

APRIL GAC

April 23, 2024

POA Conference Room



March Minutes

GOLF ADVISORY COMMITTEE MINUTES

March 2024

Attendees:

Casey Flenniken, Ron Coles, Rose Howard, Carla Johnson, Mark Tudor, Wells McClure, Bev Blessing, Joe Beyel (audio)
POA Board Liaison: Steve Schneider

The meeting was called to order by Ron Cole's at 3:30 PM.

The February 2024 meeting minutes were approved.

Scorecard Updates:

We are waiting for Tennessee Golf Association to provide inputs on slope and course ratings before we can move forward with our Scorecard update goal. **Will advise as necessary inputs are received.**

February Rounds:

February 2024			
	Rounds	Var to Budget	Var to Prior Yr
Member	5,831	2,763	751
non Member	478	39	155
Total	6,309	2,802	906
Annual Member	2,067	1,049	304
Twilight Annual Member	668	223	-46
February YTD			
	Rounds	Var to Budget	Var to Prior Yr
Member	7,713	1,480	-1,200
non Member	578	-313	18

Total	8,290	1,167	-1,183
Annual Member	2,863	794	-873
Twilight Annual Member	917	13	-279

Weather wise, February was as good as January was bad! As a reminder, we were 1634 rounds under budget and 2088 rounds under last year in January! We made up a lot of that ground in Feb and ended the month 1167 over plan and 1183 under last year YTD.

Unlimited Membership Status

Through February we have sold:

- 147 individual membership vs 165 planned
- 87 family memberships vs 80 planned
- 166 twilight memberships vs 210 planned

Twilight memberships trend up as the good weather and daylight savings time approaches. The Tellico residents who winter in warmer weather start to return in early spring and we historically see this number rise. The individual and family memberships will also rise some but are already near plan when you look at them combined. Given the rise in rates, there was some concern with impact on unlimited memberships which seem to be unfounded. If members are bailing because of rate increases, they are being replaced with new members.

Golf Talk

The Golf Talk video session has been recorded and is ready to be made available. A number of topics were discussed which include . . . guess you need to watch it and see. **As GAC members view these, pay attention to ideas for improvement in presentation and future topics.**

Future topics revolved mostly around how to maintain our golf properties through proper ball and divot repair along with proper golf cart usage. This spawned a discussion on how best to repair fairway divots, see separate topic.

There was discussion concerning how the internet is presenting Golf Talk and Superintendent Tweets. It seems if a user does not get to the Golf Talk in a specific manner, older versions are presented first, similar to the Super's tweets, specifically with the use of Apple hand held devices. As an example, when you use an iPhone to pull up the Superintendent Tweets for frost delays, you

March Minutes

see Tweets from 2018 and have to scroll down to 2024 . . . at which point I call the pro shop!

Luckily, we had audiences members with us who provided some guidance on how to resolve these issues moving forward!

Fairway Divot Repair

Fairway divot repair, requiring sand is a continual problem, as golfers tend to put too much sand in the pitch mark causing problems with fairway and tee mowers as the blades are dulled cutting through the sand. Tanasi does not utilize tee sand buckets due to this issue.

At Kahite, volunteers (up to 30) are utilized to fill in the divots in the spring (now) and fall. They are aware of the "too much sand" issue and take care to follow the correct procedure. Request was made to consider the same approach at Toqua and Tanasi and **Wells will provide feedback on whether this will be pursued.**

Tanasi Range and Timeless Tellico

A major part of the meeting revolved around this topic. The architectural rendering of the range has been received. Couple of highlights:

- There are greens on the range that can be setup as a short par 3 type course.
- There is a short game practice area, down the hill towards Davis-Ferry, that will have sand, a putting green and chipping areas.
- The culdesac off of Tommotley will be expanded for additional car parking which will eliminate the black tee for hole number 2 - seems to 90th impact Casey!
- The additional cart path from the Tanasi clubhouse is illustrated and is much further from #1 fairway than the existing path.

It is still conceptual at this point, but it is impressive.

