23	Budget	Actual	From Budget	From 2022
Member Rounds	37,633	30,874	31,628	6,759	6,004
Guest Rounds	3,938	3,991	4,934	-53	-996
Total Rounds	41,571	34,865	36,562	6,705	5,008
	Through	2023	2022	Variance	Variance
	<u>May-23</u>	<u>Budget</u>	<u>Actual</u>	<u>From Budget</u>	<u>From 2022</u>
Total Annual Member Rounds Twilight	4388	4467	4838	-79	-450
Total Annual Member Rounds	13130	10248	11246	2882	1884

Rounds Report – Weather Impact

Days Playable					Toqua	Toqua	Kahite	Kahite	Tanasi	Tanasi	Daily Total
Dates	CPO?	Weather	Rain Total	Playability	Rounds	Tee Type	Rounds	Tee Type	Rounds	Tee Type	Rounds
1-May					255	Single	160	Single	185	Single	600
2-May					225	Shotgun	109	Shotgun	174	Shotgun	508
3-May					178	Single	191	Single	172	Single	541
4-May					183	Single	189	Shotgun	181	Shotgun	553
5-May					204	Single	176	Single	207	Single	587
6-May					211	Single	27	Shotgun	169	Single	407
7-May			1.5		150	Rev-Shotgun	179	Single	116	Single	445
8-May	CPO	All Day Rain		Impacted	107	Single	63	Single	89	Single	259
9-May		Morning Rain	0.15		165	Shotgun	91	Shotgun	142	Shotgun	398
10-May					178	Single	208	Single	212	Single	598
11-May					219	Shotgun	180	Single	185	Shotgun	584
12-May					212	Single	169	Single	157	Single	538
13-May					145	Single	170	Single	181	Single	496
14-May		Afternoon Rain	0.1		162	Single	111	Single	110	Single	383
15-May					231	Single	153	Single	127	Single	511
16-May		Night Rain	0.4		213	Shotgun	164	Shotgun	122	Shotgun	499
17-May					189	Single	162	Single	186	Single	537
18-May					211	Single	151	Shotgun	223	Shotgun	585
19-May					237	Single	201	Single	185	Single	623
20-May		Light Afternoon Rai	0.25	Impacted	88	Shotgun	105	Single	103	Single	296
21-May					206	Shotgun	193	Single	198	Single	597
22-May					242	Single	184	Single	201	Single	627
23-May					214	Shotgun	123	Shotgun	186	Shotgun	523
24-May					183	Single	187	Single	207	Single	577
25-May					206	Shotgun	235	Single	178	Single	619
26-May					256	Single	135	Shotgun	202	Single	593
27-May					218	Single	190	Single	147	Shotgun	555
28-May					143	Shotgun	194	Single	188	Single	525
29-May					247	Single	217	Single	209	Single	673
30-May					190	Shotgun	162	Shotgun	203	Shotgun	555
31-May					333	Single	199	Single	190	Single	722

2022 Annual Individual Play Data

- Average Individual Membership played 94 rounds in 2022
- Breakeven Rounds # was 80



2023 Annual Program Updates

2023 Membership count	as of 4/30/23			
	<u>Actual</u>	<u>Budget</u>	<u>2022</u>	<u>Variance</u>
Annual Individual Golf - 80	160	165	164	-5
Individual POA Cart	32	20	19	12
Individual Private Cart	36	20	19	16
Annual Family Golf - 120	96	80	81	16
Family POA Cart	25	20	21	5
Family Private Cart	36	25	23	11
Twilight Golf - 35	208	260	260	-52
POA Cart	123	145	146	-22
Private Cart	53	70	68	-17

Tanasi Modular – Deck Complete



Tanasi Bev Cart Data

Sales	05/22/2023-05/27/2023	05/28/2023-06/03/2023	06/04/2023-06/09/2023
Gross Sales	\$1,126.55	\$1,523.32	\$569.68
Returns	\$0.00	\$0.00	\$0.00
Discounts & Comps	\$0.00	(\$1.12)	(\$0.50)
Net Sales	\$1,126.55	\$1,522.20	\$569.18
Gift Card Sales	\$0.00	\$0.00	\$0.00
Tax	\$101.42	\$137.18	\$51.32
Tip	\$84.89	\$69.60	\$26.50
Refunds by Amount	\$0.00	\$0.00	\$0.00
Total	\$1,312.86	\$1,728.98	\$647.00
Payments			
Total Collected	\$1,312.86	\$1,728.98	\$647.00
Cash	\$773.98	\$1,341.88	\$485.50
Card	\$538.88	\$387.10	\$161.50
Other	\$0.00	\$0.00	\$0.00
Gift Card	\$0.00	\$0.00	\$0.00
Fees	(\$16.92)	(\$16.79)	(\$7.30)
Total Collected	\$1,295.94	\$1,712.19	\$639.70
Net Total Income Minus Tips & Taxes	\$1,211.05	\$1,642.59	\$613.20
Before Square App	\$2,312.37		
Total Sales	<u><u>\$5,779.21</u></u>		

