

MARCH GAC

March 11, 2024

POA Conference Room



February Minutes

GOLF ADVISORY COMMITTEE MINUTES

February 2024

Attendees:

Casey Flenniken, Ron Coles, Rose Howard, Howard Higby, Mark Tudor, Wells McClure, Bev Blessing, Joe Beyel (audio)
POA Board Liaison: Marty Inkrott (filling in for Steve Schneider)

The meeting was called to order by Howard Higby at 3:30 PM.

The January 2024 meeting minutes were approved.

January Rounds:

January 2024			
	Rounds	Var to Budget	Var to Prior Yr
Member	1,882	-1,283	-1,951
non Member	100	-352	-137
Total	1,982	-1,634	-2,088

Horrible weather month for golf with 12 days lost completely and more "less than desirable days" impacting play. February has started much nicer and play has picked up accordingly. In January we averaged 26.5 rounds per day and through the first part of Feb we have rebounded to 89, close to plan.

Course Ratings / Scorecard Updates

Casey reviewed potential changes to the scorecard layout utilizing Holston Hills scorecards as an example. It has been 9 years since courses have been rated and there have been a number of changes impacting difficulty, most significant being trap updates. Recommendations:

- Remove pin locations on scorecard, freeing up space and clutter.
- Will provide pin locations on the carts; considering options for walkers.

Info tidbit: 19.2% of the 2023 rounds were by walkers.

- Will be adding combo tees to provide more yardage options.
- Will have a separate scorecard for the yellow and green tee options.
- Will have hole ratings for multiple sets of tees (probably black/blue, white/orange, green/yellow)

- Will evaluate the orange and white tees on every hole to determine if adjustments are necessary. **Needs to be performed in the near future.** Casey and Supers will create teams at each course to assist in this effort.
- Casey has detailed scoring info on a per hole basis to assist with adjustments.
- Discuss with TGA whether tees need to be adjusted prior to hole ratings. If NOT, we can schedule the hole ratings in the next month. If YES, then we will schedule as soon as adjustments are completed.
- Question raised from audience about whether the Feather course at Tanasi would be rated and included on a scorecard. Wells and Casey agreed to consider options.

Unanimous agreement from the committee that this was the correct approach. Very positive feedback from the audience as well.

Golf Talk Topics

Topics currently included in the March episode:

- Record 2023 rounds review
- Spring aeration schedule (I believe this to be accurate)
- + Kahite - March 4
- + Toqua - March 11 (scheduled for deep plug this year)
- + Tanasi - March 18
- Impact of snow on courses
- + The impact of the snow is positive and confidence is high we will be in better shape than last year.
- Events calendar
- Tips from the Pros

Additional ideas discussed:

Review the various leagues and how to join. With many leagues just ramping up in the March time period, it's a good time to review the options. **Might consider bringing in league leaders to discuss.**

Review how to maintain the courses through divot repair, pitch mark repairs, trap maintenance, golf cart utilization. There was some cynicism on how effective this would be given that in the past people don't listen or ignore the message despite best efforts. We should continue to reinforce. One suggestion was to stress this is "our house" and the value is based on how well we take care of all areas on the courses.

February Minutes

This might be a good time to recognize the beautification committees who are responsible for the gardens on the courses. Toqua has lost a few member and could use some assistance. All courses have Beautification groups and welcome the help.

Casey stressed that everyone (audience included) should feel free to raise a potential Golf Talk topics during these, soon to be, monthly discussions.

Tournament Hosting Opportunities

Two tournaments will be hosted at Kahite. The Senior/Super Senior 4-Ball Championship will be May 20-23. Golf operations is minimizing the impact on member play. This event will add \$14k in revenue and will provide significant exposure with 60k+ media impressions through social media. The second tournament is the Greater Knoxville Amateur Championship being held June 1-2. These tee times will be in the afternoon which will have low impact on member play. This event will add \$18k of revenue.

Knoxville Open Volunteer Request

This Korn Ferry event is held at Holston Hills and is looking for 50-80 volunteers from Tellico to assist during the tournament on May 23-26. The work will entail utilizing shotlink like equipment to scope the length of the putts for each competitor before they reach the green. Training will be provided. Volunteers do NOT need to commit to every day. Signups will be online along with additional details. League /group leaders are encouraged to make golfers aware of this opportunity. (We need to know the web site link)

Tanasi Range

Wells is expecting a finalized architectural report of the range from the architect by the end of February, complete with all of the changes we have requested. Timeless Tellico feels this is the major need at the present time and would like to dedicate their April 20 Gala event towards this project. Once we have a finalized plan we can determine the proper funding required to make this a reality.