As previously mentioned, Timeless Tellico is dedicating its support for the advancement of the Tanasi Driving range, and its Spring Gala will be dedicated to raising awareness and funds for this effort. We are concerned that although we have world class golf courses, our practice facilities are lagging benchmark competition in the area. **It is imperative that as we communicate this effort, that we differentiate it from the Tanasi rebuild - they are not the same!**

Although no conclusions were made or formal commitment from POA Board, the initial feeling is if we can raise \$500k that the board will cover the remaining funding inside a 5 year window given this is in the 5 year planning horizon already. **It was suggested to include some type of barometer**

online, so people could track the status of achieving "the goal" - we need to make sure we have the right goal!

Timeless Tellico is going to start communicating to leagues and other Tellico events to start promoting this effort. **GAC members need to make Carla Johnson aware of these events, outings, league start ups, etc so she is able to coordinate this communication.**

Where is the funding going to come from:

(Note: discussions were fast in this space and this secretary's short hand is not what it used to be, and his memory is worse! Easily could have missed / misinterpreted - please read and correct/add omissions)

- Pat White made a passionate plea that all golfers need to step up and help fund this effort through a generous donation.
- There will be naming rites on numerous items like bar stools at Tanasi, benches, potentially bricks, simulator bays, etc. **These need to be defined and communicated!**
- **Casey is going to add an option to make a \$5 donation for every round of golf played that all residents will be encouraged to participate - even unlimited. Must figure out the accounting procedure for transfer of funds to Timeless Tellico.** Note, the secretary recommended, adding a \$5 assessment to every round until the goal is met but was in the minority. We should review this if funding is slow!
- Larger donors (\$10k?) will be handled independently - not sure what this means?

A concern, that was not fully addressed, was around how to handle the funds collected if the Range is not approved. The general feeling is that this is "nearly a sure thing" given it is in the 5 year plan. However, if people donate to Timeless Tellico, the funding cannot be returned. The donor can determine where the funds are applied but they cannot be re-distributed. It is possible to set up separate donation models (which I personally recommend) so larger donors can be reimbursed if the project is canceled. **This needs to be finalized before we start asking about major donations!**

Kahite Starter Shack:

Meetings were held to discuss the option of utilizing residents at Kahite to build a starter shack per the McPhee suggestion in Feb meeting. Given licensing and insurance concerns alternatives were pursued. A local school provides opportunities for students to build structures like this, donating their time to learn a life skill. And they are insured. Will likely need to wait for the fall to execute this plan due to spring and summer schedules at the school.

March Minutes

Calendar of Events:

Season is starting up with leagues and events cluttering up the calendar. See the presentation for details. Vendor demo day is scheduled for April 5 and is a major event with food being served and crowds are expected.

Beautification Tournament - April 13

This is a GAC run event and plans are under way for this tournament.

- setting up for 112 golfers
- \$110 per golfer, which includes golf fee. Must sign up and pay in advance.
- Silent auction items will be setup at Toqua the week before the event.
- Email will be sent out on March 19th - it usually fills up fast.
- **Additional volunteers are needed - see Rose if interested.**

Course Updates:

With only 4-5 inches of rain and 60 degree average temps, conditions have been ideal for getting courses in shape for the new year. All turf nutrients have been applied and the greens are in great condition in preparation for aerification at all courses.

Kahite was first out of the gate for aerification. The entire course was completed in one day. Hard to find workers willing to assist in this effort. A new core sweeper was demonstrated by the external crew to remove the plugs pulled from one green. Our old equipment requires 10-12 people and lots of manual effort to clean the greens after aeration. The newer equipment requires 2-3 people and is much more effective in cleaning the greens.

Spare parts are not available for our older units and we have to manufacture components ourselves to keep them running. Although you can rent the new units for \$2500 / day, you can purchase them for \$40k - note, we would need 2. They can also be utilized for fringe and fairway core cleaning.

Wells will recommend these be included in the 2025 capital plan.

Tanasi:

Continuing to make progress on the office rooms being constructed with internal labor. Original estimates were \$40k with actual costs coming in closer to \$32k due to reuse of supplies and not needing additional HVAC equipment. Continuing to rebuild the nursery green similar to Kahite.