Red-Tailed Hawk Invitational

- 144 Players @ Toqua/Kahite
- Stag Night festivities begin Wednesday
- Daily flight winner payouts
- DJ after dinner
- Tanasi packed with times (open course)



2023 Red-Tailed Hawk Invitational

*Toqua Golf Club
The Links at Kahite
June 14-17, 2023*

TOURNAMENT PROGRAM



2022 Overall Champions of
Curtis and Jim Williams



Golf Course Updates – Toqua

- ▶ **Staffing**– We are operating at 100% and training our seasonal staff to help them understand golf maintenance and the joys as well as the challenges that come with working at a high volume facility.
- ▶ **Equipment**– Our John Deere greens mowers were delayed from mid May to Mid June delivery. Our Mechanics deserve a lot of credit for the course conditions and keeping equipment operational beyond estimated service life.

Golf Course Updates – Toqua

- ▶ **Project work** –Sod work has been completed. We received 5 pallets free of charge from the sod farm that we have been working with to rectify the poor quality sod we received in April. The sod is far from perfect but has given us a base to work with. We will continue to grow the area in while restricting carts on 18 dogleg.



Golf Course Updates – Toqua

- ▶ More Before and after pictures of sod work




Golf Course Updates – Toqua

- ▶ **Course conditions:** A mild May helped bentgrass greens perform well, but we continue to see our bermudagrass struggle against cool nights and droughty conditions. Our greens are as healthy as I have seen them and we are set up for a successful season!



Golf Course Update– Tanasi

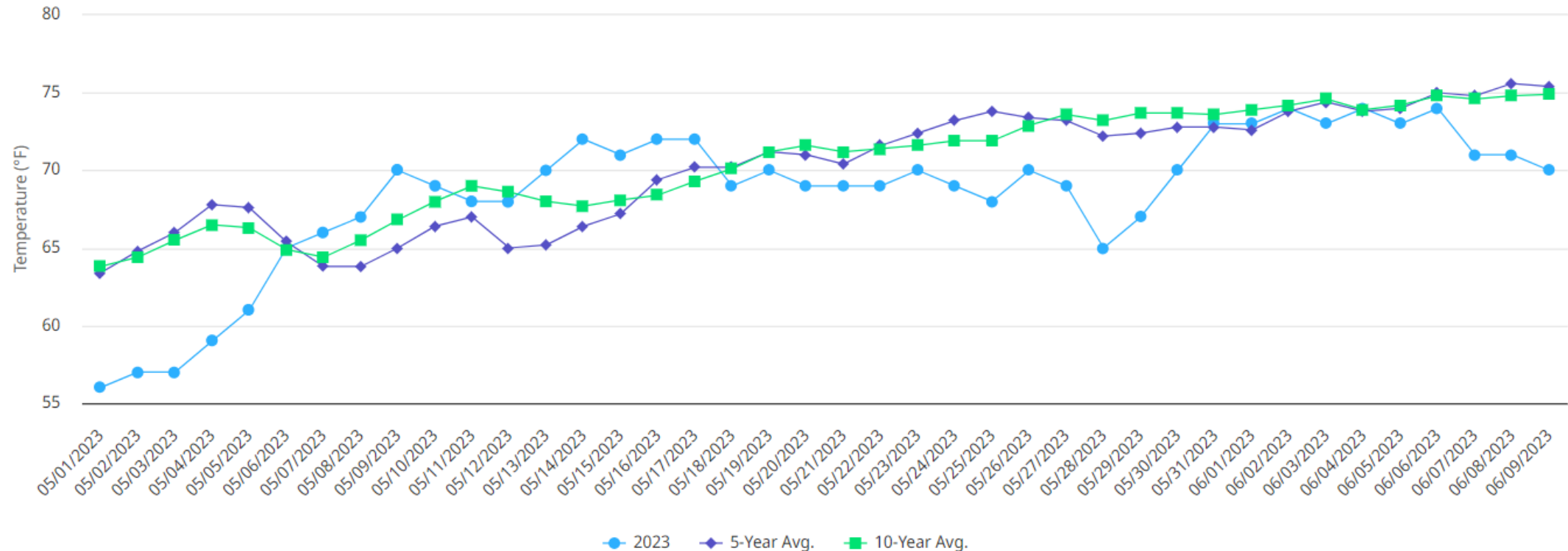
- ▶ Staffing is in a great place. Still room for another Part Time seasonal we are looking to fill
 - ▶ May was a roller coaster month with some warm stretches but a lot of cool nights. (57.3 avg low, 77.8 average high)
 - ▶ Greens are loving the weather and are in really good shape.
 - ▶ Bermuda is slow to fill in
 - ▶ All winter damage around greens repaired
 - ▶ Tees on 4,15,17 in progress
- 