Course Updates:

A number of maintenance professionals attended the GCSAA (?) national conference in Phoenix. New techniques and equipment were reviewed. An example was the robotic range ball retriever and mower. Business case justifications will be generated utilizing new technologies and reviewed during strategic sessions moving forward.

Tanasi - Wells

- Work continues on office and break room renovation
- Tee markers complete; starting on benches and water fountain refurb
- Natural areas and ornamental grass area completely trimmed
- Pre and post emergent spraying has been completed

Toqua - John

- Major renovation to storage barn continues. Spray foam insulation completed
- Privacy fence around nursery is completed. Cedars need clearing
- Pre and post emergent spraying has been completed
- Ball wall at bottom of range completed

Kahite - Jordan

- Significant number of inside jobs completed.
- Safety Data Sheets are being updated - this is important
- Irrigation maps have been updated.
- Pre and post emergent spraying has been completed
- Natural grass areas have been trimmed
- Nursery green has been expanded and should be good going forward. Will not be enough to cover green renovations, still need to purchase sod in fall.

Capital Funding Request

Request was made by Wells to cut PO for equipment which will allow maintenance to arify fairways and greens. In the past, Tellico would utilize ineffective hand-me-down equipment OR borrow equipment to perform these tasks. This is used in conjunction with drill and fill equipment. The equipment will relieve soil compaction, seen in clay like soil, and will keep the grass more playable. Can't utilize on all fairways but will be targeted at the problem areas. Wells reviewed the options and rational for the choice made for purchase. This funding was in the capital plan for 2024. Funding approved by GAC 6 - 0.

Misc

Phil Brenner from Long Range Planning communicated that they will be conducting benchmarking studies across all Tellico groups, including golf. LRP will be reaching out to golf operations to understand the amenities which should be compared to like organizations in the area.

Tom McPhee made a recommendation to build a starter shack at Kahite utilizing resident labor and potentially funding through donations to avoid any POA funding. Direction was to provide a plan to be reviewed by GAC for approval.

Closing:

Meeting adjourned at 5:00 PM

Next meeting is scheduled for March 11, at 3:30pm

Approval of February Minutes





Tellico Village Golf Operations



Rounds Report – February 2024

	<i>Current Month</i>				
		2024	2023	Variance	Variance
	Feb-24	Budget	Actual	From Budget	From 2023
Member Rounds	5,831	3,068	5,080	2,763	751
Guest Rounds	478	439	324	39	155
Total Rounds	6,309	3,507	5,403	2,802	906
		2024	2023	Variance	Variance
	Feb-24	Budget	Actual	From Budget	From 2023
Total Annual Member Rounds Twilight	668	445	713	223	-46
Total Annual Member Rounds	2,067	1,018	1,764	1,049	304

Rounds Report – 2024 YTD

	<u>Year to Date</u>				
	Through	2024	2023	Variance	Variance
	Feb-24	Budget	Actual	From Budget	From 2023
Member Rounds	7,713	6,233	8,913	1,480	-1,200
Guest Rounds	578	890	560	-313	18
Total Rounds	8,290	7,123	9,473	1,167	-1,183
	Through	2024	2023	Variance	Variance
	Feb-24	Budget	Actual	From Budget	From 2023
Total Annual Member Rounds Twilight	917	904	1196	13	-279
Total Annual Member Rounds	2863	2069	3735	794	-873

Unlimited Golf Packages Sold YTD

Individuals – 147 (165)

Family – 87 (80)

Twilight – 166 (210)



Golf Talk – Topic Ideas

GOLF TALK



With
Casey Flenniken, PGA
Wells McClure
and
Pat White



Timeless Tellico Gala

Saturday, April 20th

Tellico Village Yacht Club

5 pm

All proceeds to benefit the Tanasi Golf Amenity

Message:

The forward-thinking vision of a world class golf experience at Tanasi. An opportunity to create an amenity that serves everyone regardless of age or ability. Tellico Village is the standard for golf communities in the south; we refuse to fall behind. Join us in our efforts to deliver a state-of-the-art experience at Tanasi.

The Why?:

We should not fall short of the likes of TN National, WindRiver, Rarity Bay, or others. We should be forward thinking in our amenities and offerings. It is important to have amenities that appeal to all our Patrons. Through your generosity and passion for excellence, we can see our “why” come to fruition.