Toqua:

Reorganizing the shop after insulation replacement continues. Irrigation along number 2 fairway has been completed and sod is scheduled to be planted in April. This will have similar impact as on the right side of 18.

Question for John that Wells will forward: is it possible to allow carts to drive to the ladies tee on number 2 as it is a long downhill, then uphill climb, getting to carts when CPO, which is nearly always.

Kahite:

The berm along the new driving range fence has been seeded and evergreens have been planted with the help of the Kahite beautification committee (way to go Rose). The hole signs continue to be replaced and will continue through the year. They are adding ball washers and trash cans on every other hole.

Capital Funding Request

Two new green fans are being requested. These requests are in plan, under \$12k and can be approved by Chet P without board approval. Note the new fans replace 18 year old fans that are noisy enough to cause resident complaints and need to be right next to the greens to be effective. The costs to repair the existing fans are more than the new fans cost new. You can also replace two older fans with 1 new creating better efficiencies. No brainer!

Closing:

Meeting adjourned at 4:55PM

Next meeting is scheduled for April 8, at 3:30pm

Approval of March Minutes





Tellico Village Golf Operations



Rounds Report – March 2024

	<i>Current Month</i>				
		2024	2023	Variance	Variance
	Mar-24	Budget	Actual	From Budget	From 2023
Member Rounds	7,400	6,396	6,778	1,004	623
Guest Rounds	973	914	618	59	355
Total Rounds	8,373	7,310	7,395	1,062	978
		2024	2023	Variance	Variance
	Mar-23	Budget	Actual	From Budget	From 2023
Total Annual Member Rounds Twilight	845	924	851	-79	-6
Total Annual Member Rounds	2,520	2,129	2,540	391	-20

Rounds Report – 2024 YTD

	<i>Year to Date</i>				
	Through	2024	2023	Variance	Variance
	Mar-24	Budget	Actual	From Budget	From 2023
Member Rounds	15,113	12,629	15,690	2,484	-578
Guest Rounds	1,550	1,804	1,172	-254	378
Total Rounds	16,663	14,433	16,862	2,230	-200
	Through	2024	2023	Variance	Variance
	<u>Mar-23</u>	<u>Budget</u>	<u>Actual</u>	<u>From Budget</u>	<u>From 2023</u>
Total Annual Member Rounds Twilight	1762	1827	2047	-65	-285
Total Annual Member Rounds	5383	4197	6275	1185	-892

Financials

			Period ending 3/31/2024		
			2024	2024	
			Actual	Budget	Variance
Gross Profit			\$315,579.00	\$319,504.00	-\$3,925.00
Expense			\$404,483.00	\$417,171.00	(\$12,688.00)
Net Income (Loss)			(\$88,904.00)	(\$97,667.00)	\$8,763.00
			Year-to-date		
			2024	2024	
			Actual	Budget	Variance
Gross Profit			\$560,520.00	\$739,439.00	-\$178,919.00
Expense			\$1,346,793.00	\$1,372,552.00	(\$25,759.00)
Net Income (Loss)			(\$786,273.00)	(\$633,113.00)	-\$153,160.00

Unlimited Golf Packages Sold YTD (Budget)


Individuals – 154 (165)

Family – 87 (80)

Twilight – 170 (210)



Golf Calendar Updates

- April 27th – 28th – Sr. Club Championship
 - May 9th – All Vendor LADIES ONLY Demo Day @ Toqua
 - May 11th – MGA Spring Fling @ Toqua (112 players)
 - May 18th – Lions Club @ Toqua
 - May 20-23rd – TGA Senior 4-ball @ Kahite
- 

Tanasi Practice Facility Updates

- \$37,000 raised at Timeless Tellico Gala.
- Conceptual drawings will be available in all 3 golf shops.
- All golf shops will take donations.



Event Results (Demo Day & Beautification Event)

- Titleist, Taylormade, Callaway, PING, & Cobra were on-site
- Over \$32,000 in club sales
- “Live on the Range” Golf Talk segment was recorded.
- Beautification Event raised over \$7,000! This is the most money ever raised.