Soil Temps

Average Soil Temperature in Loudon, TN (37774)



05/01/2023 - 06/09/2023



Click on a legend item above to hide it from chart

Tee Construction



Greens– Cultural practices

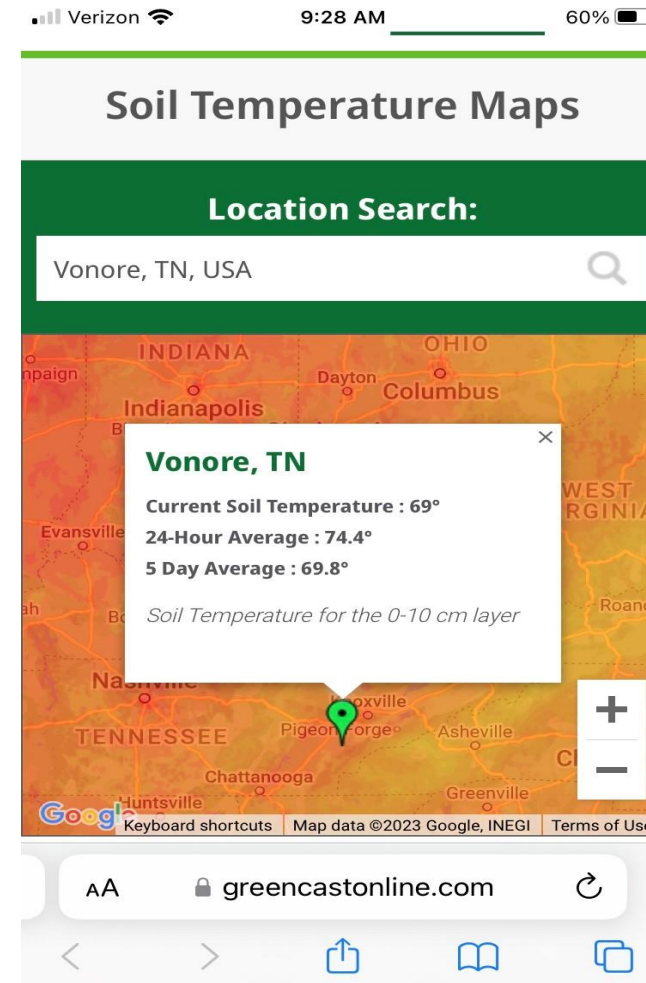


Greens– Best they have been all year!



Kahite Golf Maintenance Updates

- Staffing:
 - Fully Staffed
 - Currently working on cross training with Part Time/Full Time Seasonals to make us more efficient
 - Love this Team!!!
- Weather History – May '23:
 - 5 Rain events (Last event – 5/20)
 - 2 Days CPO
 - 2" Rain Total
 - As of 6/1, we are below 70 degree soil temperatures
 - Conclusion:
 - Bentgrass greens/Fescue Natural Areas are loving life
 - Maintenance Team/Golfers are enjoying the weather
 - Bermudagrass doesn't understand what's going on???
 - Winter injury areas taking longer than normal to mend in based off Weather



Kahite Golf Maintenance Updates

- With Member/Guest Approaching, you can only be Patient for so long:
 - Sodwork on Play areas: Tee Tops, Green Surrounds, and Fairways
 - Topdress for smoothness
 - Extra Fertility to speed up the grow in
- Needle tine collars/weak areas to encourage growth response
 - Extra Fertility to speed up the grow in
- 'Common' Bermudagrass Roughs will eventually heal in but will take longer than normal this year -They will Heal!
- It all comes down to Rain and HEAT! We need rain and warmer weather.



Kahite Golf Maintenance Updates

- PoaCure Trials:
 - Efforts to improve ball roll/speed/consistency/aesthetics
 - 3rd Season using new Chemistry to eliminate Poa inside our Putting Surfaces
 - Certain segregates from our 'Crenshaw' bentgrass show surface burn
 - Not to worry – underneath the surface is very healthy and will bounce back quickly
 - Samples sent off to Professors at UT indicate no Disease present.
 - Look to switch Growth Regulators to help combat Poa infestation.
 - Great information and conversations with others in the industry to help make the decision to switch.
 - We are on the right track!



Kahite Golf Maintenance Updates

- We need your HELP! 2023 has seen an increase in:
 - Dog Feces
 - Cigarettes
 - Cigars
 - Dogs inside bunkers
 - Digging at liner
 - Drink cans in Natural Areas
 - ETC...
- Help us communicate the care for our golf courses so we all can enjoy how beautiful they really are