Tanasi Practice Facility Drawing



Golf Calendar Updates

- March 26th – TVLGA-9 Opening Day
 - April 2nd – Lady Linksters & TVLGA-18 Opening Day
 - April 4th – Lady 40-9ers Opening Day
 - April 5th – All Vendor Demo Day
 - April 6th – MACA @ Kahite
 - April 13th – Beautification Event @ Toqua – (Discussion)
 - April 27th – 28th – Sr. Club Championship
- 

March Golf Maintenance Update

- ▶ February was very kind to us with only 4–5” of rain and an average high of 60 degrees with average lows around 38 degrees
- ▶ We have seen some great response out of our greens and even some of our warm season turf areas with the recent 70 degree days.
- ▶ All three courses have taken advantage of the weather and applied all necessary nutrients in preparation for aerification season



Tanasi Golf Maintenance

- ▶ February was busy as we wrapped up refinishing course accessories, performing select tree removal, brush clearing, rebuilding the nursery green and getting a lot done in the Breakroom/Office area.



Toqua Golf Maintenance

- ▶ Reorganization of shop following the spray foam is ongoing.
- ▶ All course accessories have been refinished
- ▶ Ball wall at the back of the range is complete
- ▶ #2 Irrigation addition– Irrigation is installed, sod will be planted in April. This project was a huge success as it will be more player friendly and require less maintenance than mulch beds that constantly washout.



Kahite Golf Maintenance

- ▶ The Kahite team had a big month as well.
- ▶ The work on hole signs is continuing and will be finished up this year. These look great and are a nice touch to phenomenal course
- ▶ Tree work has been completed with limbing up hackberries on the course
- ▶ The berm behind the driving range has been smoothed out, seeded and planted with every greens.
- ▶ Kudos to Jordan and his team for constantly looking for ways to improve!



Aerification Season

- ▶ We started off the season with a bang at Kahite and are continuing that trend today at Toqua.
- ▶ Kahite greens completed last week under the execution of a flawless plan and leadership resulting in one of the smoothest aerifications I have been a part of.
- ▶ All greens punched/cleaned/rolled/topdressed/drag sand/punch and cleaned up again by 5pm Monday.
- ▶ Toqua is in the middle of a long day of Drill/Fill followed by hollow tine aeration.
- ▶ Tanasi is set to start on Monday!



Location Search:

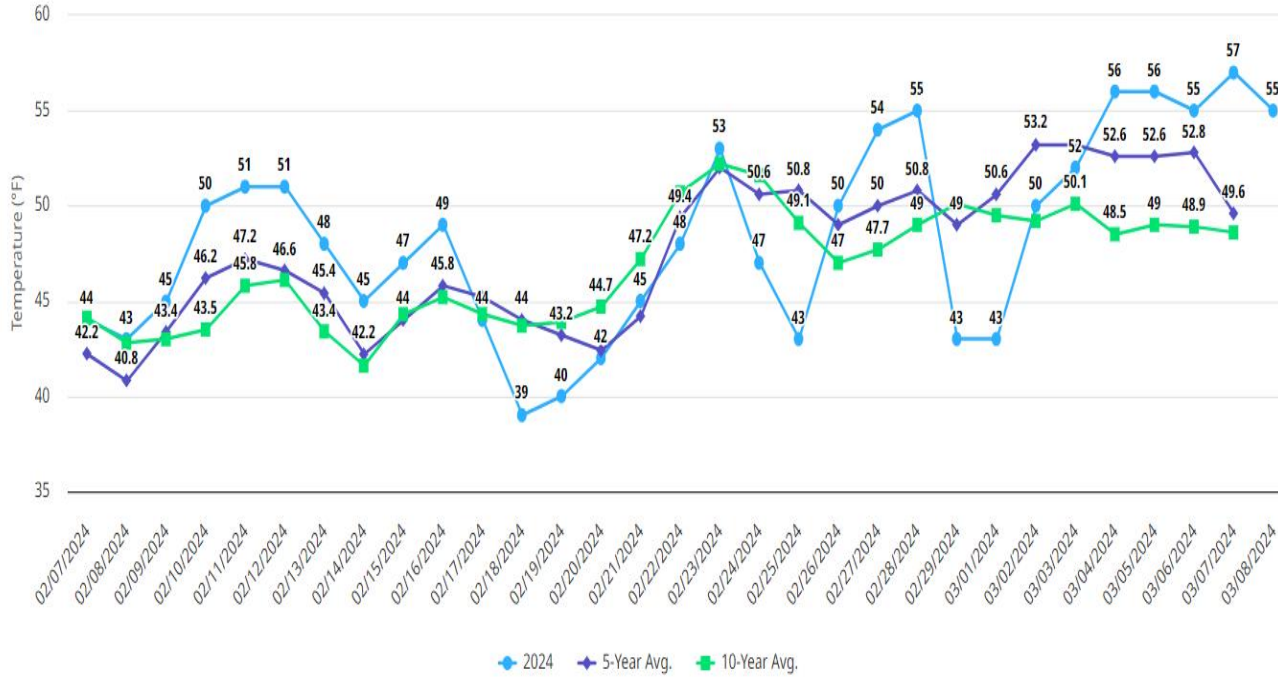
Loudon, TN 37774, USA



Average Soil Temperature in Loudon, TN (37774)

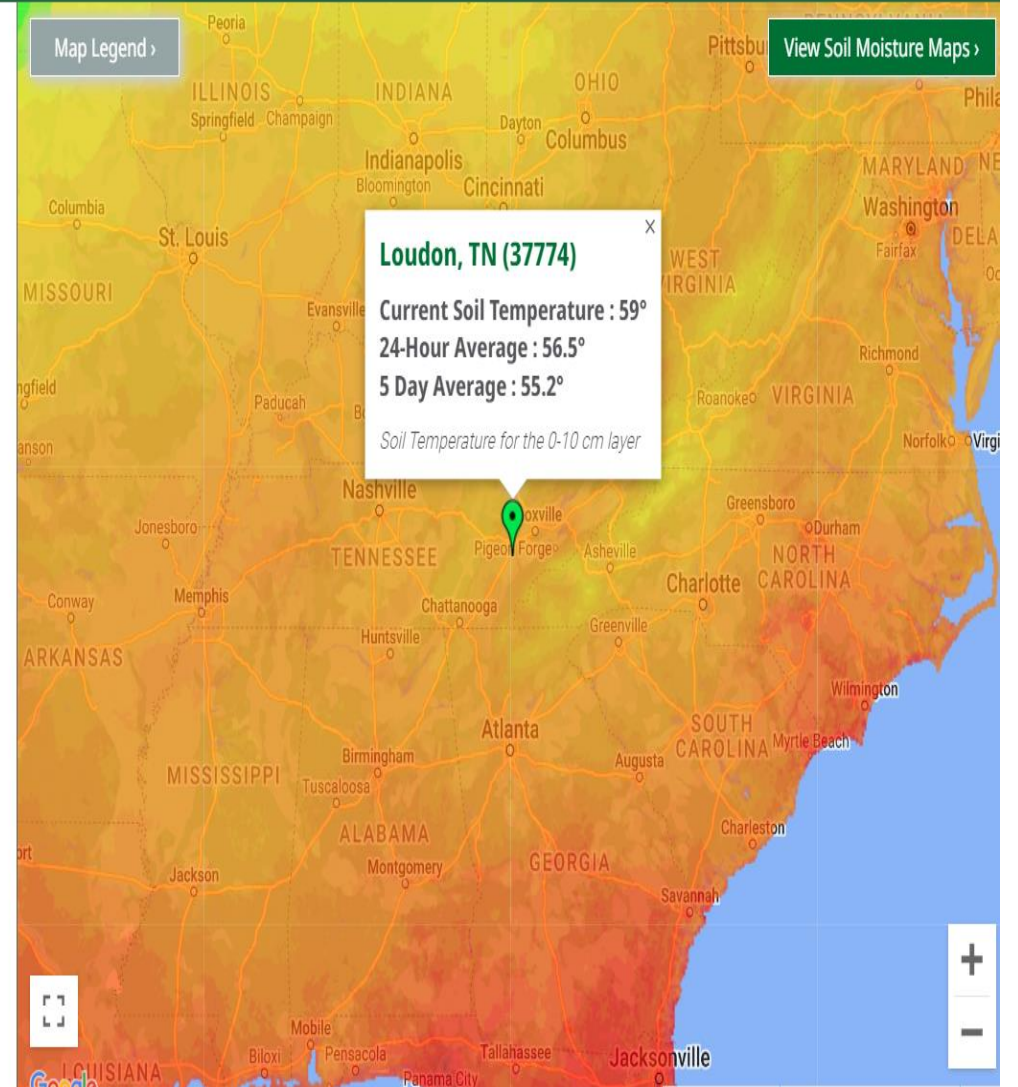


02/07/2024 - 03/08/2024



◆ 2024 ◆ 5-Year Avg. ◆ 10-Year Avg.