Scorecard Updates

- Blue/White Combo Tee
- White/Orange Combo Tee
- Green/Yellow Combo Tee
- Updated yardages
- Separating multiple split tees. Players will now have more options.

Hole	1	2	3	4	5	6	7	8	9	Out
Black	377	365	163	526	333	430	255	564	190	3203
Black/Green	377	365	139	512	333	430	255	564	170	3145
Green	367	365	139	512	327	400	200	543	170	3023
Green/White	367	357	139	467	327	355	200	489	170	2871
White	330	357	125	467	320	355	152	489	143	2738
Handicap	10	8	18	2	12	4	14	6	16	
Par	4	4	3	5	4	4	3	5	3	35
+/-										
Yellow	315	295	107	413	302	325	108	418	110	2393

Initials:	10	11	12	13	14	15	16	17	18	In	Total	Hcp	Net
	412	443	168	551	455	427	408	230	414	3508	6711		
	412	443	162	521	415	427	408	190	405	3383	6528		
	402	400	162	521	415	397	368	190	405	3260	6283		
	360	359	162	521	370	364	368	190	371	3065	5936		
	360	359	148	470	370	364	348	150	371	2940	5778		
	11	7	17	9	1	3	13	15	5				
	4	4	3	5	4	4	4	3	4	35	70		
	335	290	134	440	320	314	312	125	342	3612	5005		

Scorecard discussion...

Scorecard Updates Cont'd

- Blue/White Combo Tee
- White/Orange Combo Tee
- Green/Yellow Combo Tee
- Updated yardages
- Separating multiple split tees. Players will now have more options.
- All hole location sheets will be updated.

Scorecard discussion...

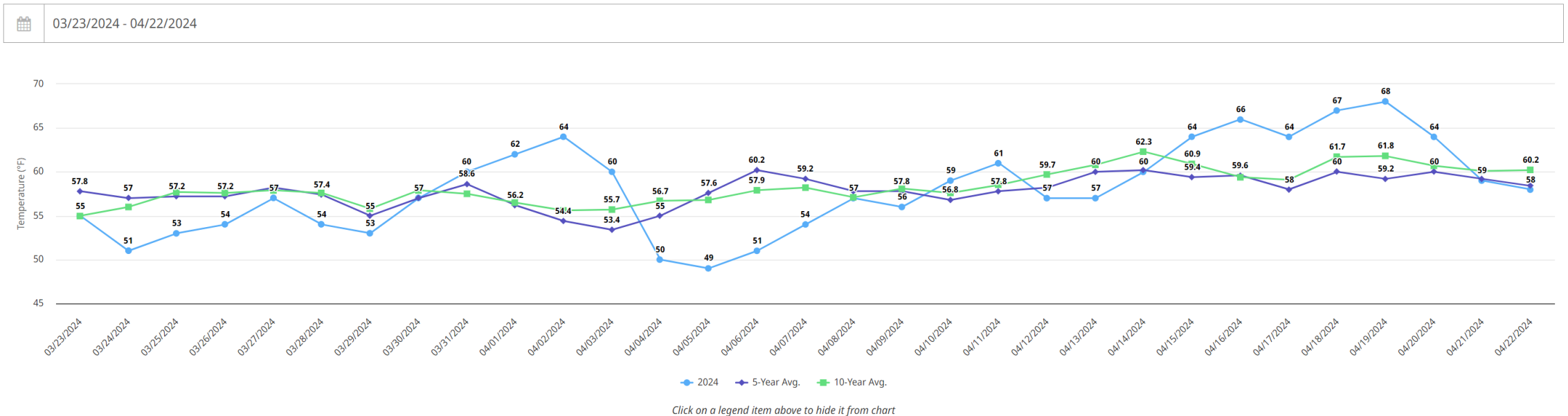
HOLE	1	2	3	4	5	6	7	8	9	OUT	PLAYER:	10	11	12	13	14	15	16	17	18	IN	TOT	HCP	NE
Black	73.0/140	433	486	151	363	361	188	412	524	389	3307	465	192	382	412	498	378	513	175	456	3471	6778		
Blue	71.4/133	412	449	140	348	344	175	397	500	373	3138	441	176	367	396	470	353	499	162	437	3301	6439		
White	Combo M: 69.5/127 L: 75.0/136	352	433	129	333	329	168	389	467	339	2939	423	160	326	387	458	297	469	141	408	3254	6324	Combo 70.8/1	
Yellow	Combo M: 65.5/117 L: 70.4/125	307	404	118	295	234	148	356	431	283	2576	303	135	281	325	435	267	438	122	350	2891	5752	Combo 68.0/1	
Men's Handicap		3	11	17	9	13	15	1	5	7		2	10	6	14	12	16	8	18	4				
Par		4	5	3	4	4	3	4	5	4	36	4	3	4	4	5	4	5	3	4	36	72		
Red	67.8/120	301	392	98	265	229	118	277	405	250	2335	281	131	274	291	374	214	396	114	344	2419	4754		
Ladies' Handicap		3	5	15	9	13	17	7	1	11		4	14	10	12	8	16	6	18	2				

Tanasi Golf Maintenance Update



Soil Temps have been tending above average this past week.
 Bedrmudagrass will green up as temps get into the 60's but will not actively grow until temps are in the mid 70s. Soil temps on 4/22 dropped down into the 50s

Average Soil Temperature in Loudon, TN (37774)



Spring Bermuda Transition

- ▶ We were very fortunate to have the thick snow cover in January during extremely low temperatures which insulated our turf to protect it from desiccation.
- ▶ We have very little to no sod work
- ▶ I do feel the fall color pack helped with spring green up.



Greens Recovery

- ▶ We are now 5 weeks out from our aggressive Spring Aeration.
- ▶ Used a 5/8" hollow tine in 2 directions. This was a slightly smaller than the tine used at Toqua and Kahite.
- ▶ Conditions have been great in the last 2 weeks for healing and we are almost there.
- ▶ Height of cut down to .130" going down to .120" before the weekend.
- ▶ We will mow/roll Wednesday to Saturday in preparation for Senior Club Championship



Staffing

- ▶ Full time staff is performing great and accomplishing a lot of projects
- ▶ Full time seasonal staff still has 3 openings. We have one (Logan Wicker) returning from last year.
- ▶ Interviewing a UT turfgrass student interested in an internship this summer
- ▶ We have brought on 2 new Part Time Seasonals (Villagers)
 - Mike Verplank
 - Joe Leiser



Breakroom / Office Project is nearing completion



Kahite Golf Maintenance Updates

- Kahite – Fashionably Late to the Green-up Party
- Several factors contributing to delay:
 - TRAFFIC! – cart, foot, mechanical (mowers/rollers/etc.)
 - Fall Drought Stress ('23 Sept–November = less 2")
 - Winter injury – uncontrollable factors: snow, ice, freezing temps
 - North Facing Slopes
 - Wet/poorly drained Soils (remember #10 fairway in 2016/2017?)
 - Bad Grass (Off-type Bermudagrass cultivars)
 - Common Bermuda = weed 8 months of the year
 - Beautiful the other 4 months (June–September)
- Solutions to encourage Green-up:
 - Traffic Controls
 - Spring Bulk Fertility (April 25th)
 - Cultural Practices
 - Cant grow it – Buy it (Scheduled delivery May 6th)
 - Rain Helps a TON
 - Patience – Bermudagrass growing weather is coming
- Winter Soil test showed good results (PH, CEC, Available nutrients)/adjustments made to phosphorus levels only
- 'Crenshaw' Bentgrass greens are close!
- Fully staffed!
- Focus is on May 19–23rd event: TGA Men's 4-Ball



Toqua Golf Maintenance Updates

- ▶ Toqua Fairways– Generally improved disease control and consistent transition of 419 bermudagrass.
 - Carts CPO
 - Tree Removal
 - Disease identification and treatment



Hole 2

- ▶ Mulch bed conversion to Palisades zoysiagrass



Greens

- ▶ Toqua's greens were aerified on March 11, 12th using a conventional coring tine with an ID approx .7" and OD 1".
- ▶ Drill fill contractor used a 1" bit to drill 8 to 10 inches deep.
- ▶ Longer recovery but extended life of the green
- ▶ Improved infiltration