Click on a legend item above to hide it from chart



2024 Capital Project Funding Request – Toqua Greens Fans

- Project Description: Greens Fan for Tanasi Number 17
 - Manager: Wells McClure
 - Budget Amount: \$ 11,440
 - Request Amount: \$ 11,691.07
 - Source of Funds: Reserve Fund
 - Finance Advisory Committee Approval? TBD
- (Category 1 replacement)
- Project Justification: Replacement unit for the 2 fans that currently support #17green. The new fans are close to 20 decibels quieter than the existing unit plus it has a VFD which enables us to control the RPM's and thus further reduce the noise if necessary for nearby homes. The existing 2 fans are more than 10-years old and will be utilized as backup units for all three golf courses.
 - Sole Source Bid from SubAir Turfbreeze \$ 10,166.15+ 15% for tax and shipping = \$11,691.07
 - Requested Board of Directors Action: None required. Within Budget and within CEO approval authority.



1164 Industrial Avenue
Graniteville, SC 29829
USA

Voice: 803-641-6663
Toll Free: 866.641.6663
Fax: 803-265-7828

QUOTATION

Quote Number: TB11988
Quote Date: February 20, 2024

**All SubAir Systems/TurfBreeze Fans Parts and Labor
Include a One Year Warranty from Date of Installation.**

Quoted To:
Tanasi Golf Club Tellico Village Property Owners' Association 112 Chota Center Loudon, TN 37774
Phone: 865-223-3146 Fax:

Ship To:
Tanasi Golf Club ATTN: Wells McClure 450 Clubhouse Point Loudon, TN 37774

Customer Contact	Payment Terms	Sales Rep
Wells McClure	See Terms Below	Matt Cindea

Quantity	Item	Description	Unit Price	Amount
1.00	TB5000D	Incoming power and fan pole height to be determined TurfBreeze 59" Direct Drive Oscillating Fan with 5 HP - Inc oscillating assembly, SMART Control, fan pole & ground pole (pre-wired & pre-assembled) - Power TBD	9,217.00	9,217.00
1.00		GIS Discount - if ordered by 2/29/24	460.85	-460.85
1.00		VFD Adder S/H to be determined.	1,410.00	1,410.00

All Quotes are provided in U.S. dollars. Any SubAir products that are listed on this quote are covered by one or more of SubAir Systems, LLC patents. SubAir Systems, LLC has spent considerable time and resources developing and protecting its innovations. SubAir Systems, LLC has in the past and will continue to act to protect its valuable property.

For Questions Please Contact:
803-641-6663 / info@subairsystems.com

Subtotal	10,166.15
Shipping & Handling	To Be Determined
TOTAL	To Be Determined

Pricing Subject to Change Without Notice

SubAir orders require a minimum 30 day leadtime from receipt of order to shipment. TurfBreeze orders require a minimum 14 day leadtime from receipt of order to shipment.



**Tellico Village POA
Funding Request
Fact Sheet**

POA 042 Date 11/2002 Revised 1/25/2023

Project Number : _____

Date: 03/11/20 Department: Toqua Golf Maintenance Manager: Jonathan North

Budget Amount: \$ 11,440.00 Request Amount: \$ 11,691.07

Equipment or project being requested: Turbreeze 59" Direct Drive Fan

Is this project classified as Capital or as Maintenance? Capital

Purpose & Project Justification: (Describe in adequate detail why we need this, what it does, who uses it. If less than three bids, explain why. If requesting other than the lowest bid, explain why.)

Project Justification: Replacement unit for the 2 fans that currently support #11green. The new fans are close to 20 decibels quieter than the existing unit plus it has a VFD which enables us to control the RPM 's and thus further reduce the noise if necessary for nearby homes. The existing 2 fans are more than 10-years old and will be utilized as backup units for all three golf courses. We may explore the option to sell some of our oldest Jet Aire fans to recover some cost of the new Turfbreeze fan. Turfbreeze fans are from a single source provider. The only other larger greens fan on the market is the performance fan which we have tried and are not 100% happy with it. Its a new product with some kinks to work out.

Internal Rate of Return _____ % (for projects with direct economic justification) Project Economic Life 10 Years
This is a new item, a replacement item or an addition to existing item. (State what will happen to the item this replaces.)

The older units are being stored in the dry and will be listed to sell to recover some costs or we will salvage what parts we can off of them to keep some of our newer jet aire fans running as backups.

Source of Funds: \$ 11,691.07 Unrestricted Operating Cash; \$ _____ Budgeted From _____ Reserve Fund
\$ _____ Bank Loan/LOC; \$ _____ Leasing (Describe results of Lease vs. Buy Analysis, if applicable.)

If project varies significantly from budget, explain why. If over budget, describe how you will balance your overall budget.

There was a price increase from last year.

Approvals: Manager JN Director WM Chief Financial Officer _____ CEO/COO _____

Has this project been reviewed by FAC? Yes No Recommended Not Recommended

Is this project included in the Long Range Plan? Yes No

Requested Board Action: Funding Approval of \$ _____ Funding From _____

Other Board Action Requested _____

Date Placed in Service _____ Date Capitalized _____

Amount Capitalized: \$ _____ POA Asset number _____

*****Has this project been reviewed by Advisory Committee? Yes _____ No _____ Recommend _____ Not Recommend _____

*If bid is not easily ascertainable, show calculation on quote sheet.

Note: Total Cost should be a turnkey, delivered cost including installation if appropriate and including all sales & use taxes.

Bid 1 \$ 10,166.15 Freight \$ 737.29 Sales Tax \$ 787.63 Total Cost \$ 11,691.07

From: SubAire. The

Bid 2 \$ _____ Freight \$ _____ Sales Tax \$ _____ Total Cost \$ 0.00

**Tellico Village POA
Funding Request
Fact Sheet**
POA 042 Date 1/1/2002 Revised 1/25/2023

Project Number : _____
 Date: 03/11/20 Department: Tanasi Golf Maintenance Manager: Wells McClure
 Budget Amount: \$ 11,440.00 Request Amount: \$ 11,691.07

Equipment or project being requested: Turfbreeze 59" Direct Drive Fan
 Is this project classified as Capital or as Maintenance? Capital

Purpose & Project Justification: (Describe in adequate detail why we need this, what it does, who uses it. If less than three bids, explain why. If requesting other than the lowest bid, explain why.)

Project Justification: Replacement unit for the 2 fans that currently support #17green. The new fans are close to 20 decibels quieter than the existing unit plus it has a VFD which enables us to control the RPM's and thus further reduce the noise if necessary for nearby homes. The existing 2 fans are more than 10-years old and will be utilized as backup units for all three golf courses. We may explore the option to sell some of our oldest Jet Aire fans to recover some cost of the new Turfbreeze fan.

Internal Rate of Return _____ % (for projects with direct economic justification) Project Economic Life 10 Years
 This is a new item, a replacement item or an addition to existing item. (State what will happen to the item this replaces.)

The older units are being stored in the dry and will be listed to sell to recover some costs or we will salvage what parts we can off of them to keep some of our newer jet aire fans running as backups.

Source of Funds: \$ 11,691.07 Unrestricted Operating Cash; \$ _____ Budgeted From _____ Reserve Fund
 \$ _____ Bank Loan/LOC; \$ _____ Leasing (Describe results of Lease vs. Buy Analysis, if applicable.)

If project varies significantly from budget, explain why. If over budget, describe how you will balance your overall budget.
 There was a price increase from last year.

Approvals: Manager wm Director wm Chief Financial Officer _____ CEO/COO _____
 Has this project been reviewed by FAC? Yes No Recommended Not Recommended

Is this project included in the Long Range Plan? Yes No
 Requested Board Action: Funding Approval of \$ _____ Funding From _____
 Other Board Action Requested _____

Date Placed in Service _____ Date Capitalized _____
 Amount Capitalized: \$ _____ POA Asset number _____

*****Has this project been reviewed by Advisory Committee? Yes _____ No _____ Recommend _____ Not Recommend _____

*If bid is not easily ascertainable, show calculation on quote sheet.

Note: Total Cost should be a turnkey, delivered cost including installation if appropriate and including all sales & use taxes.

Bid 1 \$ 10,166.15 Freight \$ 737.29 Sales Tax \$ 787.63 Total Cost \$ 11,691.07

From: SubAire. The _____

Bid 2 \$ _____ Freight \$ _____ Sales Tax \$ _____ Total Cost \$ 0.00